



Harel Insurance Investments and Financial Services Ltd.

**Interim Report as at
March 31, 2024**



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Board of Directors Report

Harel Insurance Investments and Financial Services Ltd.

Board of Directors Report

for the three months ended March 31, 2024

The Board of Directors Report for the three months ended March 31, 2024 ("the Reporting Period"), reflects the principal changes in the state of the business of Harel Insurance Investments & Financial Services Ltd. ("Harel Investments" or "the Company") during this period, and it was prepared assuming that the reader is also in possession of the Group's full Periodic Report for 2023 which was published on March 31, 2024 ("the Periodic Report").

The Board of Directors' Report also contains forward-looking information, as defined in the Securities Law, 1968. Forward-looking information is uncertain information concerning the future based on information in the company's possession at the time of publishing the report and which includes the company's assessments or intentions at the date of the report. Actual performance may differ substantially from the results estimated or inferred from this information. In certain instances, sections can be found that contain forward-looking information, where words such as: "the Company/the Group estimates", "the Company/the Group believes", "the Company/the Group anticipates", and the like appear, and such forward-looking information may also be worded differently.

1 Description of the Company

1.1 General

Harel Insurance Investments and Financial Services Ltd. is a public company whose shares have been traded on the Tel Aviv Stock Exchange since 1982. The Company, together with its subsidiaries, ("the Group") operates principally in the following areas:

- A. In the various sectors of insurance, the Company operates through the following subsidiaries: Harel Insurance Company Ltd. (under full control) ("Harel Insurance"); Interasco Societe Anonyme General Insurance Company S.A.G.I (in which the Company holds 94%) ("Interasco" - which operates in non-life insurance in Greece; Turk Nippon Sigorta A.S. (fully controlled) ("Turk Nippon"), operating in Turkey; EMI - Ezer Mortgage Insurance Company Ltd. (fully controlled) ("EMI"); and ICIC - Israel Credit Insurance Company Ltd. (with a 50% holding) ("ICIC").
- B. In the long-term savings sector, the Company operates through the following subsidiaries that are provident fund and pension fund management companies: Harel Pension and Provident Ltd. (fully controlled) ("Harel Pension & Provident"), which manages pension and provident funds; Tzva Hakeva Savings Fund - Provident Funds Management Company Ltd. (under full control) ("Tzva Hakeva Saving Fund - Provident Funds Management Company Ltd. (fully controlled) ("Tzva Hakeva") which manages an education fund for IDF career soldiers and pensioners; LeAtid Pension Funds Management Company Ltd. (in which the Company has a 79% stake), which manages an old pension fund ("LeAtid").

- C. In the financial services and capital market segment - the Company operates through the subsidiary Harel Finance Holdings Ltd. ("Harel Finance") (fully controlled by the Company) and its principal subsidiaries: Harel Mutual Funds Ltd. ("Harel Mutual Funds") - a mutual fund management company; Harel Finance Investment Management Ltd. ("Harel Finance Investments") - which is a licensed portfolio manager and manages investment portfolios; Harel Index Trade Ltd. - a company involved in market making for the ETFs managed by Harel Mutual Funds; Harel Finance Alternative Ltd., a company that serves as a general partner and investor in the partnerships Harel Alternative Real Estate and Harel Finance Alternative Hamagen, limited partnerships registered in the USA and Harel Finance Alternative Hamagen Europe, a limited partnership registered in Luxembourg; Harel Exchange Traded Deposit Ltd., a company that issued bonds backed by deposits, and Harel Alternative Investment Funds Ltd., a company that is a general partner in limited partnerships that are private investment funds operating in joint investments with Harel Insurance.
- D. In the credit sector - through the subsidiary Hamazpen Shutaphim Laderech Ltd. (in which it has a 70% indirect holding) ("Hamazpen") that creates innovative financing solutions for quality entrepreneurs providing business management and credit to medium businesses, including the provision of mezzanine loans; through a subsidiary fully owned by Harel Insurance, Harel 60+ Ltd. ("Harel 60+") that provides ordinary mortgage loans, as well as "reverse mortgage" loans to borrowers aged 60 or more in the form of a lien on their homes; within the framework of development property finance activity carried out by Harel Insurance; and the provision of financial guarantees and entrepreneurial and operating services for mortgage portfolios guaranteed by third parties through Harel Insurance and EMI.

These operations were previously presented within the Company's different operating sectors. From the annual financial statements for 2023, the Company presents credit sector activity in a new operating segment - the credit segment.

The Company's separate activity centers on the management, control and supervision of the subsidiaries, on-going planning of the Group's operations, and initiating activity and investments, both directly and through the Group companies.

1.2 The Company's shareholders

Yair Hamburger, Gideon Hamburger and Nurit Manor are the principal shareholders in the Company (in this section: "the Shareholders"), holding 48.59% of the voting rights and the issued share capital of the Company.

The Shareholders hold the Company principally through G.Y.N. Investment Management & Economic Consulting 2017 Limited Partnership, a limited partnership fully owned and controlled by the Shareholders, which they hold, as limited partners, through private companies fully owned by them ("G.Y.N. Partnership") and they also hold the general partner in G.Y.N. Partnership.

2 Financial position and results of operations, equity and cash flow

2.1 Material changes in the Group's business and events in the Reporting Period

2.1.1 Swords of Iron War ("the War")

Further to the description in Section 2.2 in the Board of Directors Report in the Company's Periodic Report at December 31, 2023, concerning the repercussions of the War on Israel's economic activity in general and specifically on the Group's business activity and results, it is noted that in the first quarter of 2024 the War had no material effect on the insurance risks as specified below:

Life insurance and long-term savings: Most of the exposure as a result of the War is attributable to insurance for risk of death (simple life insurance), work disability and disabilities to the extent that claims develop in these sectors. The increase in the cost of claims in the first quarter of 2024 is estimated at NIS 30 million before tax (about NIS 20 million after tax). Likewise, there is no evidence of material change in the volume of withdrawals and redemptions as a result of the War.

Health insurance, including long-term care: The volume of exposure resulting from the War in Q1 2024 is insignificant and is estimated at approximately NIS 4 million before tax (about NIS 3 million after tax).

Non-life insurance: Property losses arising from war events are generally not covered by property policies. Harel Insurance therefore believes that the scope of the exposure resulting from the War at this stage is insignificant.

Additionally, at the time of publication of the Financial Statements the War has had no material effect on the continuing growth of the Group's AUM.

It is emphasized that the Group's assessments concerning the possible ramifications of the War on its activity are uncertain and are beyond the Group's control. These assessments are based on the best knowledge of the Group's management at this stage. All or part of these estimates might not materialize or may materialize differently and even significantly differently, than expected.

At this stage it is impossible to predict the duration of the War. Consequently, this is an evolving situation and at this stage it is impossible to estimate the full extent of the impact of the War on the Group and its results.

2.1.2 Termination of the term of office of the Company's CEO and appointment of a new CEO

Mr. Michel Siboni, who served as CEO of the Company and Chairman of the Board of Directors of Harel Insurance, stepped down from his position on January 31, 2024, after more than 30 years with Harel Group. Mr. Siboni continues to serve as a director in Harel Insurance and Chairman of the Board of Hamazpen, and he was also appointed as a director in the Company commencing February 5, 2024. Further to Mr. Siboni stepping down from his position, Mr. Nir Cohen, who is currently the CEO of Harel Insurance, was also appointed as CEO of Harel Investments effective from February 1, 2024.

2.1.3 Plan to repurchase shares

On January 30, 2024, the Company's Board of Directors approved a plan to repurchase shares of the Company in the amount of up to NIS 100 million, to be implemented from time to time as will be determined by the Company's management. For additional information, see an Immediate Report of the Company dated January 30, 2024 (Ref. 2024-01-011496). At the date of publication of the report, 41% of the aforementioned plan to repurchase shares has been carried out.

2.1.4 Cancellation of the agreement for the acquisition of Isracard

For information about the Company entering into agreement to acquire Isracard and also on the developments that occurred in this agreement until its cancellation due to the inability to fulfill one of the suspensive conditions, see Note 9 to the Financial Statements.

2.1.5 Special General Meeting

On February 5, 2024, a special general meeting of the Company took place with the following topics on the agenda: appointment of Mr. Michel Siboni as a director in the Company; approval of the conditions for termination of the employment of the outgoing CEO, Mr. Michel Siboni; approval of the employment conditions of the incoming CEO, Mr. Nir Cohen. The meeting approved all the items listed on the agenda.

2.1.6 Affirmation of a Midroog rating for Harel Insurance

On the affirmation of a rating for Harel Insurance by Midroog, see Note 6 to the Financial Statements.

2.1.7 Midroog rating for the Harel Investments

On affirmation of a rating for Harel Investments by Midroog, see Note 6 to the Financial Statements.

2.1.8 Dividend distribution

On the distribution of a dividend in the amount of NIS 350 million to the Company's shareholders, see Note 9 to the Financial Statements.

2.1.9 Outline plan for employees

On an outline plan for employees, see Note 9 to the Financial Statements.

2.2 Material changes in the Group's business and events after the Reporting Period

2.2.1 Convening of an Annual and Special General Meeting

On April 18, 2024, it was decided to convene an annual and special general meeting of the Company, with the following items on the agenda: (1) discussion of the Periodic Report for 2023; (2) reappointment of the external auditors and appointing the Company's Board of Directors to determine their fee; (3) reappointment of the Company's incumbent directors, who are not external directors, for a further term of office (Yair Hamburger, Gideon Hamburger, Ben Hamburger, Yoav Manor, Michel Siboni, Doron Cohen, Josef Ciechanover and Eli Defes); (4) appointment of Yochi Dvir as an external director in the Company. The meeting is scheduled for May 30, 2024.

2.2.2 Full early redemption of bonds (Series 7) of Harel Finance & Issues

On a decision concerning the full early redemption of Series 7 bonds issued by Harel Finance & Issues, see Note 6 to the Financial Statements.

2.3 Developments in the macroeconomic environment of the Group

The results of the Group's operations are significantly affected by the yields attained in the capital market and by the economic, political and security situation in Israel and worldwide. Following are the key factors in the macroeconomic environment that affect the Group's activity:

2.3.1 General

In Q1 2024, the pace of global economic activity improved slightly compared with the previous quarters, with stronger activity in the US, a slight recovery of activity in China but accompanied by continued general economic weakness in the Eurozone. This contributed to an upward revision of the forecast for global growth. After contracting for several quarters, in Q1 2024 world trade increased and signs of recovery in the global industrial sector intensified.

Although the inflation environment moderated in many countries during the quarter, in most of them it remains above the central bank targets causing many of them to leave their interest rates unchanged. The Federal Reserve and European Central Bank (ECB) left their interest rates unchanged, signaling that the downward path of the interest rate will be slower and more gradual in future. Japan's central bank raised the interest rate thus bringing to an end the period of negative interest.

2.3.2 Developments in the Israeli economy

According to initial estimates, GDP in Q1 2024 grew rapidly at an annual rate of 14%. Despite the rapid increase, GDP remains lower than it was prior to the outbreak of the War.

Against the backdrop of rising government debt and the ongoing war situation, the international rating company Moody's downgraded Israel's international credit rating to A2. The Fitch international credit ratings agency kept Israel's credit rating at A+ but changed its rating outlook from stable to negative.

2.3.3 Stock market

Q1 2024 was positive in most of the world's stock markets. The MSCI World Index (gross, in dollar terms) rose by 9% but the corresponding emerging markets index rose by just 2%. In Israel, the TA-125 share index rose by 8%.

2.3.4 Bond market

In Q1 2024, the general bond index rose by 0.6%, led by a 2% increase in the corporate bond index compared with a 0.5% decline in the government bond index.

2.3.5 Mutual funds

In Q1 2024, the mutual funds raised a total of NIS 15 billion net, NIS 7.7 billion by the money market funds and NIS 3.7 billion by funds specializing in foreign activity. The bond mutual funds raised a net NIS 3.3 billion, following eight consecutive quarters of

redemptions.

2.3.6 ETFs

In Q1 2024, the ETFs raised a net NIS 4.4 billion, led by NIS 4.6 billion raised by the funds specializing in shares abroad that compensated, among other things, for redemptions of NIS 900 million in the funds specializing in shares in Israel.

2.3.7 Foreign exchange market

In Q1 2024, the shekel strengthened 1% against the Bank of Israel's basket of currencies, with depreciation of 1% against the US dollar and similar appreciation against the Euro. At the end of Q1 2024, the Bank of Israel's total foreign exchange reserves were USD 213 billion, close to the record levels.

2.3.8 Inflation

According to the last known index in Q1 2024 (February index), the CPI rose by an aggregate 0.3% during the quarter and by 2.5% in the last 12 months.

2.3.9 Bank of Israel interest

At the beginning of 2024, the Bank of Israel lowered the interest rate by 0.25% to 4.5%, but left it unchanged in the following decision.

2.3.10 Events after the date of the report

At the beginning of Q2 2024, the Bank of Israel left the interest rate unchanged at 4.5%. Inflation in March (published in the middle of April) rose by 2.7%. The S&P international credit ratings agency lowered Israel's credit rating (to A+) and changed its rating outlook from stable to negative.

2.4 Summary of the legislative arrangements and provisions of law in the Group's operating segments

Following is a summary of the principal legislative arrangements and provisions of law published in the Reporting Period - up to the date of publication of this report:

2.4.1 General

2.4.1.1 Swords of Iron War

In the Reporting Period and up to the date of the report, a number of regulatory provisions were published with the purpose of adjusting the work of the financial institutions to the security situation due to the Swords of Iron War and the special situation on the home front. These include:

- 2.4.1.1.1 On February 7, 2024, draft Supervision of Financial Services (Provident Funds) (Insurance cover in provident Funds) (Temporary Order - Swords of Iron War) Regulations, 2024, were published. The draft regulations prescribe as a temporary order an arrangement aimed at meeting the needs of a large number of employees who were placed on unpaid leave or their employment was terminated, and as a result deposits on their behalf for insurance cover were discontinued. Among other things, the draft regulations propose that management companies will continue to

deduct the cost of the insurance cover for 12 months from the month in which the deposit period ended, unless the member has issued other instructions.

- 2.4.1.1.2 On January 25, 2024, the Prescription Law (Amendment no. 8 - Swords of Iron), 2024, was published, prescribing as a temporary order arrangements aimed at providing a response to the difficulties facing civilians in dealing with claims, in light of the emergency situation. The amendment stipulates that the prescription period for grounds of a claim will be “suspended” for six months, from October 7, 2023 through April 6, 2024 (in this section: “the Effective Period”), and this period will not be taken into account for calculating the Prescription Period. For real-estate (land) claims, it was determined that this arrangement will only apply if the claim was supposed to be prescribed during the Effective Period, due to the relatively long prescription periods in these claims. For claims that had already reached their limit during the Effective Period, an automatic “reinstatement” arrangement was determined, in which the Effective Period will not be counted as part of the Prescription Period, unless the court determines that the arrangement does not apply for special reasons to be listed.

2.4.2 Life insurance and long-term savings

2.4.2.1 Circular

On April 17, 2024, an amendment was published to the List of Investment Tracks, amending the investment tracks that financial institutions may administer and adding bond investment tracks with limited exposure to shares - up to a ceiling of 25% of the track's assets. The amendment also eliminated the flexible specialist track and added an investment track for existing annuity recipients. Additionally the articles in the credit and bond track were updated, adding, among other things, a clarification that an investment in funds specializing in debt will only be permitted for funds whose investment policy stipulates an exposure to debt of at least 75%. The List also revised the articles of index tracking tracks, such that, in part, the track's assets will track at least three dissimilar indices and each of the indices will track no less than 10% and no more than 50% of the track's assets, so as to create diverse exposure to the investment indices.

2.4.3 Non-life insurance

2.4.3.1 Circulars

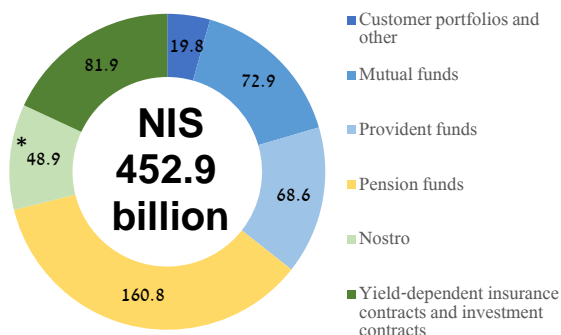
On May 15, 2024, a circular was published with instructions for the motor property (CASCO) sector. The circular amends the provisions of the Consolidated Circular on this subject and prescribes new arrangements regarding the work of insurance companies vis-a-vis assessors (loss adjusters), agents and garages, the key points of which are: the number of garages with which the insurance companies enter into agreements will be gradually increased so that those garages that meet the criteria will be able to be included in the list of agreement garages; a random mechanism is to be established for choosing an assessor; refusing to work with a garage which has characteristics similar to another garage with which the company has an agreement or discrimination based on considerations such as scope of activity and physical size will be prohibited; provisions will be prescribed regarding entering into agreements with

agreement garages, the insured's rights in choosing a garage and prohibiting undue influence on garages and assessors; an obligation will be added to market policies that allow insureds to choose any garage without any difference in the deductible; an obligation will be added to provide insureds with disclosure before drawing up the insurance contract, about the implications arising from repairing a vehicle through an agreement garage or other garage.

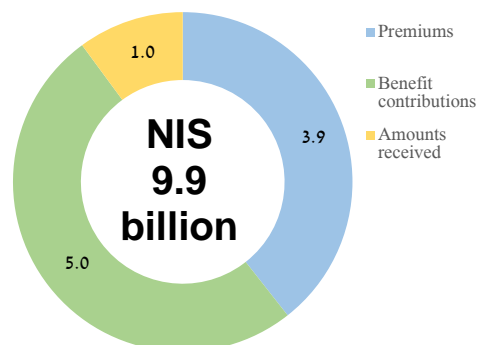
On the same date, an additional circular was published on submitting insurance plans in the motor property sector. Among other things, the draft circular proposes provisions pertaining to reducing loss in situations where the insured repaired his car in a non-arrangement garage, according to which insurance companies will determine rules and obtain approval from the Capital Market Authority for reducing the insurance benefits in case of a reduction of the loss, which will be updated in the text of the disclosure to the insured in the insurance plan. Insurance companies will also stipulate in the insurance plan that they may withhold a deductible from the insurance benefits as if the insured repaired his vehicle in an arrangement garage, if the insured: had informed the insurance company of the insured event prior to repairing the vehicle; took reasonable steps as instructed by the insurance company; the garage agreed to accept the terms of the insurance company's arrangement prior to repairing the vehicle. The circular also stipulates that insurance companies shall not include an option for compensation for constructive total loss in the insurance plan, other than in certain cases in which the insurance company has submitted an application to the Capital Market Authority to introduce the insurance plan and the Authority had not expressed any objection to them.

