August 28, 2025

Harel Investments Financial Statements | Q2 2025

Comprehensive income in Q2 increased by 87% to NIS 789 M, and ROE was 29%

Comprehensive income in H1 increased by 94% to NIS 1.3 B compared with the corresponding period last year; ROE was 25%

Underwriting profit from insurance business continued to improve, increasing by 8% to NIS 565 M in Q2

Profit from insurance business in H1.25 grew by 105% to NIS 1,685 M.

The Board of Directors of Harel Investments passed a resolution to distribute a dividend twice a year instead of once a year, reflecting the Group's financial strength.

The Company will distribute a dividend of NIS 400 M in respect of the first half of 2025

Key results:

- In Q2 2025, **comprehensive income after tax increased by 87% to NIS 789 M**, compared with NIS 423 M in the corresponding quarter in 2024, and reflecting ROE of 29%.
- In H1.25, comprehensive income after tax increased by 94% to NIS 1,332 M, compared with NIS 687 M in the corresponding half of 2024, and reflecting ROE of 25%.
- The increased income is attributable to the growth of underwriting profit from insurance activity, mainly due to a significant improvement in profit from non-life insurance.
- Profit from insurance business in Q2 2025 grew by 72% to NIS 1,005 M compared with the corresponding quarter last year. Profit from insurance business in H1.25 grew by 105% to NIS 1,685 M.
- The Company continues to increase its accumulated profits balance thanks to the increase of new sales of growth products: despite the release of a CSM balance of NIS 805 M in H1.25, the accumulated future profits balance (CSM) increased to NIS 16.7 B, at June 30, 2025 compared with NIS 16.5 B at December 31, 2024. This reflects the significant value creation from new business.
- Continuing growth of gross earned premiums, which in H1.25 increased by 5% to NIS 21.6 B, compared with the corresponding period last year.
- AUM was NIS 543 B at June 30, 2025
- For the first time, the Group's equity surpassed the NIS 11 B threshold and amounted to NIS 11.1 B.



Results according to the Group's operating segments:

Life insurance:

- In Q2 2025 comprehensive income before tax in life insurance was NIS 364 M, compared with a comprehensive loss before tax of NIS 112 M in the corresponding quarter in 2024.
- In H1.25 **comprehensive income was NIS 548 M,** compared with a comprehensive loss before tax of NIS 21 M in the corresponding period last year.
- Underwriting profit improved in the first half of the year due to the continuing growth of activity in risk products.

Non-life insurance:

- In Q2 2025, comprehensive income before tax in non-life insurance was NIS 395 M, an improvement of NIS 315 M over the corresponding quarter in 2024.
- In H1.25, comprehensive income was NIS 584 M, an improvement of NIS 365 M over the corresponding period last year.
- The significant improvement in comprehensive income in non-life insurance in the period is mainly attributable to an improvement in the compulsory motor and motor property lines of business.

Health insurance:

- In Q2 2025, comprehensive income before tax in health insurance was NIS 246 M, as against NIS 615 M in the corresponding quarter in 2024
- Comprehensive income in H1 was NIS 553 M as against NIS 623 M in the corresponding period last year.
- Underwriting profit in health insurance was stable in the second quarter and first half of the year, at NIS 267 M and NIS 483 M, respectively.

Asset management (pension, provident and financial services):

Comprehensive income before tax from the asset management segment was NIS 78 M in Q2 2025, compared with NIS 66 M in the corresponding quarter in 2024. Comprehensive income in H1.25 was NIS 138 M, compared with NIS 123 M in the corresponding period last year.

At June 30, 2025, AUM in the asset management segment increased to NIS 413 B.

Pension and provident:

In Q2 2025, comprehensive income before tax in pension and provident was NIS 41 M, compared with NIS 35 M in the corresponding quarter in 2024. Comprehensive income in H1.25 was NIS 70 M, compared with NIS 65 M in the corresponding period last year. Results were affected by an increase in management fees driven by the growth of AUM.

Financial services - through Harel Finance Investment House:

■ In Q2 2025, comprehensive income before tax from financial services activity was NIS 30 M, compared with NIS 24 M in the corresponding quarter in 2024. Comprehensive income in H1.25 was NIS 53 M,



compared with NIS 46 M in the corresponding period last year. The growth of income is attributable to the positive trend in the capital markets and the growth of AUM in the mutual funds.

At June 30, 2025, Harel Finance held AUM of NIS 113 B.

Credit

- In Q2 2025, comprehensive income before tax from the credit segment was NIS 59 M, compared with NIS
 53 M in the corresponding quarter last year.
- In H1.25, **comprehensive income was NIS 107 M**, compared with NIS 67 M in the first half of 2024, after adjustment for the effect of changes in the fair value of financial assets in Harel 60+ and in the development property finance sector.
- The credit portfolio amounted to NIS 6.8 B at June 30, 2025, compared with NIS 4.4 B on June 30, 2024.



Addendum: Financial data for the Group

Gross earned premiums, benefit contributions and amounts received for investment contracts

	6M.25	6M.24	Change	Q2.25	Q2.24	Change
Life insurance	2,564	2,740	-6.4%	1,470	1,535	-4.2%
Health insurance	2,861	2,624	6.0%	1,457	1,325	10.0%
Non-life insurance*	2,746	2,637	4.1%	1,369	1,272	7.6%
Total earned premiums, gross	8,171	8,001	2.1%	4,296	4,132	4.0%
Pension benefit contributions	8,401	7,405	13.5%	4,317	3,836	12.5%
Provident benefit contributions	3,501	2,910	20.3%	1,707	1,469	16.2%
Amounts received for investment contracts	1,525	2,173	-29.8%	616	1,126	-45.3%
Total	21,598	20,489	5.4%	10,936	10,563	3.5%

^{*}Including the insurance companies overseas segment

Comprehensive income (loss) before tax by segment

	6M.25	6M.24	Q2.25	Q2.24
Life insurance	563	(9)	371	(105)
Provident	25	28	14	14
Pension	45	37	27	21
Total long-term savings	633	56	412	(70)
Health insurance	553	623	246	615
Non-life insurance	580	238	392	89
Insurance companies overseas	4	(19)	3	(9)
Financial services	53	46	30	24
Credit	104	150	59	53
Equity and other	74	(71)	77	(90)
Total	2,001	1,023	1,219	612

<u>AUM</u>

	June 30, 2025	June 30, 2024	December 31, 2024
Yield-dependent [unit-linked] insurance contracts and investment contracts	89.3	83.1	86.5
Pension funds	199.3	166.7	184.9
Provident funds and education funds	78.8	69.8	75.4
Mutual funds	94.7	76.8	87.9
Portfolio management and other*	18.0	17.6	18.0
Total for insureds and members	480.1	414.0	452.7
Nostro**	63.3	50.5	60.3
Total	543.4	464.5	513.0

^{*} Including financial assets issued by the Group and managed in portfolios, in the amount of NIS 5.2 B, NIS 6.4 B and NIS 6.1 B at June 30, 2025, June 30, 2024 and December 31, 2024, respectively.

^{**} Including certificates of deposit issued by Harel Finance in the amount of NIS 19.0 B, NIS 9.9 B and NIS 17.3 B at June 30, 2025, June 30, 2024 and December 31, 2024, respectively, to cover liabilities in respect of bonds and short sales of securities and derivatives.