2.5 Condensed data from the consolidated financial statements of Harel Investments

The Group's AUM:



Data on earned premiums, gross, benefit contributions and amounts received for investment contracts:



Assets managed by the provident funds, pension funds, mutual funds and in customers' portfolios are not included in the Company's consolidated financial statements.

* Including certificates of deposit issued by Harel Finance in the amount of NIS 9.4 billion, NIS 6.5 billion and NIS 9.4 billion at March 31, 2024, March 31, 2023 and December 31, 2023, respectively.

Amounts received in respect of investment contracts are not included within premiums but are recognized directly in liabilities for insurance contracts and investment contracts. In the Reporting Period, the amounts received for investment contracts recognized directly in the reserves for investment contracts amounted to NIS 1,047 million, compared with NIS 656 million in the corresponding period last year.

2.5.1 Comprehensive income (loss) by segment (NIS million):

		<u>For the three months ended March 31</u>		<u>change in %</u>	<u>For the year ended December 31</u>
	<u>Notes</u>	<u>2024</u>	<u>2023</u>		<u>2023</u>
Life insurance and long-term savings					
Life insurance	A	16	(40)	-	124
Pension	B	17	14	21	73
Provident	B	14	8	75	40
Total life insurance and long-term savings segment		47	(18)	-	237
Non-life insurance					
	C				
Compulsory motor		(24)	*28	-	(48)
Motor property		37	*(28)	-	(2)
Property and other lines of business		39	28	39	154
Other liabilities lines of business		72	*119	(39)	142
Mortgage insurance		10	7	43	33
Total non-life insurance segment		134	154	(13)	279
Health insurance	D	126	*(58)	-	129
Insurance companies overseas	E	(12)	(9)	33	(5)
Credit sector	F	30	*24	25	103
Financial services	G	21	14	50	80
Not attributed to segments of operation		20	*(55)	-	(2)
Total before tax		366	52	-	821
Income tax		130	16	-	210
Other comprehensive income after tax		236	36	-	611
Attributed to:					
Shareholders of the Company		233	33	-	600
Non-controlling interests		3	3	-	11
Other comprehensive income after tax		236	36	-	611
Return on Equity in annual terms		11%	2%		7%

*Restated as a result of first-time presentation of the credit sector, see also Section 1.1 D above

The results of the Group's activity are considerably affected by changes in the capital markets that affect the Group's asset portfolios and as a consequence also affect the financial margin and management fees collected for the management of members' assets in profit-sharing policies, members of pension funds and provident funds. Additionally, the Group's results are also partly affected by changes in the interest rate, regulatory reforms and changes and by actuarial studies and updates.

Results in the Reporting Period were affected by an improved real proprietary (Nostro) yield in the capital market (positive yield in the Reporting Period) compared with a real negative Nostro yield in the corresponding period last year.

Likewise, results in the Reporting Period were affected by an increase of the interest curve applied in calculating the insurance liabilities (increase of the risk-free interest curve and decrease of the illiquidity premium) and by changes in the difference between the fair value and book value of the non-marketable assets.

Results in the corresponding period last year, were affected by the rising interest curve applied in calculating the insurance liabilities (increase of the risk-free interest curve and increase of the illiquidity premium) and by changes in the difference between the fair value and book value of the non-marketable assets.

For additional information in connection with special effects on comprehensive income, see Section 2.5.2.

- A. Life insurance - results in the Reporting Period and in the corresponding period last year were mainly affected by capital market yields as described above, and by the non-collection of variable management fees in accordance with the mechanism for the collection of fixed management fees in the legislative arrangement, as detailed below.

Income from management fees amounted to NIS 129 million in the Reporting Period, compared with NIS 124 million in the corresponding period last year.

In the Reporting Period, real positive yields were recorded in profit sharing policies that were sold between 1991 and 2003. Nonetheless, due to a real aggregate negative yield on these policies, Harel Insurance did not record variable management fees in the Reporting Period, but only fixed management fees. Pursuant to the mechanism for collecting management fees set out in the legislative arrangement, insurance companies will not collect variable management fees in respect of profit-sharing policies that were sold between 1991 and 2003, until sufficient investment profits are attained in respect of assets held to cover yield-dependent liabilities, to cover the accrued investment losses. At March 31, 2024, the non-collection of management fees due to the real aggregate negative yield until a cumulative positive yield is attained was estimated at NIS 141 million. Notably, immediately prior to the date of publication of the financial statements, the estimate for the non-collection of management fees is NIS 193 million.

Additionally, results in the Reporting Period were affected by an increase in the number of claims following the Swords of Iron War. The effect of the War in the Reporting Period amounted to NIS 30 million (personal lines and group). For additional information, see Section 2.1.1.

Additionally, in the Reporting Period, underwriting improved compared with the corresponding period last year, mainly due to an increase in profit from risk products on account of the continuing growth of activity.

- B. Pension and provident - the results were affected by capital market yields as described above.

Additionally, results in the Reporting Period were mainly affected by an increase of the management fees resulting from the growth of the managed assets portfolio that was partially offset by an increase in marketing and other acquisition costs.

- C. Non-life insurance

1. Compulsory motor and liabilities sectors - the results were affected by the capital market yields as described above.

Results in the Reporting Period were affected by an increase of the interest curve applied in calculating the insurance liabilities (increase of the risk-free interest curve and decrease of the illiquidity premium) and by changes in the difference between the fair value and book value of the non-marketable assets that reduced the insurance liabilities.

Results in the corresponding period last year, were affected by an increase of the interest rate applied in calculating the insurance liabilities (increase of the risk-free interest curve and increase of the illiquidity premium) and by changes in the difference between the fair value and book value of the non-marketable assets, that reduced the insurance liabilities. For additional information, see Section 2.5.2(B).

Compulsory motor sector - in the Reporting Period underwriting deteriorated compared with the corresponding period last year due to a negative development in respect of prior years that was partially offset by the continuing decrease in the average cost of claim.

2. Motor property (CASCO), property and other sectors - the results were affected by capital market yields as described above.

Motor property (CASCO) - in the Reporting Period, underwriting improved compared with the corresponding period last year, mainly due to an increase in the average premium and a decrease in the average cost of claim.

Property and other sectors - in the Reporting Period underwriting improved compared with the corresponding period last year, mainly in the property loss sector due to the growth of activity.

- D. Health insurance - the results were affected by capital market yields as described above.

1. Personal lines group long-term care - results in the Reporting Period compared with the corresponding period last year were affected by a reduction of the insurance liabilities (decrease in the IBNR reserve) in light of reducing the interval between the occurrence of the insured event and date of filing the claim.

Additionally, results in group long-term care reflect termination of the agreement with Clalit HMO members according to the old system and application of the new outline in which the reserve fund bears the entire insurance risk. In view of the foregoing, results in the Reporting Period reflect the Company's net operating income for the new outline. For additional information about the Commissioner's permit for an agreed outline regarding this policy for a 12-month period (from January 1, 2024, through December 31, 2024) see Section 2.7.6.

2. Health sector - in the Reporting Period, underwriting improved in the cover for transplants, ambulatory care and personal accidents due to a decrease in the number of claims and the claim amounts paid out. Furthermore, the effect of the War in the Reporting Period amounted to NIS 4 million. For additional information, see Section 2.1.1.

Results in the corresponding period last year were affected by a deterioration of underwriting in group policies due to an increase in the number of claims in ambulatory cover. This poor underwriting was partially offset by improved underwriting in the cover for medications due to the inclusion of medications in the health services basket.

- E. Insurance companies overseas - results were affected by capital market yields as described above.

Turk Nippon - results in the Reporting Period were affected by underwriting deterioration that is mainly attributable to a significant increase in reinsurance tariffs in Turkey. The underwriting deterioration was partially offset by an increase in investment income due to an increase in the interest rate paid on deposits in Turkey. Likewise, the results were significantly affected by the continuing rise of inflation in Turkey which reached an annual rate of 68.5% in the Reporting Period and by further erosion of the Turkish lira exchange rate. These macroeconomic factors significantly affected the results.

- F. Credit sector - the increased profitability in the Reporting Period is partially attributable to the continued growth of activity.
- G. Financial services segment - the results were affected by capital market yields as described above. Additionally, the results were affected by the amounts raised by the money market funds and improved profitability in this channel.

2.5.2 Special effects on comprehensive income (loss) in the Reporting Period (NIS million):

The Company treats special effects as profit or loss that is not part of the normal course of the Company's business, including actuarial changes resulting from studies and changes in the actuarial models, extraordinary effects resulting from the amortization of retained costs created in the course of business combinations and extraordinary expenses due to implementation of the multi-year strategic plan "Harel 2030" that focuses on three key areas of the Group's activity: accuracy of the performance of the core operating segments in the insurance sector; enhancing and strengthening the distribution engines in the insurance sector; and diversification of the Group's sources of income ("Special Effects").

		For the period ended March 31			For the year ended December 31
	Notes	2024	2023	Change	2023
Comprehensive income for the period as published in the financial statements, before tax		366	52	314	821
Life insurance and long-term savings					
Update of the interest rate applied in calculating the reserves for annuity and work disability		-	-	-	176
Revised assumptions resulting from studies - critical illness		-	-	-	90
Health insurance					
Update of the interest rate applied in calculating the reserve for claims in payment - personal lines and group long-term care		-	-	-	42
Revised assumptions resulting from studies - long-term care		-	-	-	(50)
Revised assumptions resulting from studies - personal lines health		-	-	-	(24)
Revised VAT rate in calculation of the reserves	A	(9)	-	(9)	-
Non-life insurance					
Interest effects	B	19	186	(167)	83
Extraordinary expenses due to the amortization of surplus costs created in the acquisition of operations and/or companies and implementation of the multiyear strategic plan "Harel 2030"		(26)	(51)	25	(98)
Total effects, before tax		(16)	135	(151)	219
Total comprehensive income (loss) before tax, after adjustment for special effects		382	(83)	465	602

- A. Results in the Reporting Period were affected by the Value Added Tax Order (Tax Rate Applicable to Non-profit Organizations and Financial Institutions) (Amendment), 2024 ("the Order") which was approved by the Knesset in March 2024 and published in *Reshumot* on April 14, 2024. The Order stipulates that from January 1, 2025, the rate for payroll tax and profit tax payable by financial institutions on activity in Israel will be 18%, instead of the present rate of 17%. The effect of the foregoing led to an increase in insurance liabilities of NIS 9 million before tax.
- B. Non-life, compulsory motor and liabilities segment - results in the Reporting Period and corresponding period last year were affected by an increase of the risk-free interest curve applied in calculating the insurance liabilities and by changes in the difference between the fair value and book value of the non-marketable assets, that reduced the insurance liabilities.

Details by segmentation according to sector:

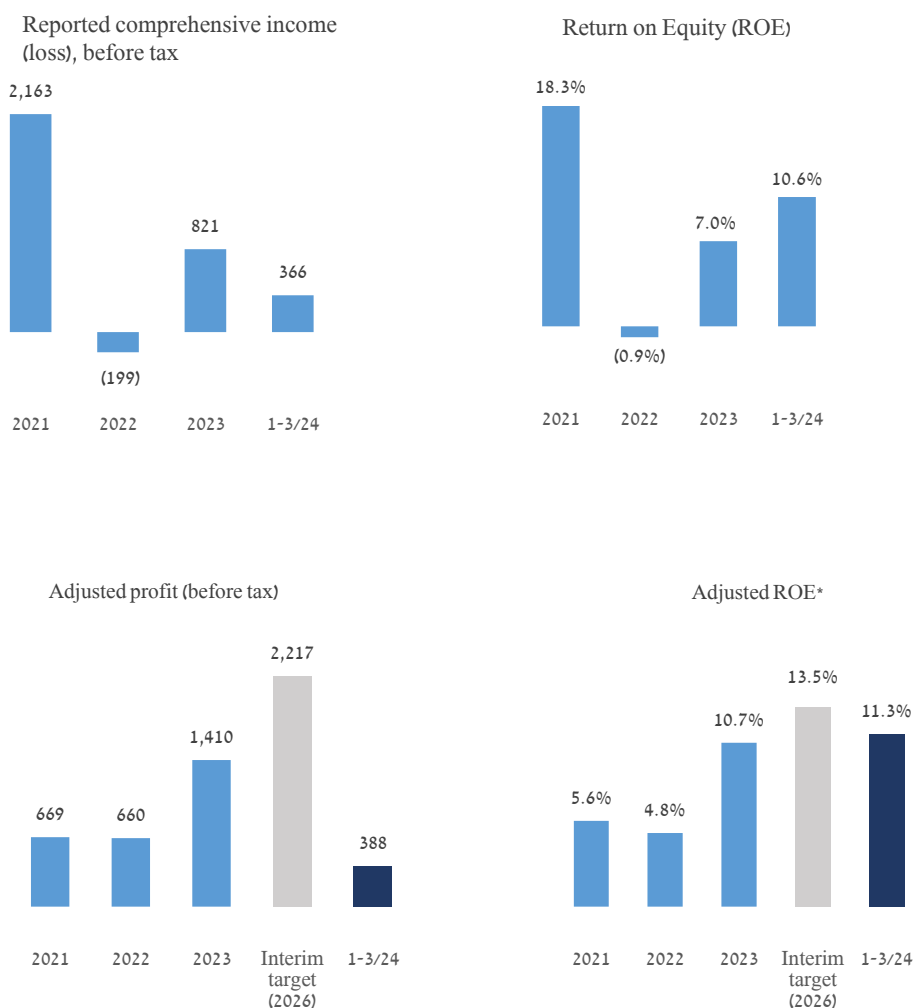
	For the period ended March 31		For the year ended December 31
	2024	2023	2023
Changes in the interest curve and the difference between the fair value and book value of the non-marketable assets, including actuarial updates:			
Compulsory motor	(1)	58	13
Motor property	-	10	(1)
Liabilities	20	118	71
Total effects on profit (loss), before tax	19	186	83

2.6 Implementation of the strategic plan

- 2.6.1 Further to the description in Section 2.10 in the Board of Directors in the Company's Periodic Report at December 31, 2023, on April 2, 2024, the Company presented the main points of its Harel 2030 strategic plan and the Group's goals for 2026. The Harel 2030 strategy focuses on three key layers in the Group's activity: (1) accuracy of the performance of the core operating segments; (2) relationship with the customer - enhancing and strengthening the distribution engines in the operating segments; and (3) diversification of the Group's sources of income.

Measurement of the progress made in implementation of the strategic plan is based on the following principles: (a) an assumed real Nostro yield of 3%; and (b) special effects that are not part of the Company's normal course of business were not included, including interest effects, actuarial changes resulting from studies and changes in the actuarial models, extraordinary effects resulting from the amortization of surplus costs created in the process of business combinations and extraordinary expenses due to implementation of the strategic plan ("Special Effects").

The following diagrams present the goals of the strategic plan and data on comprehensive income (loss) (in NIS million) and the return on the Company's equity as reported in the financial statements, as well as data on comprehensive income (in NIS million) and the return on equity, all as calculated in line with the principles of the strategic plan ("adjusted profit" and "adjusted ROE", respectively):



* Adjusted ROE is calculated on the basis of adjusted profit for the period (assuming a real Nostro yield of 3% and excluding special effects), and divided by the average adjusted equity for the period

2.6.2 To enable progress in the implementation of the strategic plan to be measured, the adjusted profit data presented in this chapter are in accordance with the principles of the strategic plan, as set out below:

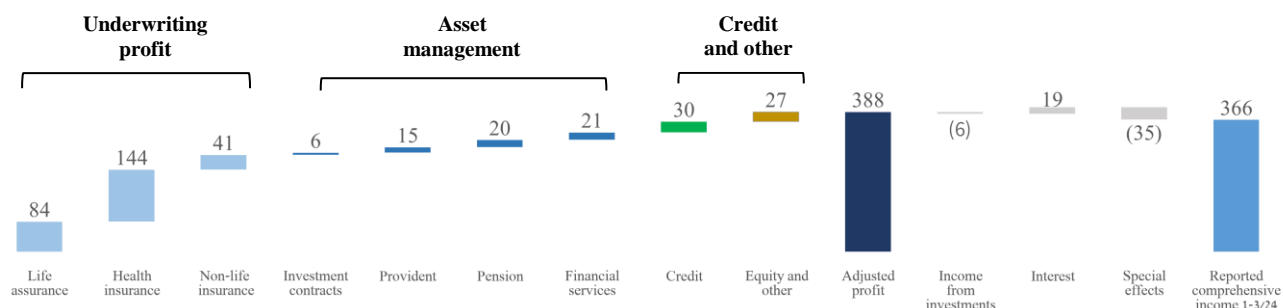
- Profit from insurance business:

Including profit from the life, health and non-life segments (including insurance companies overseas) and presented in accordance with the principles detailed above, i.e. - an assumed real yield of 3% and excluding special effects (“underwriting profit”).

Profit in the life insurance segment includes a financial margin in yield-guaranteed policies which includes an assumed real yield of 3% on the free portion of the portfolio, and income from variable management fees in the profit-sharing portfolio between 1992 and 2003, based on the aforesaid assumed real yield. Furthermore, profit includes fixed management fees as recorded in the reported period. Profit in the life insurance segment does not include the results of investment contract activity which is presented within asset management activity.

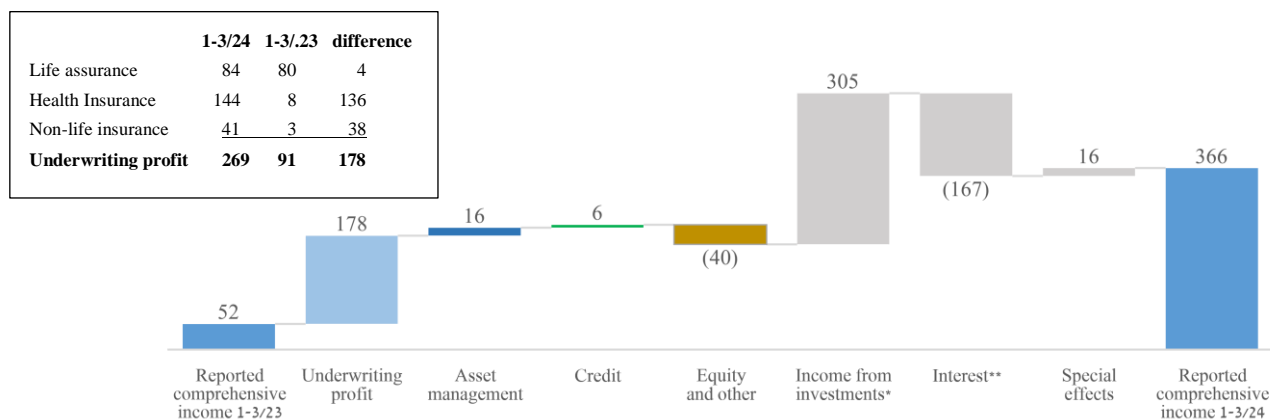
- Additional sources of income:
 - Asset management - the profit is based on actual reported results for provident and pension activity, financial services and investment contracts, excluding special effects (extraordinary expenses that are not part of the normal course of business and after subtracting retained costs created in the course of business combinations);
 - Credit - profit is based on actual reported results for activity included within the credit segment (for additional information, see Section 1.1);
 - Equity and other - profit includes income from capital activity investments based on an assumed real yield of 3%, as well as the results of the activity of the Group's insurance agencies, as actually recorded in the reporting period. This profit does not include special effects (amortization of surplus costs created in the process of business combinations, and extraordinary expenses resulting from implementation of the strategic plan);
- General comments:
 - Income from investments - the difference between the assumed real yield as described above and the yield actually attained. Income from investments also includes adjustment of the variable management fees as they were calculated on the basis of the assumed real yield, against the variable management fees actually collected in the Reporting Period (in the Reporting Period and in 2023 and 2022 variable management fees were not collected. In 2021, variable management fees were collected over and above the variable management fees calculated according to the aforesaid assumed real yield);
 - Interest - for information about the effects of the interest rate, see Section 2.5.2.
 - Special effects (other than interest effects) - for information about the effects of the interest rate, see Section 2.5.2.
 - The data presented below are before tax.

2.6.3 Information about the Company's adjusted sources of income in the Reporting Period and in the corresponding period last year, and correlation between it and the Company's reported comprehensive income:



1-3/24	84	144	41	6	15	20	21	30	27	388	(6)	19	(35)	366
1-3/23	80	8	3	5	9	18	14	24	67	228	(311)	186	(51)	52
Change	4	136	38	1	6	2	7	6	(40)	160	305	(167)	16	314

2.6.4 Following is an analysis of the change in the Company's reported comprehensive income in the Reporting Period compared with the corresponding period last year:

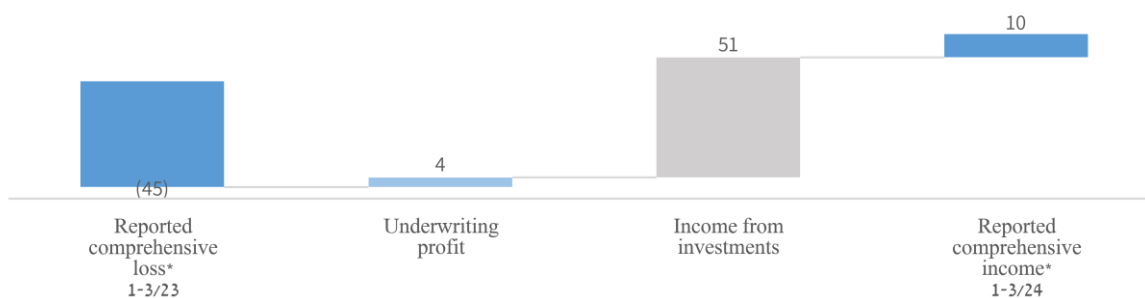


(*) In the Reporting Period real positive proprietary (Nostro) yields were recorded in the capital market compared with real negative Nostro yields in the corresponding period last year.

(**) The effects of interest in the Reporting Period are low compared with the interest effects in the corresponding period last year

2.6.5 Following is an analysis of the change in the Company's reported comprehensive income (loss) in the Reporting Period compared with the corresponding period last year, by segment:

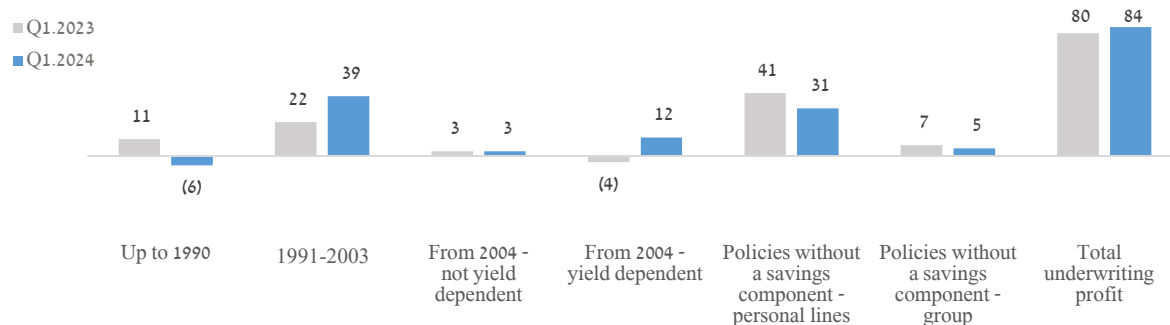
2.6.5.1 Life insurance:



1-3/24	84	(74)	10
1-3/23	80	(125)	(45)
Change	4	51	55

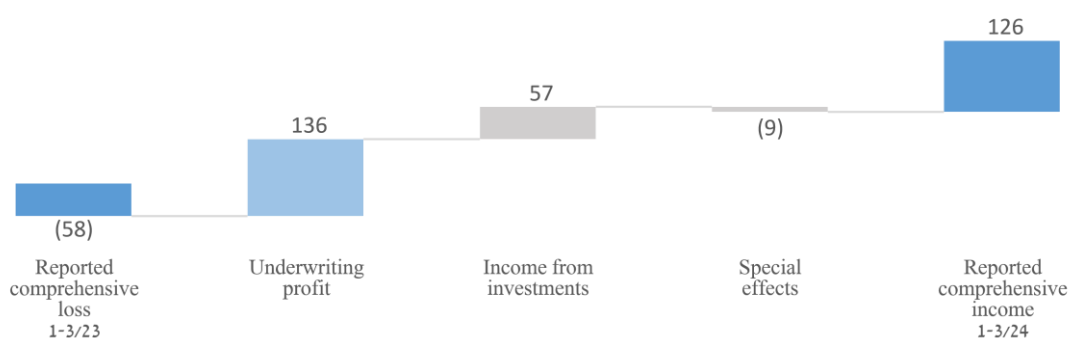
(*) Not including profitability from investment contract activity

Composition of underwriting profit in life insurance, by sector:



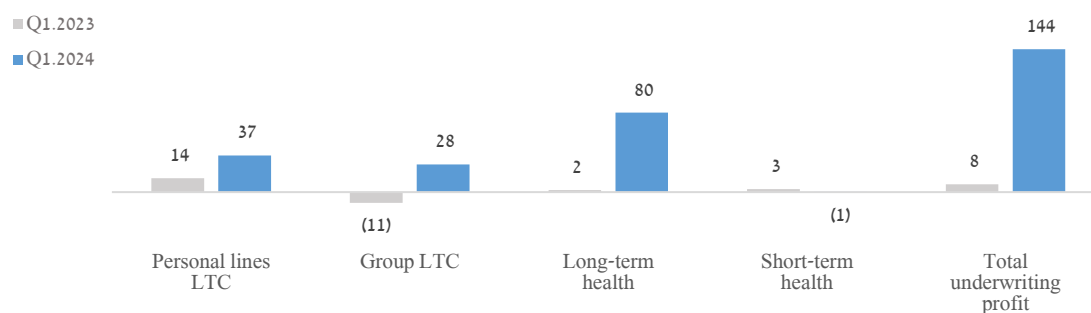
Results in the Reporting Period were affected by an increase in the number of claims as a result of the Swords of Iron War. The effect of the War in the Reporting Period amounted to NIS 30 million (personal lines and group). For additional information see Section 2.1.1. Additionally, in the Reporting Period, underwriting improved compared with the corresponding period last year, mainly due to an increase in profit from risk products on account of the continuing growth of activity.

2.6.5.2 Health insurance:



1-3/24	144	(9)	(9)	126
1-3/23	8	(66)	0	(58)
Change	136	57	(9)	184

Composition of underwriting profit in health assurance, by sector:



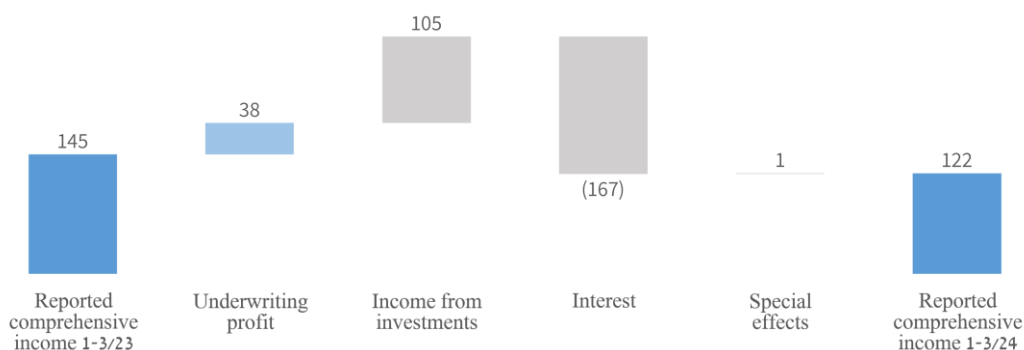
Personal lines and group long-term care - results in the Reporting Period compared with the corresponding period last year were affected by a reduction of the insurance liabilities (decrease in the IBNR reserve) in light of reducing the interval between the occurrence of the insured event and date of filing the claim.

Additionally, results in group long-term care reflect termination of the agreement with Clalit HMO members according to the old system and application of the new outline in which the reserve fund bears the entire insurance risk. In view of the foregoing, results in the Reporting Period reflect the Company's net operating income for the new outline. For additional information about the Commissioner's permit for an agreed outline regarding this policy for a 12-month period (from January 1, 2024, through December 31, 2024) see Section 2.7.6.

Long-term health - in the Reporting Period, underwriting improved in the cover for transplants, ambulatory care and personal accidents due to a decrease in the number of claims and the claim amounts paid out. Results in the Reporting Period were affected by an increase in the number of claims in cover for accidents as a result of the Swords of Iron War. The effect of the War in the Reporting Period amounted to NIS 4 million. For additional information, see Section 2.1.1.

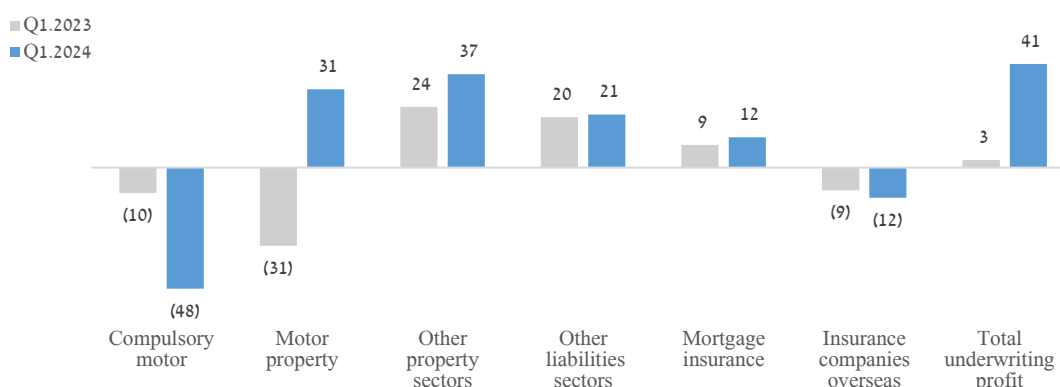
Results in the corresponding period last year were affected by a deterioration of underwriting in group policies due to an increase in the number of claims in ambulatory cover. This poor underwriting was partially offset by improved underwriting in the cover for medications due to the inclusion of medications in the health services basket.

2.6.5.3 Non-life insurance:



1-3/24	41	65	19	(3)	122
1-3/23	3	(40)	186	(4)	145
Change	38	105	(167)	1	(23)

Composition of underwriting profit in non-life insurance, by sector:



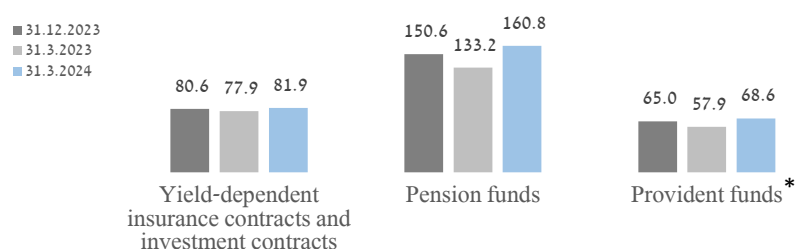
Compulsory motor - in the Reporting Period underwriting deteriorated compared with the corresponding period last year mainly due to a negative development in respect of prior years that was partially offset by the continuing decrease in the average cost of claim.

Motor property (CASCO) - in the Reporting Period, underwriting improved compared with the corresponding period last year, mainly due to an increase in the average premium and a decrease in the average cost claim.

Property and other sectors - in the Reporting Period underwriting improved compared with the corresponding period last year, mainly in the property loss sector due to the growth of activity.

2.7 Additional key information and effects by segment

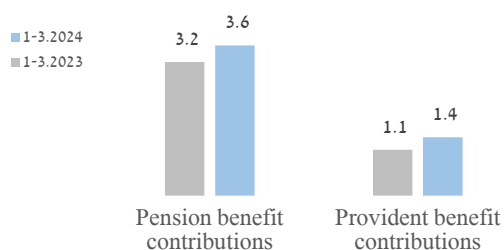
2.7.1 Assets managed for the Group's members and policyholders in the life insurance and long-term savings segment (NIS billion):



Assets managed by the provident funds and pension funds are not included in the Company's consolidated financial statements.

* Provident funds, education funds, central and personal severance pay funds, provident fund for sick pay, and a fund for non-contributory pension

2.7.2 Data on benefit contributions (NIS billion):

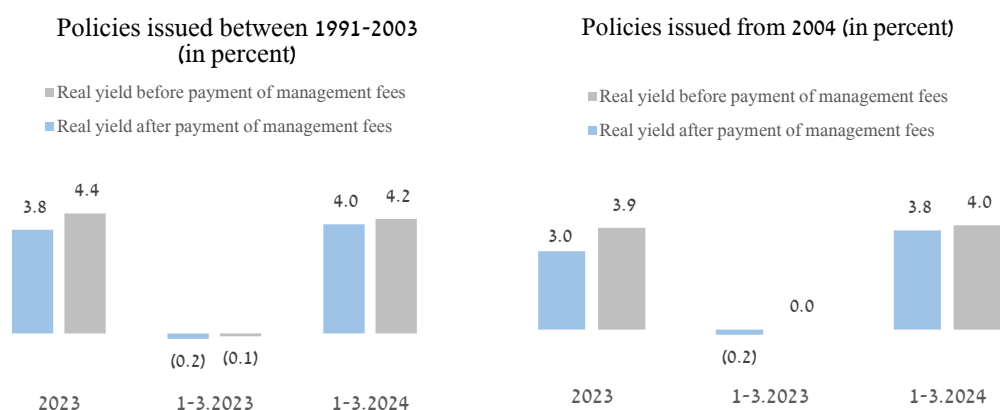


The benefit contributions in the provident funds and pension funds are not included in the Company's consolidated financial statements.

2.7.3 Life insurance:

Redemptions as a percentage of the average reserve in the Reporting Period amounted to 7.2%, compared with 5.7% in the corresponding period last year and 5.6% in 2023.

Yield-dependent policies:



Following is information about the estimated amount of investment profit credited to insureds in life insurance and profit-sharing investment contracts and the management fees calculated in accordance with the Commissioner's instructions, on the basis of the quarterly yield and balances of the insurance reserves in the Company's business reports (NIS million):

	For the period ended March 31		For the year ended December 31
	2024	2023	2023
Profit after management fees	3,032	1,017	4,818
Total management fees	129	124	502

On May 30, 2021, Harel Insurance entered into an agreement with a large employer according to which a supplement will be paid for the annuity of the large employer's

employees through personal lines profit-sharing annuity policies to be issued by Harel Insurance. Deposits in the policies will be made as lump-sum amounts and their purpose is to pay the retiree (and after his death, his survivors), a supplement to the monthly annuity. In the Reporting Period and the corresponding period last year deposits in the amount of NIS 25 million and NIS 39 million, respectively, were received in respect of the aforementioned agreement.

During the course of the agreement period, which will end in 2037, deposits amounting to a total of NIS 3 billion are expected to be received. At March 31, 2024, deposits in the aggregate amount of approximately NIS 1.1 billion were received (at March 31, 2023, deposits in the aggregate amount of NIS 612 million were received).

2.7.4 Pension funds:

Income from management fees collected from the pension funds managed by the Group amounted to NIS 118 million in the Reporting Period, compared with NIS 110 million in the corresponding period last year.

2.7.5 Provident funds:

Income from management fees collected from the provident funds managed by the Group amounted to NIS 84 million in the Reporting Period, compared with NIS 73 million in the corresponding period last year.

2.7.6 Health insurance:

Commissioner's permit for the agreed outline regarding the group long-term care policy for members of Clalit Health Services:

On November 5, 2023, Clalit Health Services ("Clalit") petitioned the High Court of Justice against the Minister of Finance, Minister of Health, Director General of the Ministry of Health, the Commissioner and against Harel Insurance and two additional HMOs with a motion to issue orders nisi, with the purpose of instructing the parties to urgently formulate an outline that would allow the group long-term care policy for Clalit members through Harel Insurance, that terminated at the end of 2023, to continue. On December 13, 2023, permission was received from the Commissioner to operate the group long-term care policy for members of Clalit Health Services, in accordance with the agreed outline reached by Harel Insurance and Clalit Health Services ("the Permit" and "the Agreed Outline").

According to the aforementioned permit, the long-term care policy under the Agreed Outline is for a 12-month period (from January 1, 2024, through December 31, 2024).

For additional information about the Agreed Outline, see an Immediate Report of the Company dated December 14, 2023 (Ref. 2023-01-135924).

In addition to the group long-term care policy for members of Clalit Health Services, Harel Insurance provides long-term care insurance for several other groups.

Following is the estimated amount of investment profit credited to insureds in profit-sharing long-term care policies (NIS million):

	For the period ended March 31		For the year ended December 31
	2024	2023	2023
Investment profits credited to insureds	129	94	348

2.7.7 Non-life insurance:

For information about additional financial data relating to the non-life insurance segment, by sector, see Note 4B to the Financial Statements. For information about a change in the mechanism for the settlement of accounts between the National Insurance Institute (“NII”) and the insurance companies regarding road accidents, see Note 36 to the 2023 annual financial statements.

Change in the quantity of policies in terms of exposure:

	For the three months ended March 31		For the year ended December 31	
	2024	2023	2023	
Compulsory motor	5%	(6%)	(6%)	Number of policies in terms of exposure - non-life insurance activity typically involves policies for a period of up to a year. In view of the nature of the policies, quantity is a multiple of the number of policies within the policy period during the year. In other words, if underwriting is carried out for a policy with a period of less than a year, it is multiplied by the relative part of the period so that a policy for six months is half a unit.
Motor property (CASCO)	5%	(5%)	(5%)	
Property and other lines of business	6%	6%	4%	
Other liabilities lines of business	9%	2%	7%	

2.7.7.1 Compulsory motor

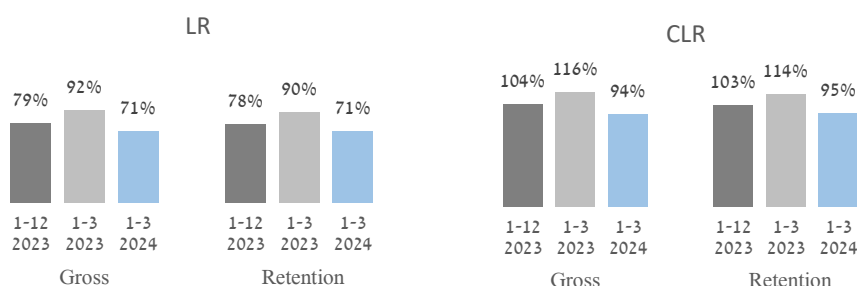
For additional information about the results of compulsory motor insurance, see Sections 2.5.1 and 2.5.2 above.

Given that car owners must insure their vehicles in accordance with the Motor Vehicle Insurance Ordinance, the owners of vehicles (usually motorcycles) who were rejected by the insurance companies may purchase insurance through the Pool (Israel pool for vehicle insurance), which operates as an insurance company to all intents and purposes. All the insurance companies which operate in the compulsory motor sector are partners in the Pool, and each company bears a share of the Pool's losses pro rata to its share of the compulsory motor insurance market for the previous year. A letter from the Pool's CEO set the temporary share of Harel Insurance in the net premiums for 2024 at 13.32% (compared with 12.41% which was the Company's final share for 2023).

2.7.7.2 Motor property

For additional information about results for the motor property sector, see Section 2.5.1 and 2.5.2 above.

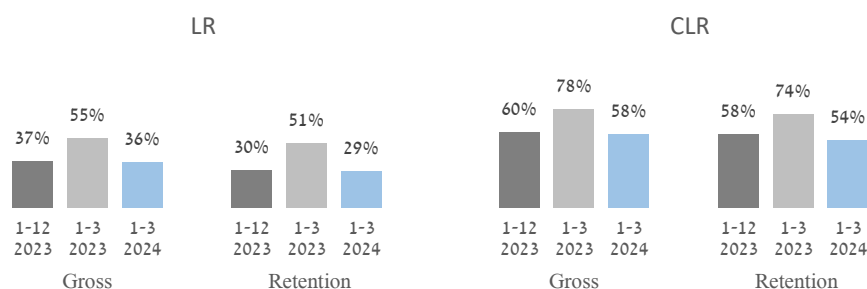
Loss ratio (LR) and combined loss ratio (CLR) in motor property insurance:



2.7.7.3 Property and other lines of business

For additional information about results for the motor property and other sector, see Section 2.5.1 above.

Loss Ratio and Combined Loss Ratio in property and other lines of business:



2.7.7.4 Other liabilities lines of business

For information about the results for other liabilities sectors, see Sections 2.5.1 and 2.5.2 above.

2.7.7.5 Credit insurance for residential mortgages (EMI)

The premiums earned in credit insurance for residential mortgages are not for new sales, but in respect of sales made in the past and for which the premiums are recognized as earned premiums based on the period of coverage. EMI has no reinsurance agreements in this sector.

In February 2024, EMI received a draft updated insurer's license ("the Draft") from the Capital Market, Insurance and Savings Authority ("the Authority"). In the Draft, the current requirements in EMI's insurer's license for calculation of the insurance liabilities were cancelled. At the date of the report, the Draft has not yet passed all the internal procedures within the Authority and final approval has yet to be received. EMI and the Authority have reached understandings that EMI will continue to apply the current requirements in the insurer's license for calculation of the insurance liabilities until IFRS 17 enters into force on January 1, 2025.

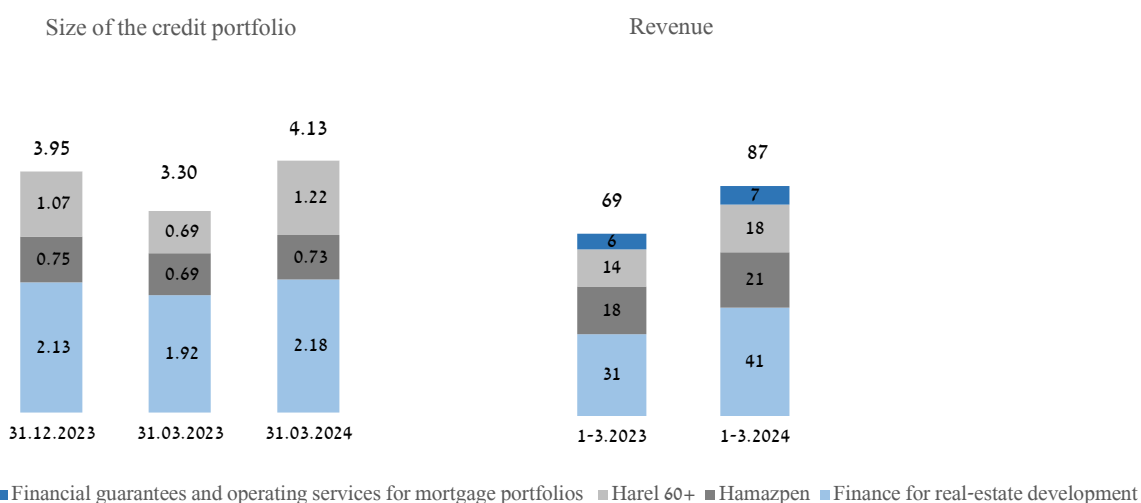
2.7.8 Insurance companies overseas

The Company is the controlling shareholder (with a 94% stake) in Interasco, an insurance company operating in Greece, and it also fully controls Turk Nippon - an insurance company which operates in Turkey (“insurance companies overseas”). The insurance companies overseas operate in the non-life insurance and health insurance sectors.

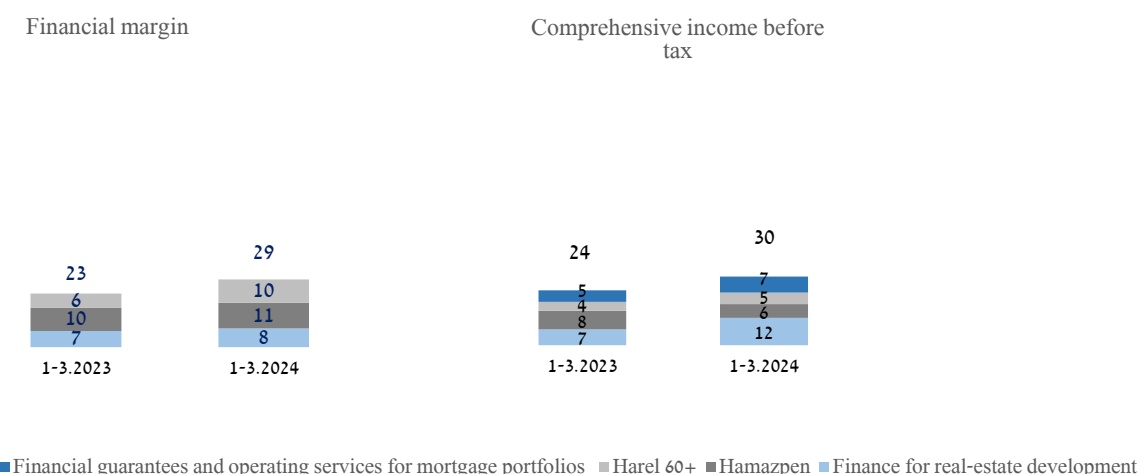
2.7.9 Credit sector

From the financial statements for 2023, the Company presents the results of credit activity in a separate segment - credit segment. Comparison figures were restated. See also Section 1.1 above and Note 4A to the Financial Statements.

Size of the credit portfolio (NIS billion) and volume of revenues (NIS million):

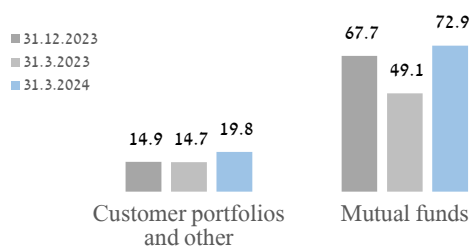


Financial margin and profit for the period in the credit segment (NIS million):



2.7.10 Capital market and financial services

AUM for the Group's members and policyholders (NIS billion):



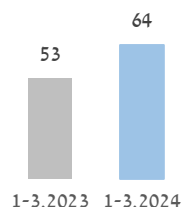
AUM in customer portfolios include financial assets that were issued by the Group and are managed in the portfolios.

Revenues in the capital market and financial services segment were NIS 113 million in the Reporting Period, compared with NIS 72 million in the corresponding period last year.

AUM in the mutual funds and in customer portfolios are not included in the Company's consolidated financial statements.

Mutual fund assets include mutual funds, ETFs and certificates of deposit (CDs)

Management fees in the financial services segment (NIS million):



2.8 Liquidity and sources of financing

2.8.1 Cash flows

Net cash flows used in operating activity were NIS 1,661 million in the Reporting Period. Net cash flows used in investment activity amounted to NIS 117 million. Net cash flows used in financing activity were NIS 131 million. The fluctuating exchange rates affected the cash balances by a positive NIS 54 million. The outcome of all the above activity is a reduction of NIS 1,855 million in the cash balances.

2.8.2 Liquidity and financing of operations

The Company and its subsidiaries generally finance their ongoing operations from their independent sources.

3 Special disclosure for holders of the Company's bonds

A. Data on bonds

Series / date of issue	Series 1 bonds
Date of issue	July 2021 (expanded in June 2023)
Nominal value on date of issue (NIS)	250,000,000 (An additional 953,516,000 were issued as part of the expansion in June 2023)
Book value as at March 31, 2024 (NIS M)*	948
Market value as at March 31, 2024 (NIS)	938
Type of interest	Fixed
Nominal interest rate	1.95%
Listed for trade on the Stock Exchange	Yes
Dates of principal payment	The principal will be repaid in 28 consecutive, semi-annual installments payable on June 30 and December 31 in each of the years 2022-2035 (where the first payment was made on June 30, 2022 and the last payment will be made on December 31, 2035) and such that each of the first 27 payments accounts for 3.57% of the nominal value of the principal and the 28th and final payment will be 3.61% of the nominal value of the principal.
Dates of interest payments	The interest on the unsettled balance of the bond fund will be paid in semi-annual installments, the payments will be consecutive and will be paid on June 30 and December 31 in each of the years 2021-2035 (where the first payment was made on December 31, 2021 and the last payment will be made on December 31, 2035).
Interest due as at March 31, 2024 (NIS M)	5
Are the liability notes convertible	No
Linkage base and terms	The principal and interest are not index linked
Pledged assets	None
Company's right to make early redemption or forced conversion	The Company has the right to early redemption, from 60 days after the date on which the Series 1 bonds are listed for trade (i.e. July 27, 2021), and the redemption may be full or partial, in accordance with the conditions set out in Section 7.2 of the Deed of Trust.

Materiality of the Series	The Series is material according to the definition of this term in Regulation 10(B)(13)(a) of the Securities Regulations (Periodic and Immediate Reports), 1970
Is there is a cross default stipulation	Yes. In the conditions listed in Section 8.1.14 of the Deed of Trust, including: calling for immediate repayment of another series listed for trade on the stock exchange or another financial debt taken from banks or financial institutions, other than non-recourse loans, the scope of which is more than 10% of the Company's total, gross financial debt, or more than NIS 125 million, whichever is higher. Other than in the event of calling a traded series for immediate repayment, the Company shall provide a 30-day grace period.

* Including interest due

B. Information about rating

	Series 1 bonds
Name of rating company	Midroog
Rating on date of issue	Aa2.il
Present rating	Aa2.il

C. Disclosure concerning the trustee

The trustee for the Series 1 bonds is Hermetic Trust (1975) Ltd., 30 Sheshet Hayamim Way, Bnei Brak.

D. Contractual limitations and financial covenants

For information about contractual limitations and financial covenants - see Note 6C.(4)(2) to the Financial Statements.

4 Market risks - exposure and management

In the Reporting Period, there were no material changes in the Company's exposure to and management of market risks compared with the Periodic Report.

5 Disclosure concerning the economic solvency ratio

Provisions concerning application of an economic solvency regime:

An economic solvency regime based on Solvency II applies to Harel Insurance, and this pursuant to the implementation provisions published in June 2017 and revised in October 2020 ("Provisions of the Economic Solvency Regime").

The provisions of the economic solvency regime include transitional measures which allow the reserves in respect of long-term insurance products that were sold in the past, to be increased

gradually until 2032. Based on the transitional measures, insurance companies may, after obtaining the Commissioner's approval, include in the calculation of the insurance reserves in the transitional period, a deduction from the insurance reserve ("the Deduction"). The Deduction is calculated in accordance with the instructions in the Deduction Principles Letter and it is gradually reduced from a rate of 100% on the calculation of the insurance reserves at December 31, 2019, to 0% on the calculation of the insurance reserves at December 31, 2032. On May 5, 2024, the Commissioner's approval was received for recalculating the Deduction, which is performed at least once in two years. The Deduction was recalculated at December 31, 2023, due to the significant impact of the rising interest rate in 2023 on the Deduction amount. Additionally, a linear subtraction was made from the Deduction amount, consistent with the transitional period. On May 29, 2023, the Board of Directors of Harel Insurance approved the recalculated deduction amount, further to notice from the Commissioner that he has no comments on the recalculation of the Deduction at December 31, 2023. Additionally, there is a higher maximum recognition limitation for Tier-2 capital in the transitional period.

On May 28, 2024, Harel Insurance published on its website a report on its economic solvency ratio in respect of data at December 31, 2023: <https://www.harel-group.co.il/about/harel-group/harel/investor-relations/Pages/repayment-ability.aspx>.

Based on the transitional measures, at December 31, 2023, Harel Insurance has a capital surplus of NIS 6,413 million and without taking the transitional measures into account, the capital surplus is NIS 3,854 million.

Notably, the model in its current format is extremely sensitive to changes in market and other variables, such as changes in the interest rate, changes in investment profits, revised actuarial assumptions and changes relating to the activity of Harel Insurance and also concerning the uncertainty inherent in the actuarial and financial assumptions and forecasts used in the preparation of the report.

Calculations of the present economic capital and required capital are based on forecasts and assumptions that rely principally on past experience, and they do not necessarily reflect future performance.

The Best Estimate was determined on the basis of forecasts, assessments and estimates of future events, the materialization of which is uncertain and that are beyond the Company's control, and they should be treated as "forward looking information", according to its definition in Section 32A of the Securities Law, 1968. It is possible that all or part of these forecasts, assessments and estimates will not materialize or they may materialize differently from the manner assumed in calculating the Solvency Report. Actual performance may therefore differ from the forecast.

Economic solvency ratio and MCR:

Following is information about the solvency ratio and minimum capital requirement (MCR) at December 31, 2023, in accordance with the provisions of the economic solvency regime. The economic solvency ratio is calculated in accordance with the transitional measures which prescribe the transitional period.

A. Economic solvency ratio

	As at December 31, 2023	As at December 31, 2022
	(Audited)	(Audited)
	NIS million	
Equity for the purpose of SCR	15,841	15,478
Solvency capital requirement (SCR)	9,428	9,149
Surplus	6,413	6,329
Economic solvency ratio	168%	169%
Effect of material capital transactions that took place in the period between the date of the calculation and date of publication of the Economic Solvency Ratio Report:		
Capital raising (redemption) (*)	(182)	20
Equity for the purpose of SCR	15,659	15,498
Capital surplus	6,231	6,349
Economic solvency ratio	166%	169%

(*) On May 31, 2024, an early redemption of Series 7 bonds in the amount of NIS 293 million is expected to take place. This redemption reduces the eligible capital and capital surplus by NIS 182 million, since at December 31, 2023 there is an unutilized balance of Tier-2 capital of NIS 111 million over and above the limitation for recognition of Tier-2 capital (50% of the capital requirement in the transitional period).

The capital position of Harel Insurance is influenced by its ongoing business development, changes in market variables, revised demographic and operating assumptions, continuous updates of models, updated regulatory instructions and capital transactions. For information about key changes that took place during the course of 2023 in contrast with comparison figures, see Section 2 in the Economic Solvency Report.

These data concerning the solvency ratio, taking into account the capital activity, as specified above, do not include the effect of the business activity of Harel Insurance after December 31, 2023, changes in the mix and size of the insurance investments and liabilities, revised actuarial assumptions, exogenous effects and regulatory changes which affect the business environment. For information about key changes that took place after the date of the calculation, see Section 2 in the Economic Solvency Report.

After the date of the calculation, in the first quarter of 2024, the risk-free linked shekel interest curve continued to rise in the medium and long term, against the backdrop of the Swords of Iron War, the macroeconomic situation and global interest trends. This rise is expected to increase the capital surplus and economic solvency ratio of Harel Insurance.

At this stage there is uncertainty in relation to the development, scope and duration of the War and it is impossible to estimate the full extent of the impact of the War on Harel Insurance.

On the results of tests of sensitivity of the economic solvency ratio to various risk factors, including sensitivity to the interest rate, see Section 9 in the Economic Solvency Ratio Report of Harel Insurance as at December 31, 2023.

B. Minimum Capital Requirement (MCR)

	As at December 31, 2023 (Audited)	As at December 31, 2022 (Audited)
	NIS million	
MCR	2,984	2,869
Own funds for the purpose of MCR	11,723	11,497

C. Restrictions on the distribution of dividends

According to a letter published by the Commissioner in October 2017 (“the Letter”), insurance companies may distribute a dividend only if after the distribution is made, the company has a solvency ratio of at least 100% according to the economic solvency regime, which is calculated without taking the transitional provisions into account and subject to the solvency ratio target set by the Company’s Board of Directors. This ratio will be calculated without providing any relief in respect of the original difference attributed to the purchase of provident fund activity and management companies.

It is the policy of Harel Insurance to hold a robust capital base so as to guarantee its solvency and ability to meet its liabilities to insureds, to maintain its ability to continue its business activity and so that it is able to produce a yield for its shareholders. Harel Insurance is subject to the capital requirements and defined regulations with respect to the distribution of dividends.

On May 29, 2023, the Board of Directors of Harel Insurance approved the revised capital management plan and at this stage, threshold conditions were determined for the distribution of a dividend, which include a minimum economic solvency ratio of 135%, taking the transitional provisions into account, and a minimum solvency ratio without taking the transitional provisions into account, of 110%.

On February 28, 2021, the Company’s Board of Directors approved a dividend distribution policy whereby the Company will distribute a dividend of at least 30% of comprehensive income according to its annual consolidated financial statements. Additionally, on February 28, 2021, the board of directors of Harel Insurance approved a dividend distribution policy in which the Company will distribute a dividend of at least 35% of comprehensive income according to the annual consolidated financial statements of Harel Insurance, and this as long as Harel Insurance is in compliance with the minimum targets for solvency based on Solvency II.

The threshold conditions are intended to allow Harel Insurance to cope with crises without significantly compromising its operations and its compliance with the applicable capital requirements. Nonetheless, the foregoing does not guarantee that Harel Insurance will be in compliance with the defined threshold conditions at all times.

D. Solvency ratio without application of the transitional measures in the transitional period (TMTP) and without adjustment for equity risk

Information about the economic solvency ratio of Harel Insurance, calculated without the transitional measures and based on the solvency target determined by the board of directors of Harel Insurance with reference to the solvency ratio calculated without taking the provisions in the transitional period into account and after adjustment for equity risk, as required in the letter. This ratio is in compliance with the solvency ratio required according to the letter.

	As at December 31, 2023 (Audited)	As at December 31, 2022 (Audited)
	NIS million	
Equity for the purpose of SCR	13,884	12,953
Solvency capital requirement (SCR)	10,030	10,363
Retained capital	3,854	2,590
Solvency ratio (in percent)	138%	125%
Effect of material capital transactions that took place in the period between the date of the calculation and date of publication of the Economic Solvency Ratio Report:		
Capital raising (redemption)	-	-
Equity for the purpose of SCR	13,884	12,953
Capital surplus	3,854	2,590
Solvency ratio (in percent)	138%	125%
Capital status after capital transactions in relation to the Board of Directors target:		
Economic solvency ratio target set by the Board of Directors	110%	110%
Capital surplus relative to the target (NIS million)	2,850	1,554

E. Own Risk and Solvency Assessment (ORSA) for insurance companies

On January 5, 2022, the Commissioner published an amendment to the provisions of the Consolidated Circular on reporting to the Commissioner of the Capital Market - Own Risk and Solvency Assessment (ORSA) of insurance companies ("the Amendment"). The Amendment stipulates that insurance companies shall report their Own Risk and Solvency Assessment (ORSA) to the Commissioner once a year, in January. According to the Amendment, Harel Insurance will provide a report to the Commissioner that will include a summary of the results, business position and interrelationships, exposure to risk, assessment of solvency and capital requirements, forward-looking assessments and sensitivity analyses and scenarios. The Circular will be applied gradually, commencing January 1, 2023.

In the wake of the Swords of Iron War, on October 23, 2023, a circular for financial institutions was published on "Emergency Instructions of the Commissioner of the Capital Market, Insurance and Saving - October 2023" ("Commissioner's Emergency Instructions"), extending by 60 days to March 31, 2024, the date for submittal of the ORSA report and postponing the initial date for reporting the forward-looking assessment and assessment of scenarios and sensitivity analyses required as part of ORSA, from the nearest reporting date to the following reporting date that will occur in January 2025.

Harel Insurance submitted the required report to the Commissioner in March 2024.

**The Board of Directors wishes to express its thanks to the
Group's employees and agents for its achievements.**

Yair Hamburger
Chairman of the Board of
Directors

Nir Cohen
CEO

May 28, 2024



HAREL INSURANCE INVESTMENTS AND FINANCIAL SERVICES LTD.

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

As at March 31, 2024

Condensed consolidated interim statements of financial position

	31 March		December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Assets			
Intangible assets	2,559	2,362	2,452
Deferred tax assets	22	23	20
Deferred acquisition costs	3,234	3,032	3,114
Fixed assets	1,401	1,410	1,391
Investments in equity accounted investees	1,554	1,624	1,516
Investment property for yield-dependent contracts	1,896	1,885	1,898
Other investment property	2,551	2,435	2,548
Reinsurance assets	5,516	5,331	5,605
Current tax assets	21	152	76
Trade and other receivables	1,769	1,711	1,793
Premium due	1,732	1,785	1,699
Financial investments for yield-dependent contracts	72,160	68,695	71,117
Other financial investments			
Marketable debt assets	8,913	11,151	8,520
Non-marketable debt assets	23,390	20,501	23,873
Shares	2,387	2,087	2,131
Other	6,628	4,193	4,587
Total other financial investments	41,318	37,932	39,111
Cash and cash equivalents for yield-dependent contracts	7,105	6,379	6,733
Other cash and cash equivalents	3,506	1,975	5,733
Total assets	146,344	136,731	144,806
Total assets for yield-dependent contracts	81,902	77,852	80,608

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof.

Condensed consolidated interim statements of financial position at (contd.)

	March 31		December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Equity and liabilities			
Equity			
Share capital and share premium	359	359	359
Treasury stock	(343)	(237)	(304)
Capital reserves	563	493	540
Retained earnings	8,162	7,759	8,298
Total equity attributed to the Company's owners	8,741	8,374	8,893
Non-controlling interests	66	54	60
Total equity	8,807	8,428	8,953
Liabilities			
Liabilities for non-yield dependent insurance contracts and investment contracts	32,408	31,696	32,206
Liabilities for yield-dependent insurance contracts and investment contracts	81,167	76,574	79,657
Deferred tax liabilities	974	938	947
Liabilities for employee benefits, net	268	265	263
Current tax liabilities	83	17	31
Trade and other payables	5,856	5,051	5,703
Financial liabilities	16,781	13,762	17,046
Total liabilities	137,537	128,303	135,853
Total equity and liabilities	146,344	136,731	144,806

Yair Hamburger
Chairman of the Board of
Directors

Nir Cohen
CEO

Arik Peretz
CFO

Date of approval of the financial statements: May 28, 2024

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof.

Condensed Consolidated Interim Statements of Income

	For the three months ended March 31		For the year ended December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Premiums earned, gross	3,883	4,217	17,772
Premiums earned by reinsurers	549	609	2,377
Premiums earned in retention	3,334	3,608	15,395
Profit from investments, net, and financing income	3,784	1,529	7,416
Income from management fees	397	363	1,529
Income from commissions	119	125	442
Other income	45	21	92
Total income	7,679	5,646	24,874
Payments and changes in liabilities for insurance contracts and investment contracts, gross	6,226	4,908	20,674
Reinsurers' share of payments and change in liabilities for insurance contracts	259	562	2,042
Payments and changes in liabilities for insurance contracts and investment contracts in retention	5,967	4,346	18,632
Commissions, marketing expenses and other acquisition costs	860	814	3,359
General and administrative expenses	404	424	1,592
Other expenses	15	17	66
Financing expenses, net	123	129	475
Total expenses	7,369	5,730	24,124
Company's share of profits (losses) of equity accounted investees	26	16	(108)
Profit (loss) before income tax	336	(68)	642
Income tax (tax benefit)	122	(23)	146
Profit (loss) for the period	214	(45)	496
Attributed to:			
Owners of the Company	211	(48)	485
Non-controlling interests	3	3	11
Profit (loss) for the period	214	(45)	496
Basic and diluted earnings (loss) per share (NIS)	1.02	(0.52)	2.31

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof

Condensed Consolidated Interim Statements of Comprehensive Income

	For the three months ended March 31		For the year ended December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Profit (loss) for the period	214	(45)	496
Other comprehensive income (loss) items that after initial recognition as part of comprehensive income were or will be transferred to profit or loss			
Net change in the fair value of financial assets classified as available-for-sale	(22)	(115)	(195)
Net change in fair value of financial assets classified as available-for-sale transferred to the statement of income	(14)	111	189
Loss from impairment of available-for-sale financial assets transferred to the statement of income	33	29	84
Foreign currency translation differences for foreign activity	6	41	38
Income tax attributable to available-for-sale financial assets	(1)	(11)	(31)
Income tax for other comprehensive income items that after initial recognition as part of comprehensive income were or will be transferred to profit or loss	(2)	(11)	(14)
Total other comprehensive income for the period that after initial recognition as part of comprehensive income was or will be transferred to profit or loss, net of tax	-	44	71
Other comprehensive income (loss) items that will not be transferred to profit or loss			
Revaluation reserve for fixed asset items	27	52	53
Remeasurement of a defined benefit plan	-	2	10
Income tax for other comprehensive income items that will not be transferred to profit or loss	(5)	(17)	(19)
Other comprehensive income for the period that will not be transferred to profit or loss, net of tax	22	37	44
Total other comprehensive income for the period	22	81	115
Total comprehensive income for the period	236	36	611
Attributed to:			
The Company's owners	233	33	600
Non-controlling interests	3	3	11
Total comprehensive income for the period	236	36	611

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof.

Condensed consolidated interim statements of changes in equity

	Attributed to owners of the Company										Non-controlling interests	Total equity
	Share capital and premium	Capital reserve for available-for-sale assets	Translation reserve for foreign activity	Capital reserve for share-based payment	Treasury stock	Capital reserve for transactions with non-controlling interests	Capital reserve for revaluation of fixed assets	Retained earnings	Total			
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million			
For the three months ended March 31, 2024 (unaudited)												
Balance as at January 1, 2024	359	287	(130)	56	(304)	(49)	376	8,298	8,893	60	8,953	
Total comprehensive income (loss) for the period												
Profit for the period	-	-	-	-	-	-	-	211	211	3	214	
Other comprehensive income (loss)	-	(4)	4	-	-	-	19	3	22	*-	22	
Total comprehensive income (loss) for the period	-	(4)	4	-	-	-	19	214	233	3	236	
Transactions with owners recognized directly in equity												
Dividend to owners	-	-	-	-	-	-	-	(350)	(350)	-	(350)	
Share-based payment	-	-	-	4	-	-	-	-	4	-	4	
Purchase of treasury stock	-	-	-	-	(39)	-	-	-	(39)	-	(39)	
Exercise of options	*-	-	-	*-	-	-	-	-	-	-	-	
Dividend paid to non-controlling interests	-	-	-	-	-	-	-	-	-	(5)	(5)	
Non-controlling interests in a subsidiary (see Note 9(7))	-	-	-	-	-	-	-	-	-	8	8	
Balance as at March 31, 2024	359	283	(126)	60	(343)	(49)	395	8,162	8,741	66	8,807	

* Less than NIS 1 million

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof.

Condensed consolidated interim statements of changes in equity

	Attributed to owners of the Company										
	Share capital and premium	Capital reserve for available-for-sale assets	Translation reserve for foreign activity	Capital reserve for share-based payment	Treasury stock	Capital reserve for transactions with non-controlling interests	Capital reserve for revaluation of fixed assets	Retained earnings	Total	Non-controlling interests	Total equity
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
For the three months ended March 31, 2023 (unaudited)											
Balance as at January 1, 2023	359	222	(154)	31	(237)	(49)	339	7,824	8,335	52	8,387
Effect of the initial application of IFRS 9**	-	18	-	-	-	-	-	(18)	-	-	-
Balance as at January 1, 2023 after the initial application of IFRS 9	359	240	(154)	31	(237)	(49)	339	7,806	8,335	52	8,387
Comprehensive income (loss) for the period											
Profit (loss) for the period	-	-	-	-	-	-	-	(48)	(48)	3	(45)
Other comprehensive income	-	14	30	-	-	-	36	1	81	-*	81
Total comprehensive income (loss) for the period	-	14	30	-	-	-	36	(47)	33	3	36
Transactions with owners recognized directly in equity											
Share-based payment	-	-	-	6	-	-	-	-	6	-	6
Dividend to non-controlling interests	-	-	-	-	-	-	-	-	-	(1)	(1)
Balance as at March 31, 2023	359	254	(124)	37	(237)	(49)	375	7,759	8,374	54	8,428

* Less than NIS 1 million

** See Note 2H to the annual financial statements regarding the initial application of IFRS 9, Financial Instruments, for some financial instruments that do not refer to subsidiaries that meet the definition of an insurer.

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof

Condensed consolidated interim statements of changes in equity (Contd.)

	Attributable to owners of the Company										Non-controlling interests	Total equity
	Share capital and premium	Capital reserve for available-for-sale assets	Translation reserve for foreign activity	Capital reserve for share-based payment	Treasury stock	Capital reserve for transactions with non-controlling interests	Capital reserve for revaluation of fixed assets	Retained earnings	Total			
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million			
For the year ended December 31, 2023 (audited)												
Balance as at January 1, 2023	359	222	(154)	31	(237)	(49)	339	7,824	8,335	52	8,387	
Effect of initial application of IFRS 9**	-	18	-	-	-	-	-	(18)	-	-	-	
Balance as at January 1, 2023 subsequent to initial application of IFRS 9	359	240	(154)	31	(237)	(49)	339	7,806	8,335	52	8,387	
Comprehensive income for the year												
Profit for the year	-	-	-	-	-	-	-	485	485	11	496	
Total other comprehensive income	-	47	24	-	-	-	37	7	115	-*	115	
Total comprehensive income for the year	-	47	24	-	-	-	37	492	600	11	611	
Transactions with owners recognized directly in equity												
Share-based payment	-	-	-	25	-	-	-	-	25	-	25	
Purchase of treasury stock	-	-	-	-	(67)	-	-	-	(67)	-	(67)	
Dividend to non-controlling interests	-	-	-	-	-	-	-	-	-	(3)	(3)	
Balance as at December 31, 2023	359	287	(130)	56	(304)	(49)	376	8,298	8,893	60	8,953	

* Less than NIS 1 million

** See Note 2H to the Annual Statements for information about Initial application of IFRS 9 - Financial Instruments, for part of the financial instruments that do not refer to subsidiaries that meet the definition of an insurer.

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof.

Condensed consolidated interim statements of cash flows

	Annex	For the three months ended March 31		For the year ended December 31
		2024	2023	2023
		(Unaudited)	(Unaudited)	(Audited)
		NIS million	NIS million	NIS million
Cash flows from operating activity (1), (2), (3)				
Before income tax	A	(1,658)	*(220)	3,602
Taxes paid		(3)	(60)	(130)
Net cash provided by (used for) operating activities		(1,661)	(280)	3,472
Cash flows from investment activity				
Acquisition of a subsidiary consolidated for the first time	B	-	-	(51)
Investment in investees		(9)	(18)	(87)
Proceeds from the sale of an investment in an equity accounted investee		2	*2	36
Investment in fixed assets		(12)	(38)	(81)
Investment in intangible assets		(106)	(105)	(370)
Dividend and interest from investees		3	4	30
Proceeds from sale of fixed assets and intangible assets		5	-	12
Net cash used for investment activity		(117)	(155)	(511)
Cash flows from financing activity				
Proceeds of issuance of liability notes, net		-	495	1,288
Repayment of liability notes		-	-	(374)
Purchase of treasury stock		(39)	-	(67)
Short-term credit from banks, net		(67)	(61)	27
Receipt of bank loans		-	-	300
Repayment of loans from banks and others		(13)	(13)	(27)
Repayment of lease liabilities		(10)	(8)	(37)
Dividend paid to non-controlling interests		(2)	(1)	(3)
Dividend to owners		-	(100)	(100)
Net cash provided by (used for) financing activity		(131)	312	1,007
Effect of exchange rate fluctuations on cash balances and cash equivalents		54	*98	119
Net increase (decrease) in cash and cash equivalents		(1,855)	(25)	4,087
Retained cash and cash equivalents at the beginning of the period	C	12,466	8,379	8,379
Retained cash and cash equivalents at end of the period	D	10,611	8,354	12,466

* Reclassified

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof.

Condensed consolidated interim statements of cash flows (contd.)

For the three months ended March 31		For the year ended December 31
2024	2023	2023
(Unaudited)	(Unaudited)	(Audited)
NIS million	NIS million	NIS million

Annex A - Cash flows from operating activities
Profit (loss) for the period

214 (45) 496

Items not involving cash flows:

Company's share of profits (losses) of equity accounted investees

(26) (16) 108

Net profits from financial investments for yield-dependent insurance contracts and investment contracts

(2,914) *(880) (4,034)

Losses (profits) net, from other financial investments

Marketable debt assets

(43) (4) (82)

Non-marketable debt assets

(103) (136) (455)

Shares

- 44 86

Other investments

(27) *109 98

Change in financial liabilities

238 (1,618) 883

Change in fair value of investment property for yield-dependent contracts

(2) (2) (8)

Change in fair value of other investment property

(3) (25) (118)

Depreciation and amortization

Fixed assets

31 28 125

Intangible assets

84 89 303

Change in liabilities for non-yield dependent insurance contracts and investment contracts

230 *454 1,112

Change in liabilities for yield-dependent insurance contracts and investment contracts

2,453 324 3,407

Change in reinsurance assets

85 (228) (515)

Change in DAC

(124) (115) (220)

Payroll expenses for share-based payment

4 6 25

Income tax (tax benefit)

122 (23) 146

Changes in other statement of financial position items:
Financial investments and investment property and cash and cash equivalents for yield-dependent insurance contracts and investment contracts

Purchase of investment property

(9) (2) (9)

Proceeds from sale of investment property

13 179 179

Net purchase of financial investments

780 97 506

Change in cash and cash equivalents (4)

(38)

Other financial investments and investment property

Purchase of investment property

- (2) (22)

Net purchase of financial investments

(2,478) (227) (455)

Premiums due

(41) (252) (204)

Trade and other receivables

210 1,248 1,067

Trade and other payables

(319) *774 1,173

Liabilities for employee benefits, net

5 3 10

Total adjustments required to present cash flows from operating activity

(1,872) (175) 3,106

Total cash flows from (used in) operating activity

(1,658) (220) 3,602

- (1) Cash flows from operating activities include the purchase and sale, net, of financial investments and investment property, attributable to activity for insurance contracts and investment contracts
- (2) As part of the operating activities, interest received in the amount of NIS 403 million was stated (for the three months ended March 31, 2023, NIS 362 million, and for 2023, NIS 1,862 million) and interest paid in the amount of NIS 20 million (for the three months ended March 31, 2023, an amount of NIS 5 million and for 2023, NIS 365 million)
- (3) As part of the operating activities, dividend received from other financial investments was stated in the amount of NIS 75 million (for the three months ended March 31, 2023 an amount of NIS 74 million and for 2023, NIS 457 million)
- (4) Due to the termination of the old outline in the long-term care agreement with the members of Clalit Health Services and the implementation of the new outline, according to which the fund bears the full insurance risk. See also Note 39G1 to the Financial Statements.

* Reclassified

The Notes accompanying the condensed consolidated interim financial statements are an integral part thereof

Condensed consolidated interim statements of cash flows (contd.)

	For the three months ended March 31		For the year ended December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Annex B: Acquisition of a subsidiary consolidated for the first time			
Assets and liabilities of the consolidated subsidiary at the acquisition date			
Goodwill created on acquisition	-	-	(45)
Intangible assets	(74)	-	-
Retained cost – intangible asset for customer relations – created on acquisition	-	-	(5)
Unattributed retained cost	(15)	-	-
Fixed assets	-	-	(1)
Trade and other receivables	(4)	-	-
Financial liabilities	64	-	-
Deferred tax liabilities	2	-	-
Trade and other payables	3	-	-
Non-controlling interests	8	-	-
Cash added due to acquisition of a subsidiary consolidated for the first time	(16)	-	(51)
Cash paid to acquire Se-Fi	16	-	-
Total cash added due to acquisition of a subsidiary consolidated for the first time	-	-	(51)

	For the three months ended March 31		For the year ended December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Annex C - Cash and cash equivalents at the beginning of the period			
Cash and cash equivalents for yield-dependent contracts	6,733	6,450	6,450
Other cash and cash equivalents	5,733	1,929	1,929
Retained cash and cash equivalents at the beginning of the period	12,466	8,379	8,379

Annex D - Cash and cash equivalents at the end of the period			
Cash and cash equivalents for yield-dependent contracts	7,105	6,379	6,733
Other cash and cash equivalents	3,506	1,975	5,733
Retained cash and cash equivalents at the end of the period	10,611	8,354	12,466

The notes accompanying the condensed consolidated interim financial statements are an integral part thereof.

Note 1 - General**A. The reporting entity**

Harel Insurance Investments and Financial Services Ltd. ("the Company") is an Israeli resident company, which was incorporated in Israel, and whose shares are traded on the Tel Aviv Stock Exchange. The Company's official address is 3 Abba Hillel Silver Street, Ramat Gan.

The Company is a holding company whose main holdings are in subsidiaries comprising insurance and finance companies. The condensed consolidated interim financial statements, as at March 31, 2024, include those of the Company and its consolidated subsidiaries ("the Group"), the Company's rights in jointly controlled entities and the Group's rights in affiliated companies.

The condensed consolidated interim financial statements mainly reflect the assets, liabilities and results of the consolidated insurance companies and were therefore prepared in a format similar to the format used for preparing interim financial statements of insurance companies.

B. Swords of Iron war

Further to Note 1B to the Company's consolidated financial statements as at December 31, 2023 and the year then ended ("the Annual Statements") regarding the outbreak of the Swords of Iron War ("the War") in October, in the first quarter of 2024, there was no significant change in the scope of the exposure to insurance risks, as detailed below:

Life insurance and long-term savings: Most of the exposure resulting from the War is attributable to term insurance (simple life insurance) work disability and disabilities to the extent that claims arise in these segments. The increase in the cost of the claims in the first quarter of 2024 is estimated at NIS 30 million before tax (NIS 20 million after tax). Additionally, no substantial change was found in the amount of withdrawals and redemptions due to the War.

Health insurance, including long-term care: The exposure due to the War in the first quarter of 2024 is not significant and amounts to NIS 4 million before tax (NIS 3 million after tax).

Non-life insurance: As a rule, property losses arising from war events are not covered by property policies, therefore Harel Insurance believes that the scope of the exposure due to the War is not significant at this stage.

Additionally, shortly before the publication date of the financial statements, the War has had no material impact on the continuation of growth in the total assets managed by the Group.

It is emphasized that the assessments of the Group's management concerning the possible ramifications of the War on its activity are uncertain and are beyond the Group's control. These assessments are based on the Group's best knowledge at this stage. All or part of these estimates might not materialize or may materialize differently and even significantly differently, than expected.

At this stage, it is not possible to predict the duration and scope of the War. Consequently, this is an evolving situation and at this stage it is impossible to estimate the full extent of the impact of the War on the Group and its results.

Note 2 - Basis of Preparation

A. Framework of the financial reporting

Further to the information in Note 3R to the Annual Statements, regarding the document referring to the “Roadmap for Adoption of IFRS 17 - Insurance Contracts - Third Update” (“the Updated Roadmap”) published on June 1, 2023 by the Capital Market, Insurance and Savings Authority, according to which:

The initial date of application of IFRS 17 and IFRS 9 (“the New Standards”), for insurance companies in Israel (where their mandatory date of application by these companies under IFRS should have been January 1, 2023) was revised and will apply on or after quarterly and annual periods commencing January 1, 2025. Accordingly, the transition date will be January 1, 2024. The Updated Roadmap stipulates that at this stage there is no intention of permitting early adoption of the New Standards in Israel.

Accordingly, from January 1, 2023 until the initial date of application of the New Standards by Israel’s insurance companies, as noted above, insurance companies in Israel continue to apply IFRS 4 - Insurance Contracts and IAS 39 - Financial Instruments: Recognition and Measurement, that they applied until now, and that were replaced by the New Standards. Any other International Financial Reporting Standards are applied by Israel’s insurance companies in accordance with the dates prescribed therein.

Consequently, and pursuant to the provisions of the Securities Regulations (Preparation of Annual Financial Statements), 2010, together with the instructions in Staff Accounting Position 99-10: “Applicative Issues in the Application of IFRS 17” published by the Israel Securities Authority (“ISA”) staff, as of January 1, 2023, the Group’s consolidated financial statements are not in full conformity with IFRS standards, but are prepared in accordance with the Israel Securities Regulations (Periodic and Immediate Reports), 1970, for holding companies of insurers, so that the data in the Company’s condensed consolidated interim financial statements regarding subsidiaries that were consolidated and meet the definition of an insurer, according to its definition in the Supervision of Financial Services (Insurance) Law, 1981 and its amendments (“the Supervision Law”), are prepared in accordance with the instructions prescribed by the Commissioner of the Capital Market, Insurance and Savings (“the Commissioner”) under the Supervision Law, whereas the data in the Company’s condensed consolidated interim financial statements that do not relate to the aforesaid subsidiaries continue to be prepared in accordance with IFRS and IAS 34, Financial Reporting for Interim Periods.

The condensed consolidated interim financial statements do not contain all the information required in the full Annual Financial Statements. They should be read together with the Annual Financial Statements.

The condensed consolidated interim financial statements were approved for publication by the Company’s Board of Directors on May 28, 2024.

Note 2 - Basis of Preparation (contd.)

B. Use of estimates and judgements

In preparing the condensed, consolidated interim financial statements in accordance with IAS 34 and/or the requirements of the Commissioner pursuant to the Supervision Law and its subsequent regulations, the Group's management is required to make judgements, estimates, assessments and assumptions, including actuarial assumptions and estimates ("the Estimates") that affect application of the accounting policy, the amounts of assets and liabilities, income and expenses. It is stipulated that the actual results could differ from these Estimates, in part due to regulatory changes published or expected to be published in the insurance, pension and provident segments and regarding which there is uncertainty as to their compatibility and repercussions. The key estimates included in the financial statements are based on actuarial assessments and on external valuations.

When formulating the accounting estimates used in the preparation of the Group's financial statements, the Company's management is required to make assumptions regarding circumstances and events which involve considerable uncertainty. In applying its discretion in determining the estimates, the Company's management bases itself on past experience, various facts, external factors, and reasonable assumptions, including future expectations, to the extent that they can be assessed, based on the appropriate circumstances for each estimate.

The assessments and judgement that management uses to apply the accounting policy in preparing the condensed consolidated interim financial statements are mainly consistent with those used in the preparation of the annual financial statements.

C. Functional and presentation currency

The condensed interim consolidated financial statements are presented in New Israel Shekels (NIS), which is the Company's functional currency. The financial information is presented in NIS million and rounded to the nearest million.

Notes to the condensed consolidated interim financial statements

Note 3 - Significant Accounting Policies

The Group's accounting policies in these condensed consolidated interim financial statements is the accounting policy applied in the Annual Financial Statements.

A. New standards not yet adopted by the Group's Israeli insurance companies in accordance with the instructions of the Capital Market, Insurance and Savings Authority

IFRS 17, Insurance Contracts ("IFRS 17" or "the Standard") and IFRS 9, Financial Instruments ("IFRS 9")

As set out in Note 2A above and further to the information in Note 3R to the Annual Statements, in accordance with the Updated Roadmap, the date of initial application of the new standards, for insurance companies in Israel, was revised, and will apply as from quarterly and annual periods starting on January 1, 2025. Accordingly, the transition date will be January 1, 2024. Nonetheless, already in 2024, insurance companies will be required to include a special note in the financial statements, key proforma reports prepared in accordance with the new standards, according to the disclosure format attached in the appendix to the Updated Roadmap, as follows: In the financial statements for the third quarter of 2024, disclosure will be made for the proforma statement of financial position as at January 1, 2024 (the transition date for application of the Standard), including disclosure of the amount of the contractual service margin and the amount of the risk adjustment for each of the operating segments separately. Additionally, in the 2024 annual financial statements, disclosure will also be made for certain sections of the proforma comprehensive statement of income for the six-months ended June 30, 2024 (without comparative figures). Moreover, under the Note, insurance companies will be required to provide supplementary qualitative disclosure that will refer, among other things, to the issues set out in the Updated Roadmap.

Additionally, the Updated Roadmap sets out the revised key preparatory measures and time schedules which, in the opinion of the Capital Market, Insurance and Savings Authority, are required to ensure quality deployment by Israel's insurance companies for the proper application of the standard, including regarding adapting their information systems and their operation, implementation and review of the adequacy of controls, project management and documentation, completion of formulating the accounting policy and deployment for the different reports required, performing quantitative tests, deployment for calculating the risk adjustment for non-financial risk (RA), and deployment for the audit of the auditors.

Below is a breakdown of the accounting policy selected by the Group for a number of key topics in the New Standards:

1. Allocation of insurance contracts to portfolios:

Under the Standard, insurance contracts are aggregated into groups for measurement purposes. Groups of insurance contracts are determined by identifying portfolios of insurance contracts, each comprising contracts subject to similar risks and managed together.

Below are the insurance portfolios identified by the Group. These portfolios were determined in accordance with the provisions of the Standard and in conformity with the Commissioner's position set out in the professional drafts published for professional issues relating to application of the Standard in Israel:

- Life insurance portfolios: yield-guaranteed; old participant; new participant; risk riders; work disability; annuity policies;
- Health insurance portfolios: personal long-term care; group long-term care; personal medical and disability expenses; group medical and disability expenses, including dental; critical illness; short-term foreign workers, overseas travel, and personal accident; long-term foreign workers, overseas travel, and personal accident;
- Non-life insurance portfolios: business; apartments; compulsory motor including the Pool, motor property; professional liability; contractors; Sale Law guarantees; mortgages.

Each identified portfolio is segregated into three profitable groups: (1) contracts that are onerous at initial recognition; (2) contracts that at initial recognition have no significant possibility of becoming onerous – at this stage, the Group has not identified any contracts that are associated with this group; and (3) the remaining contracts in the portfolio. In addition, insurance contracts issued more than one year apart in the same group cannot be included.

Note 3 - Significant Accounting Policies (Contd.)**A. New standards not yet adopted by the Group's Israeli insurance companies in accordance with the instructions of the Capital Market, Insurance and Savings Authority**

IFRS 17, Insurance Contracts ("IFRS 17" or "the Standard") and IFRS 9, Financial Instruments ("IFRS 9")

2. Measurement model that the Company plans to apply for each of the insurance portfolios identified by the Group:

Under IFRS 17, the Group will recognize and measure groups of insurance contracts according to the present risk-adjusted value of the future cash flows from these contracts, which relates to all the information available about the cash flows in a manner that is consistent with market observations, plus (in the event of a liability) or net of (in the event of an asset) the amount that represents the unutilized profit from the aggregated contracts (the contractual service margin (CSM)). Revenue for insurance contracts, for each reporting period, arises from changes in obligations for future coverage relating to the different consideration components required by the insurance company for the contract, such as: insurance contract purchase costs, adjusting the risk, attributing the CSM to the period, expected claims and expenses for the period.

At the same time, the Group will be able to apply a simplified measurement model for contracts with an insurance coverage period of up to one year or when it is not expected that an obligation will differ materially from the application of the general model, according to which the amount attributed to services not yet provided will be measured by allocating the premium over the coverage period (premium allocation approach – PAA).

Below are the measurement models that the Company plans to apply for each of the insurance portfolios identified by the Group:

- General measurement model (GMM) – This model is the default model and is mainly relevant for non-profit sharing long-term insurance contracts. The Company plans to apply this measurement model in the following insurance portfolios:
 - In life insurance: yield-guaranteed portfolio; risk rider portfolio; work disability portfolio;
 - In health insurance: personal lines long-term care portfolio; personal lines medical and disability portfolio; group medical expenses portfolio, including dental; critical illness portfolio; foreign workers portfolio; overseas travel, and long-term personal accidents;
 - Non-life insurance: mortgage insurance portfolio
- Variable fee approach (VFA) - This model is relevant to insurance contracts with direct participation features. The Company plans to apply this measurement model in the following insurance portfolios:
 - In life insurance: old participant portfolio; new participant portfolio; annuity portfolio;
 - In health insurance: group long-term care portfolio
- Premium allocation approach (PAA) - As aforesaid, this model is relevant to short-term insurance contracts and is essentially the same (with adjustments) as the standard unearned premium reserve (UPR) method. The Company plans to apply this measurement model in the following insurance portfolios:
 - In health insurance: foreign workers, overseas travel, and short-term personal accidents;
 - In non-life insurance: all portfolios, other than the mortgage insurance portfolio, which will be measured in accordance with the general measurement model.

Notes to the condensed consolidated interim financial statements

Note 3 - Significant Accounting Policies (Contd.)

A. New standards not yet adopted by the Group's Israeli insurance companies in accordance with the instructions of the Capital Market, Insurance and Savings Authority (contd.)

IFRS 17, Insurance Contracts ("IFRS 17" or "the Standard") and IFRS 9, Financial Instruments ("IFRS 9") (contd.)

3. Separating components from insurance and reinsurance contracts, unbundling contracts, and combining insurance contracts:

- The Company did not identify embedded derivatives, goods, and services or distinct investment components that require accounting that is separate from the insurance contract or the relevant reinsurance.
- In most cases, the Company will account for the legal contract and its components as a single insurance contract. Accordingly, the Company will not separate components from typical insurance policies such as: a policy that includes a savings component together with add-on provisions and riders, a medical expenses policy marketed before or after February 2016, and service notes attached to health and property policies. A health policy sold as a package to a number of family members in a single legal contract will be accounted for as a single insurance contract.
- However, the Company plans to account for following policies and coverages separately even if they are sold together to the insured: a policy that includes medical expenses insurance alongside long-term care insurance; a policy that includes compulsory motor insurance together with comprehensive motor insurance; a critical illness component sold as additional cover in health insurance.
- Business policies in non-life insurance, which usually include property cover alongside liability cover, which are sold to the same party as separate legal policies, which are issued with an overall view, including for pricing and customer benefit, within a reasonable time gap between the issuance dates, and sometimes also with a contractual relationship between them, will be combined and accounted for as a single insurance contract.

4. Discount rate:

To determine the discount rates, the Group applies the bottom-up approach, which is the default approach for the Commissioner's position set out in the professional drafts published for professional issues relating to application of the Standard in Israel.

5. Contract boundaries:

Expenses directly attributable to an insurance contract – Under the Standard, the Group will not include cash flows in the contract boundary that are not directly attributable to the portfolio of an insurance contract, including training costs, research and development, branding, and sponsorships.

Under the Standard, the Group includes investment management costs in the contract boundary, for profit-sharing contracts or contracts for which investments are made that benefit the insured.

6. Coverage units:

The amount of the contractual service margin (CSM) of a group of insurance contracts is recognized in profit or loss in each period for the services of the insurance contract provided in that period. The Group determines default coverage units according to insurance amount in products that include an insurance amount in the contract. Regarding products that include an investment management service, the company's position is that the scope of the service changes depending on the size of the savings.

Note 3 - Significant Accounting Policies (Contd.)**A. New standards not yet adopted by the Group's Israeli insurance companies in accordance with the instructions of the Capital Market, Insurance and Savings Authority (contd.)****IFRS 17, Insurance Contracts ("IFRS 17" or "the Standard") and IFRS 9, Financial Instruments ("IFRS 9") (contd.)**

7. On April 15, 2024, the Commissioner published a draft on Professional Issues Relating to Application of IFRS 17 in Israel – Eighth Draft ("the Draft"). The Draft refers to key issues that are a core part of the Standard, including: measurement at the transition date and application of the fair value approach at the transition date; the minimum reliable profit rate in the RA calculation and the method of RA allocation, calculated at the Company level for the different insurance portfolios, and includes guidelines and significant changes compared with earlier drafts published by the Commissioner.

In view of the above, the Company's accounting policy for the issues set out above has not yet been finalized and it is subject, among other things, to the completion of the discussions on these issues.

8. Application of IFRS 9 for measurement of investments in financial assets:

IFRS 9 eliminates the previous classification groups of financial assets in IAS 39 and stipulates that at initial recognition, financial assets will be classified to one of the following measurement categories: amortized cost, fair value through other comprehensive income, and fair value through profit or loss. Classification of financial assets under IFRS 9 is generally based on the entity's business model for the management of financial assets and on the nature of the contractual cash flows of the financial assets. IFRS 9 does not significantly change the current provisions of IAS 39 regarding the classification and measurement of financial liabilities.

IFRS 9 includes a new model for the recognition of credit losses, that replaces the current impairment model of IAS 39 with the expected credit loss model. The model applies to financial assets measured at amortized cost and investments in debt assets measured at fair value through other comprehensive income, and it does not apply to investments in capital instruments.

On adoption of the new standards, the great majority of the Company's financial assets will be measured at fair value through profit or loss. Accordingly, the Company is not expected to include a material provision for expected credit loss.

9. Preparation for application of the Standard:

In accordance with the Updated Roadmap, the Group has completed the stage for defining the key controls.

The Group has completed the pilot for the usage scenarios to characterize a system for calculating results based on the provisions of the Standard and the policy decisions chosen by the Group.

The Company is in the advanced stages of delivery testing and acceptance testing on the system results.

The Group continues to assess the implications of adopting these standards on its consolidated financial statements and is preparing to apply them within the time frame set out in the Updated Roadmap.

Note 3 - Significant Accounting Policies (Contd.)**B. New standards not yet adopted by the Company****IFRS 18, Presentation and Disclosure in Insurance Contracts ("the Standard" or "IFRS 18")**

The Standard replaces IAS 1, Presentation of Financial Statements. The Standard promotes improved structure and content for the financial statements, in particular the statement of income. The Standard includes new requirements for disclosure and presentation as well as requirements retained from IAS 1, with limited wording changes. As part of the new disclosure requirements, companies are required to present two subtotals in the statement of income: operating profit and profit before financing and taxes. In addition, for most companies, the results in the statement of income will be classified into three categories: operating, investing, and financing. For changes in the structure of the statements of income, the Standard also includes a requirement for separate disclosure in the financial statements regarding the use of management-defined performance measures (non-GAAP measures).

Additionally, under the Standard, specific provisions were added for the aggregation and disaggregation of line items in the financial statements and the notes. The Standard will encourage companies to avoid classification of items as 'other' (for example, other expenses), and such classification will entail further disclosure requirements.

The Standard will apply for annual periods beginning on or after January 1, 2027, with an option for early application. The Group is examining the effects of the Standard on the financial statements with no plans for early adoption.

C. Seasonality**1. Life insurance, health insurance and financial services**

The revenues from life and health insurance premiums are not characterized by seasonality. Nevertheless, due to the fact that the deposits for life insurance enjoy tax benefits, a considerable part of new sales takes place mainly at the end of the year. The revenues from the finance services segment are not characterized by seasonality.

2. Non-life insurance

The turnover of revenues from premiums gross in non-life insurance is characterized by seasonality, stemming mainly from motor insurance of various groups of employees and vehicle fleets of businesses, where the date of renewal is generally in January, and from various policies of businesses where the renewal dates are generally in January or in April. The effect of this seasonality on reported profit is neutralized through the provision for unearned premiums.

The components of other expenses such as claims, and the components of other revenues such as revenues from investments do not have a distinct seasonality and there is therefore no distinct seasonality in profit.

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments

The note on Operating Segments includes several segments that constitute strategic business units of the Group. The strategic business units include different products and services and the allocation of resources and evaluation of performance are managed separately. The basic products in each segment are similar in principal regarding their significance, the way they are distributed, the mix of customers, nature of the regulatory environment and also long-term demographic and economic features that are derived from exposure with features similar to insurance risks. Likewise, the results of the portfolio of investments held against insurance liabilities may significantly affect profitability.

Segment performance is measured based on the profits of the segments before income tax. The results of inter-company transactions are eliminated in the framework of the adjustments for preparation of the condensed consolidated interim financial statements. Notably, there is no outstanding debit-credit balance from the transfer of financial assets between the different segments, insofar as such transfers are made.

The Group operates in the following segments:

1. Life insurance and long-term savings

This segment includes the Group's insurance activities in the life insurance branches and the Group's operations in managing pension and provident funds.

2. Health insurance

This segment includes the Group's insurance activities in the illness and hospitalization branches, personal accident, long-term care, foreign workers, travel insurance and dental insurance. The policies sold in the framework of these insurance branches cover the range of losses incurred by the insured as a result of illness and/or accidents, including long-term care and dental treatment. Health insurance policies are offered to individuals and to groups.

3. Non-life insurance

This segment comprises five sub-segments:

Motor property (Casco): includes the Group's activities in the sale of insurance policies in the motor vehicle insurance branch ("motor property"), which covers loss sustained by a vehicle owner due to an accident, and/or theft and/or liability of the vehicle owner or the driver for property damage caused to a third party in an accident.

Compulsory motor: includes the Group's activities in the insurance segment pursuant to the requirements of the Motorized Vehicle Insurance Ordinance (New Version) - 1970 ("compulsory motor"), which covers corporal damage resulting from the use of a motor vehicle under the Compensation for Road Accident Victims Law, 1975.

Other liability: includes the Group's activities in the sale of policies covering the insured's liability to a third party (excluding cover for liabilities in the compulsory motor segment, as described above). This includes the following insurance branches: employers' liability, third-party liability, professional liability, directors' and officers' liability (D&O), and insurance against liability for defective products.

Property and other branches: this segment includes the Group's insurance activities in all property branches excluding motor property (for example, the provision of Sale Law guarantees, and homeowners).

Mortgage insurance: this segment includes the Group's insurance activities in the residential mortgage credit branch (monoline branch). The purpose of this insurance is to provide indemnity for loss caused as a result of non-payment of loans (default) given against a first mortgage on a single real estate property for residential purposes only, and after disposing of the property that serves as collateral for the loans.

4. Insurance companies overseas

The overseas segment consists of the activity of Interasco and Turk Nippon, insurance companies abroad that are wholly owned by the Company.

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

5. Financial services

The Group's activities in the capital and financial services market take place through Harel Finance Holdings Ltd. ("Harel Finance"). Harel Finance is engaged through companies controlled by it, in the following activities:

- Management of mutual funds.
- Management of securities for private customers, corporations, and institutional customers in the capital markets in Israel and abroad.

6. Credit

As from the financial statements for 2023, the Group presents a new operating segment – the credit segment. This segment includes the following operations:

- Business and credit support for medium businesses - through a subsidiary in which the Company holds 70%, Hamazpen Shutaphim Laderech Ltd., which creates innovative financing solutions for high-quality entrepreneurs providing credit to small and medium businesses, including the provision of mezzanine loans
- Mortgage and reverse mortgage loans - through a wholly owned subsidiary of Harel Insurance, Harel 60+ Ltd. ("Harel 60+"), which provides mortgage loans, including reverse mortgage loans provided to borrowers aged 60 or more, with a lien on their home
- Development property finance support - carried out by Harel Insurance under the development property finance division, which focuses on construction projects for residences, offices, and trade in Israel. As part of this activity, Harel Insurance provides a full financing package for developers, including financial credit and a guarantee policy under the Sales (Housing) (Assurance of Investments of Persons Acquiring Apartments) Law, 1974 ("the Sales Law"). It should be noted that the results of the activity for providing a guarantee policy under the Sales Law are included in the non-life insurance segment.
- Providing financial guarantees and development and operating services for mortgage portfolios - through Harel Insurance and EMI. For additional information, see Note 3C2m12 to the Financial Statements.

These operations were previously presented within the Company's different operating segments. Comparative figures in the Note have been restated accordingly.

Segment results include, on the one hand, the contribution of investments of debt assets as part of Harel 60+ and development property finance activity, and on the other, since these investments were financed by the health insurance and non-life insurance segments, respectively, the segment results included financing expenses that reflect the theoretical costs for raising credit for these activities (and in parallel, theoretical finance income was included for placing the debt assets in favor of these activities in the health insurance segment and the non-life insurance segment, respectively). Similarly, for theoretical inter-segment financing, segment liabilities include theoretical inter-segment financial liabilities with the health insurance segment and the non-life insurance segment, and on the other hand, health insurance assets and non-life insurance assets include corresponding theoretical financial debt assets.

7. Not attributed to operating segments and other

Activities that are not attributed to operating segments include mainly activities of insurance agencies as well as the capital activities of the consolidated insurance companies.

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

A. Information about reportable segments

	For the three months ended March 31, 2024 (unaudited)								
	Life insurance and long-term savings	Health insurance	Non-life insurance	Insurance companies overseas	Financial services	Credit	Not allocated to operating segments and other	Adjustments and offsets	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Premiums earned, gross	1,339	1,178	1,178	189	-	-	-	(1)	3,883
Premiums earned by reinsurers	74	38	396	42	-	-	-	(1)	549
Premiums earned in retention	1,265	1,140	782	147	-	-	-	-	3,334
Profit from investments, net, and financing income	3,291	199	124	26	49	80	*59	(44)	3,784
Income from management fees	331	1	-	-	64	-	2	(1)	397
Income from commissions	18	4	76	6	-	-	**31	(16)	119
Other income	7	21	-	-	-	7	10	-	45
Total income	4,912	1,365	982	179	113	87	102	(61)	7,679
Payments and changes in liabilities for insurance contracts and investment contracts, gross	4,369	887	833	138	-	-	-	(1)	6,226
Reinsurers' share of payments and change in liabilities for insurance contracts	51	(14)	214	9	-	-	-	(1)	259
Payments and changes in liabilities for insurance contracts and investment contracts in retention	4,318	901	619	129	-	-	-	-	5,967
Commissions, marketing expenses and other acquisition costs	333	256	237	48	-	-	***2	(16)	860
General and administrative expenses	186	67	12	15	52	9	****65	(2)	404
Other expenses	4	-	3	1	-	-	7	-	15
Financing expenses (income), net	6	14	11	(5)	40	48	52	(43)	123
Total expenses	4,847	1,238	882	188	92	57	126	(61)	7,369
Share in profits of equity accounted investees	3	4	8	-	-	-	11	-	26
Profit (loss) before income tax	68	131	108	(9)	21	30	(13)	-	336
Other comprehensive income (loss) before income tax	(21)	(5)	26	(3)	-	-	33	-	30
Total comprehensive income (loss) before income tax	47	126	134	(12)	21	30	*****20	-	366
Liabilities for non yield-dependent insurance contracts and investment contracts	12,384	8,346	11,146	538	-	-	-	(6)	32,408
Liabilities for yield-dependent insurance contracts and investment contracts	76,690	4,477	-	-	-	-	-	-	81,167

* Total investment profits are for assets held to cover the equity of the Group's financial institutions

** Income from commissions includes commissions paid to insurance agencies owned by the Group. Of these commissions, NIS 15 million are commissions paid to these agencies by the Group's financial institutions

*** For the activity of the insurance agencies that are fully owned by the Group

**** Of the total general and administrative expenses, NIS 27 million is for expenses of the activity of the Group's insurance agencies

***** Total comprehensive income before income tax for the activity of the Group's insurance agencies was NIS 1 million

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

A. Information about reportable segments (contd.)

	For the three months ended March 31, 2023 (unaudited)								
	Life insurance and long-term savings	Health insurance	Non-life insurance	Insurance companies overseas	Financial services	Credit	Not allocated to operating segments and other	Adjustments and offsets	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Premiums earned, gross	1,520	1,539	1,039	120	-	-	-	(1)	4,217
Premiums earned by reinsurers	74	93	414	29	-	-	-	(1)	609
Premiums earned in retention	1,446	1,446	625	91	-	-	-	-	3,608
Profits (losses) from investments, net, and financing income	1,303	¹ 172	¹ 55	7	19	63	¹ * (53)	¹ (37)	1,529
Income from management fees	307	1	-	-	53	-	3	(1)	363
Income from commissions	23	4	80	5	-	-	**24	(11)	125
Other income	7	-	-	-	-	6	¹ 8	-	21
Total income (expenses)	3,086	1,623	760	103	72	69	(18)	(49)	5,646
Payments and changes in liabilities for insurance contracts and investment contracts, gross	2,607	1,461	709	132	-	-	-	(1)	4,908
Reinsurers' share of payments and change in liabilities for insurance contracts	36	164	291	72	-	-	-	(1)	562
Payments and changes in liabilities for insurance contracts and investment contracts in retention	2,571	1,297	418	60	-	-	-	-	4,346
Commissions, marketing expenses and other acquisition costs	321	261	206	35	-	-	***2	(11)	814
General and administrative expenses	200	¹ 88	15	9	44	5	¹ ****65	(2)	424
Other expenses	5	-	4	-	1	-	7	-	17
Financing expenses, net	4	22	17	10	13	40	¹ 59	¹ (36)	129
Total expenses	3,101	1,668	660	114	58	45	133	(49)	5,730
Share in profits of equity accounted investees	1	2	5	-	-	-	8	-	16
Profit (loss) before income tax	(14)	(43)	105	(11)	14	24	(143)	-	(68)
Other comprehensive income (loss) before income tax	(4)	(15)	49	2	-	-	88	-	120
Total comprehensive income (loss) before income tax	(18)	(58)	154	(9)	14	24	***** (55)	-	52
Liabilities for non yield-dependent insurance contracts and investment contracts	12,481	7,755	10,851	615	-	-	-	(6)	31,696
Liabilities for yield-dependent insurance contracts and investment contracts	71,347	5,227	-	-	-	-	-	-	76,574

¹ Restated due to initial presentation of the credit segment, see also Note 4(6)

* Total profit from investments is in respect of the assets held to cover the equity of the Group's financial institutions.

** Income from commissions includes commissions paid to insurance agencies owned by the Group. NIS 11 million of this amount is commissions paid to these agencies by the Group's financial institutions.

*** For the activity of the insurance agencies that are fully owned by the Group.

**** Of total general and administrative expenses, NIS 18 million is for expenses of the activity of the Group's insurance agencies.

***** Total comprehensive income before income tax for the activity of the Group's insurance agencies was NIS 2 million

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

A. Information about reportable segments (contd.)

	For the year ended December 31, 2023 (audited)								
	Life insurance and long-term savings	Health insurance	Non-life insurance	Insurance companies overseas	Financial services	Credit	Not attributed to operating segments and others	Adjustments and offsets	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Premiums earned, gross	6,286	6,468	4,474	548	-	-	-	(4)	17,772
Premiums earned by reinsurers	283	377	1,606	115	-	-	-	(4)	2,377
Premiums earned in retention	6,003	6,091	2,868	433	-	-	-	-	15,395
Profit from investments, net, and financing income	5,929	692	339	69	122	289	140*	(164)	7,416
Income from management fees	1,273	5	-	-	242	-	12	(3)	1,529
Income from commissions	60	17	303	20	-	-	104**	(62)	442
Other income	29	-	-	-	1	28	34	-	92
Total income	13,294	6,805	3,510	522	365	317	290	(229)	24,874
Payments and changes in liabilities for insurance contracts and investment contracts, gross	11,127	5,812	3,193	545	-	-	-	(3)	20,674
Reinsurers' share of payments and change in liabilities for insurance contracts	196	675	949	225	-	-	-	(3)	2,042
Payments and changes in liabilities for insurance contracts and investment contracts in retention	10,931	5,137	2,244	320	-	-	-	-	18,632
Commissions, marketing expenses and other acquisition costs	1,264	1,046	942	161	-	-	8***	(62)	3,359
General and administrative expenses	760	325	59	39	189	32	193****	(5)	1,592
Other expenses	19	-	17	2	2	-	26	-	66
Financing expenses (income), net	26	72	22	(3)	94	182	244	(162)	475
Total expenses	13,000	6,580	3,284	519	285	214	471	(229)	24,124
Share in profits (losses) of equity accounted investees	(28)	(42)	(66)	-	-	-	28	-	(108)
Profit (loss) before income tax	266	183	160	3	80	103	(153)	-	642
Other comprehensive income (loss) before income tax	(29)	(54)	119	(8)	-	-	151	-	179
Total comprehensive income (loss) before income tax	237	129	279	(5)	80	103	(2)*****	-	821
Liabilities for non yield-dependent insurance contracts and investment contracts	12,414	8,389	10,834	575	-	-	-	(6)	32,206
Liabilities for yield-dependent insurance contracts and investment contracts	74,290	5,367	-	-	-	-	-	-	79,657

* Total profit from investments is in respect of the assets held to cover the equity of the Group's financial institutions.

** Income from commissions includes commissions paid to insurance agencies owned by the Group. NIS 60 million of this amount is commissions paid to these agencies by the Group's financial institutions.

*** For the activity of the insurance agencies that are fully owned by the Group.

**** Of total general and administrative expenses, NIS 76 million is for expenses of the activity of the Group's insurance agencies.

***** Total comprehensive income before income tax for the activity of the Group's insurance agencies was NIS 16 million.

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

B. Additional information about the non-life insurance segment

	For the three months ended March 31, 2024 (unaudited)					
	Compulsory motor	Motor property	Property and other segments*	Other liability segments**	Mortgage insurance	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Gross premiums	250	447	413	383	-	1,493
Reinsurance premiums	2	8	311	134	-	455
Premiums earned in retention	248	439	102	249	-	1,038
Change in unearned premium, in retention	53	84	26	95	(2)	256
Premiums earned in retention	195	355	76	154	2	782
Profit from investments, net, and financing income	49	14	4	56	1	124
Income from commissions	-	1	59	16	-	76
Total income	244	370	139	226	3	982
Payments and changes in liabilities for insurance contracts, gross	236	256	127	221	(7)	833
Reinsurers’ share of payments and change in liabilities for insurance contracts	1	3	105	105	-	214
Payments and changes in liabilities for insurance contracts in retention	235	253	22	116	(7)	619
Commissions, marketing expenses and other acquisition costs	38	79	75	45	-	237
General and administrative expenses	3	3	3	3	-	12
Other expenses	1	1	1	-	-	3
Financing expenses, net	4	1	-	6	-	11
Total expenses (income)	281	337	101	170	(7)	882
Share in profits of equity accounted investees	3	1	-	4	-	8
Profit (loss) before income tax	(34)	34	38	60	10	108
Other comprehensive income before income tax	10	3	1	12	-	26
Total comprehensive income (loss) before income tax	(24)	37	39	72	10	134
Liabilities for insurance contracts, gross, as at March 31, 2024	3,484	1,064	1,227	5,246	125	11,146
Liabilities for insurance contracts, in retention, as at March 31, 2024	3,049	1,045	256	3,406	125	7,881

* Property and other lines of business include mainly results from property loss and comprehensive homeowner's insurance branches, which account for 79% of total premiums in these branches.
Other liability branches include mainly results from third-party insurance branches and professional liability, which account for 76% of total premiums in these branches.

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

B. Additional information about the non-life insurance segment (contd.)

	For the three months ended March 31, 2023 (unaudited)					
	Compulsory motor	Motor property	Property and other segments*	Other liability segments**	Mortgage insurance	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Gross premiums	221	373	393	393	-	1,380
Reinsurance premiums	2	8	298	139	-	447
Premiums in retention	219	365	95	254	-	933
Change in outstanding unearned premiums, in retention	80	101	21	107	(1)	308
Premiums earned in retention	139	264	74	147	1	625
Profit from investments, net, and financing income	***19	***5	6	***24	1	55
Income from commissions	4	1	60	15	-	80
Total income	162	270	140	186	2	760
Payments and changes in liabilities for insurance contracts, gross	143	252	182	139	(7)	709
Reinsurers' share of payments and change in liabilities for insurance contracts	37	14	145	95	-	291
Payments and changes in liabilities for insurance contracts in retention	106	238	37	44	(7)	418
Commissions, marketing expenses and other acquisition costs	36	60	71	39	-	206
General and administrative expenses	4	3	4	2	2	15
Other expenses	2	1	1	-	-	4
Financing expenses, net	7	2	-	8	-	17
Total expenses (income)	155	304	113	93	(5)	660
Company's share of profits of equity accounted investees	2	1	-	2	-	5
Profit (loss) before income tax	9	(33)	27	95	7	105
Other comprehensive loss before income tax	19	5	1	24	-	49
Total comprehensive income (loss) before income tax	28	(28)	28	119	7	154
Liabilities for insurance contracts, gross, as at March 31, 2023	3,404	948	1,223	5,122	154	10,851
Liabilities for insurance contracts, retention, as at March 31, 2023	2,882	914	250	3,426	154	7,626

* Property and other segments consist mainly of results from the property loss insurance and comprehensive homeowners' branches, where the activity from these segments accounts for 75% of all premiums in these lines of business

** Other liabilities segments consist mainly of third-party insurance and professional liability branches where the activity from these segments accounts for 77% of all premiums in these lines of business

*** Restated due to initial recognition of the credit segment, see also Note 4(6).

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

B. Additional information about the non-life insurance segment (contd.)

	For the year ended December 31, 2023					
	Compulsory motor	Motor property	Property and other segments*	Other liability segments**	Mortgage insurance	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Gross premiums	723	1,402	1,437	1,087	(1)	4,648
Reinsurance premiums	6	25	1,123	460	-	1,614
Premiums in retention	717	1,377	314	627	(1)	3,034
Change in outstanding unearned premiums, in retention	(16)	166	9	11	(4)	166
Premiums earned in retention	733	1,211	305	616	3	2,868
Profit from investments, net, and financing income	127	34	24	149	5	339
Income from commissions	5	5	232	61	-	303
Total income	865	1,250	561	826	8	3,510
Payments and changes in liabilities for insurance contracts, gross	808	980	518	911	(24)	3,193
Reinsurers' share of payments and change in liabilities for insurance contracts	72	37	427	413	-	949
Payments and changes in liabilities for insurance contracts in retention	736	943	91	498	(24)	2,244
Commissions, marketing expenses and other acquisition costs	160	291	300	191	-	942
General and administrative expenses	18	16	14	9	2	59
Other expenses	8	5	3	1	-	17
Financing expenses, net	9	2	1	10	-	22
Total expenses (income)	931	1,257	409	709	(22)	3,284
Company's share of losses of equity accounted investees	(27)	(7)	(2)	(30)	-	(66)
Profit (loss) before income tax	(93)	(14)	150	87	30	160
Other comprehensive income before income tax	45	12	4	55	3	119
Total comprehensive income (loss) before income tax	(48)	(2)	154	142	33	279
Liabilities for insurance contracts, gross, as at December 31, 2023	3,425	973	1,148	5,155	133	10,834
Liabilities for insurance contracts, retention, as at December 31, 2023	2,956	953	227	3,356	133	7,625

* Property and other segments consist mainly of results from the property loss insurance and comprehensive homeowners' segments, where the activity from these segments accounts for 78% of all premiums in these lines of business

** Other liabilities segments consist mainly of third-party insurance and professional liability segments where the activity from these segments accounts for 69% of all premiums in these lines of business

Notes to the condensed consolidated interim financial statements

Note 4 - Operating segments (Contd.)

C. Additional information about the life insurance and long-term savings segment

	For the three months ended March 31, 2024				For the three months ended March 31, 2023			
	(unaudited)				(unaudited)			
	Provident	Pension	Life insurance	Total	Provident	Pension	Life insurance	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Premiums earned, gross	-	-	1,339	1,339	-	-	1,520	1,520
Premiums earned by reinsurers	-	-	74	74	-	-	74	74
Premiums earned in retention	-	-	1,265	1,265	-	-	1,446	1,446
Profit from investments, net, and financing income	1	1	3,289	3,291	1	1	1,301	1,303
Income from management fees	84	118	129	331	73	110	124	307
Income from commissions	-	-	18	18	-	-	23	23
Other income	-	-	7	7	-	-	7	7
Total income	85	119	4,708	4,912	74	111	2,901	3,086
Payments and changes in liabilities for insurance contracts and investment contracts, gross	1	4	4,364	4,369	1	4	2,602	2,607
Reinsurers' share of payments and change in liabilities for insurance contracts	-	-	51	51	-	-	36	36
Payments and changes in liabilities for insurance contracts and investment contracts in retention	1	4	4,313	4,318	1	4	2,566	2,571
Commissions, marketing expenses and other acquisition costs	39	43	251	333	33	41	247	321
General and administrative expenses	29	49	108	186	32	49	119	200
Other expenses	1	3	-	4	1	4	-	5
Financing expenses, net	1	3	2	6	-	-	4	4
Total expenses	71	102	4,674	4,847	67	98	2,936	3,101
Company's share of profits of equity accounted investees	-	-	3	3	-	-	1	1
Profit (loss) before income tax	14	17	37	68	7	13	(34)	(14)
Other comprehensive income (loss) before income tax	-	-	(21)	(21)	1	1	(6)	(4)
Total comprehensive income (loss) before income tax	14	17	16	47	8	14	(40)	(18)

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

C. Additional information about the life insurance and long-term savings segment (contd.)

	For the year ended December 31,2023			
	Provident	Pension	Life insurance	Total
	NIS million	NIS million	NIS million	NIS million
Premiums earned, gross	-	-	6,286	6,286
Premiums earned by reinsurers	-	-	283	283
Premiums earned in retention	-	-	6,003	6,003
Profit from investments, net, and financing income	3	7	5,919	5,929
Income from management fees	308	463	502	1,273
Income from commissions	-	-	60	60
Other income	-	-	29	29
Total income	311	470	12,513	13,294
Payments and changes in liabilities for insurance contracts and investment contracts, gross	3	17	11,107	11,127
Reinsurers' share of payments and change in liabilities for insurance contracts	-	-	196	196
Payments and changes in liabilities for insurance contracts and investment contracts in retention	3	17	10,911	10,931
Commissions, marketing expenses and other acquisition costs	140	166	958	1,264
General and administrative expenses	121	193	446	760
Other expenses	5	14	-	19
Financing expenses, net	3	9	14	26
Total expenses	272	399	12,329	13,000
Company's share of losses of equity accounted investees	-	-	(28)	(28)
Profit before income tax	39	71	156	266
Other comprehensive income (loss) before income tax	1	2	(32)	(29)
Total comprehensive income before income tax	40	73	124	237

C. Additional information about the life insurance and long-term savings segment (contd.)

	Policies which include a savings component (incl. riders) by date of policy issue				Policies with no savings component		
			From 2004		Risk that was sold as a stand-alone policy		
	Up to 1990 (1)	Up to 2003	Non-yield dependent	Yield dependent	Personal lines	Group	Total
	NIS million						
For the three months ended March 31, 2024 (unaudited)	16	204	-	655	439	27	1,341
Gross premiums							
Premiums for amounts deposited in a consolidated company as part of a defined benefit plan for the Group's employees	-	-	-	-	-	-	(2)
Total	-	-	-	-	-	-	1,339
Amounts received for investment contracts recognized directly in insurance reserves	-	-	-	1,047	-	-	1,047
Financial margin including management fees - in terms of comprehensive income (2)	(20)	42	(11)	87	-	-	98
Payments and changes in liabilities for insurance contracts, gross	148	1,361	10	1,760	226	20	3,525
Payments and changes in liabilities for investment contracts	-	-	1	838	-	-	839
Total comprehensive income (loss) from life insurance business	(25)	9	(12)	17	23	4	16

(2) The financial margin does not include the Company's other revenues which are collected as a percentage of the premium and it is calculated before deducting expenses for management of investments. The financial margin in policies with a guaranteed yield is based on actual revenues from investments in the reporting year, net of a factor of the guaranteed yield rate for the year, multiplied by the average reserve. On this, income from investments also includes the change in the fair value of available-for-sale financial assets which is recognized in the statement of comprehensive income. In yield-dependent policies, the financial margin is the total fixed and variable management fees which are calculated based on the yield and the average retained amount of the insurance reserves

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

C. Additional information about the life insurance and long-term savings segment (contd.)

Results by policy category (contd.)

	Policies which include a savings component (incl. riders) by date of policy issue				Policies with no savings component		
	Up to 1990 (1)	Up to 2003	From 2004		Risk that was sold as a stand-alone policy		Total
			Non- yield- dependent	Yield dependent	Personal lines	Group	
	NIS million						
For the three months ended March 31, 2023 (unaudited)							
Gross premiums	17	212	-	870	397	26	1,522
Premiums for amounts deposited in a consolidated company as part of a defined benefit plan for the Group’s employees							(2)
Total							1,520
Amounts received for investment contracts recognized directly in insurance reserves	-	-	-	656	-	-	656
Financial margin including management fees - in terms of comprehensive income (2)	(58)	39	(12)	85	-	-	54
Payments and changes in liabilities for insurance contracts, gross	200	626	18	1,395	167	16	2,422
Payments and changes in liabilities for investment contracts	-	-	1	179	-	-	180
Total comprehensive income (loss) from life insurance business	(47)	(9)	(13)	(1)	25	5	(40)

(1) The products issued through 1990 (including increases in respect of these products) are mainly yield guaranteed and are partially backed by designated bonds

(2) The financial margin does not include the Company's other revenues which are collected as a percentage of the premium and it is calculated before deducting expenses for management of investments. The financial margin in policies with a guaranteed yield is based on actual revenues from investments in the reporting year, net of a factor of the guaranteed yield rate for the year, multiplied by the average reserve. On this, income from investments also includes the change in the fair value of available-for-sale financial assets which is recognized in the statement of comprehensive income. In yield-dependent policies, the financial margin is the total fixed and variable management fees which are calculated based on the yield and the average retained amount of the insurance reserves

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

C. Additional information about the life insurance and long-term savings segment (contd.)

Results by policy category (contd.)

Data For the year ended December 31, 2023	Policies which include a savings component (incl. riders) by date of policy issue				Policies with no savings component		Total
	Up to 1990 (1)	Up to 2003	From 2004		Risk that was sold as a stand-alone policy		
			Non yield-dependent	Yield dependent	Personal lines	Group	
NIS million							
Gross premiums	67	843	-	3,614	1,657	113	6,294
Premiums for amounts deposited in a consolidated company as part of a defined benefit plan for the Group's employees							(8)
Total							6,286
Amounts received for investment contracts recognized directly in insurance reserves	-	-	-	2,865	-	-	2,865
Financial margin including management fees - in terms of comprehensive income (2)	(208)	159	(58)	343	-	-	236
Payments and changes in liabilities for insurance contracts, gross	656	2,889	(12)	5,536	708	100	9,877
Payments and changes in liabilities for investment contracts	-	-	(1)	1,231	-	-	1,230
Total comprehensive income (loss) from life insurance business	(109)	(4)	21	11	208	(3)	124

(1) The products issued through 1990 (including increases in respect of these products) are mainly yield guaranteed and are partially backed by designated bonds

(2) The financial margin does not include the Company's other revenues which are collected as a percentage of the premium and it is calculated before deducting expenses for management of investments. The financial margin in policies with a guaranteed yield is based on actual revenues from investments in the reporting year, net of a factor of the guaranteed yield rate for the year, multiplied by the average reserve. On this, income from investments also includes the change in the fair value of available-for-sale financial assets which is recognized in the statement of comprehensive income. In yield-dependent policies, the financial margin is the total fixed and variable management fees which are calculated based on the yield and the average retained amount of the insurance reserves

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

D. Additional information about the health insurance segment

Results by policy category

For the three months ended March 31, 2024 (unaudited)

	Long-term care (LTC)		Other health*		Total
	Personal lines	Group ¹	Long-term **	Short-term **	
	NIS million				
Gross premiums	205	60	823	102	1,190
Payments and changes in liabilities for insurance contracts, gross	220	84	511	72	887
Total comprehensive income (loss) from health insurance business	19	21	87	(1)	126

For the three months ended March 31, 2023 (unaudited)

	Long-term care (LTC)		Other health*		Total
	Personal lines	Group	Long-term **	Short-term **	
	NIS million				
Gross premiums	203	470	746	133	1,552
Payments and changes in liabilities for insurance contracts, gross	263	593	520	85	1,461
Total comprehensive income (loss) from health insurance business	*** (33)	(25)	(1)	1	(58)

¹ The results in the group long-term care segment reflect the termination of the old outline in the agreement with the members of Clalit Health Services and the implementation of the new outline, according to which the fund bears the full insurance risk. Accordingly, the results in the Reporting Period reflect the Company's net operating income for the new outline. For further information about the Commissioner's permit for an agreed outline regarding this policy for a 12-month period (from January 1, 2024, through December 31, 2024) see Note 39G1 to the Annual Statements.

* Of this, personal premiums in the amount of NIS 563 million for the three months ended March 31, 2024 (personal premiums in the amount of NIS 554 million for the three month period ending on March 31, 2023) and group premiums in the amount of NIS 362 million for the three months ended March 31, 2024 (group premiums in the amount of NIS 325 million for the three months ended March 31, 2023).

** The most significant cover included in other long-term health is medical expenses, and in other short-term health is travel insurance.

*** Restated due to initial presentation of the credit segment, see also Note 4(6)

Notes to the condensed consolidated interim financial statements

Note 4 - Operating Segments (Contd.)

D. Additional information about the health insurance segment (Contd.)

Results by policy category (Contd.)

For the year ended December 31, 2023 (audited)	Long-term care (LTC)		Other health*		Total
	Personal lines	Group	Long-term **	Short-term **	
	NIS million				
Gross premiums	818	2,023	3,098	522	6,461
Payments and changes in liabilities for insurance contracts, gross	1,065	2,420	1,990	337	5,812
Total comprehensive income (loss) from health insurance business	(95)	(64)	237	51	129

* Of this, personal lines premiums in the amount of NIS 2,268 million and group premiums in the amount of NIS 1,352 million

** The most significant cover included in other long-term health is medical expenses and in other short-term health is overseas travel

Notes to the condensed consolidated interim financial statements**Note 5 - Taxes on Income****Tax rates applicable to the income of the Group companies**

Current taxes for the reported period are calculated in accordance with the tax rates presented below.

The statutory tax rates applicable to financial institutions, including the Company's subsidiaries which are financial institutions, commencing 2018 and up to 2024, are as follows: corporate tax at a rate of 23%, profit tax at a rate of 17% - namely, tax at a rated weight of 34.19%.

Further to the approval of the Knesset in March 2024, on April 14, 2024, the Value Added Tax Order (Tax Rate on NPOs and financial institutions) (Amendment), 2024, was published in the Official Gazette. Under the Order, from January 1, 2025, the rate of salary tax and capital gains tax due on activities of a financial institution in Israel will be 18% of the salary it paid and the gains it generated, instead of the current rate of 17%. Following the change in the VAT rate, in the reporting period, an increase in deferred tax expenses of NIS 7 million was recorded.

Statutory tax rates applicable to financial institutions, including the Company's subsidiaries that are financial institutions:

<u>Year</u>	<u>Rate of companies tax</u>	<u>Rate of capital gains tax</u>	<u>Rate of tax in financial institutions</u>
2024	23%	17%	34.19%
2025 onwards	23%	18%	34.75%

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments

A. Assets for yield-dependent contracts

1. Information about assets held against insurance contracts and investment contracts, presented at fair value through profit or loss:

	As at March 31		As at December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Investment property	1,896	1,885	1,898
Financial investments			
Marketable debt assets	22,728	20,680	23,014
Non-marketable debt assets (*)	10,830	13,766	11,332
Shares	12,377	12,619	12,069
Other financial investments	26,225	21,630	24,702
Total financial investments	72,160	68,695	71,117
Cash and cash equivalents	7,105	6,379	6,733
Other	741	893	860
Total assets for yield-dependent contracts*	81,902	77,852	80,608
Trade and other payables	365	215	560
Financial liabilities**	175	655	232
Financial liabilities for yield-dependent contracts	540	870	792
(*) Of which assets measured at amortized cost	315	408	384
Fair value of debt assets measured at amortized cost	317	411	383

* Including net assets (assets net of financial liabilities) in the amount of NIS 3,930 million, NIS 4,641 million, and NIS 4,750 million as at March 31, 2024, March 2023, and December 31, 2023 respectively, for a liability attributable to a group long-term care portfolio in which most of the investment risks are not imposed on the insurer

** Mainly derivatives and futures contracts

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)

A. Assets for yield-dependent contracts (contd.)

2. Fair value hierarchy of financial assets

The following table presents an analysis of the assets held against insurance contracts and investment contracts that are presented at fair value through profit or loss. The different levels are defined as follows:

Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 – inputs other than those included within Level 1 that are observable, either directly or indirectly

Level 3 – inputs that are not based on observable market data (unobservable inputs)

As at March 31, 2024 (unaudited)			
	Level 1	Level 2	Level 3
	NIS million	NIS million	NIS million
Total			
Marketable debt assets	19,981	2,747	-
Non-marketable debt assets	-	9,682	833
Shares	9,848	35	2,494
Other	15,127	130	10,968
Total	44,956	12,594	14,295

As at March 31, 2023 (unaudited)			
	Level 1	Level 2	Level 3
	NIS million	NIS million	NIS million
Total			
Marketable debt assets	18,225	2,455	-
Non-marketable debt assets	-	12,379	979
Shares	9,640	43	2,936
Other	11,584	93	9,953
Total	39,449	14,970	13,868

As at December 31, 2023 (audited)			
	Level 1	Level 2	Level 3
	NIS million	NIS million	NIS million
Total			
Marketable debt assets	20,366	2,648	-
Non-marketable debt assets	-	10,068	880
Shares	9,626	35	2,408
Other	13,759	299	10,644
Total	43,751	13,050	13,932

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)

A. Assets for yield-dependent contracts (contd.)

3. Financial assets measured at level-3 fair value hierarchy

For three-months ended March 31, 2024 (unaudited)

	Fair-value measurement as at the reporting date			
	Financial assets at fair value through profit or loss			
	Non- marketable debt assets	Shares	Other	Total
	NIS million	NIS million	NIS million	NIS million
Balance as at January 1, 2024	880	2,408	10,644	13,932
Total profits (losses) that were recognized:				
In profit or loss (*)	31	57	236	324
Interest and dividend receipts	(15)	(10)	(78)	(103)
Purchases	99	46	340	485
Sales	-	(7)	(174)	(181)
Redemptions	(156)	-	-	(156)
Transfers to Level 3	3	-	-	3
Transfers from Level 3 *	(9)	-	-	(9)
Balance as at March 31, 2024	833	2,494	10,968	14,295
(*) Of which total unrealized profits (losses) for the period in respect of financial assets held as at March 31, 2024	19	60	236	315

* For securities whose rating changed

For three-months ended March 31, 2023 (unaudited)

	Fair-value measurement as at the reporting date			
	Financial assets at fair value through profit or loss			
	Non- marketable debt assets	Shares	Other	Total
	NIS million	NIS million	NIS million	NIS million
Balance as at January 1, 2023	779	2,754	9,563	13,096
Total profits (losses) that were recognized:				
In profit or loss (*)	3	105	242	350
Interest and dividend receipts	(14)	(7)	(89)	(110)
Purchases	240	96	360	696
Sales	-	(12)	(119)	(131)
Redemptions	(29)	-	(4)	(33)
Balance as at March 31, 2023	979	2,936	9,953	13,868
(*) Of which total unrealized profits for the period in respect of financial assets held as at March 31, 2023	3	106	240	349

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)

A. Assets for yield-dependent contracts (contd.)

3. Financial assets measured at level-3 fair value hierarchy (contd.)

For the year ended December 31, 2023 (audited)

	Fair-value measurement as at the reporting date			
	Financial assets at fair value through profit or loss			
	Non-marketable debt assets	Shares	Other	Total
	NIS million	NIS million	NIS million	NIS million
Balance as at January 1, 2023	779	2,754	9,563	13,096
Total profits (losses) that were recognized:				
In profit or loss (*)	83	(292)	551	342
Interest and dividend receipts	(65)	(87)	(427)	(579)
Purchases	634	400	1,486	2,520
Sales	-	(367)	(514)	(881)
Redemptions	(551)	-	(15)	(566)
Balance as at December 31, 2023	<u>880</u>	<u>2,408</u>	<u>10,644</u>	<u>13,932</u>
(*) Of which total unrealized profits (losses) for the period in respect of financial assets held as at December 31, 2023	<u>82</u>	<u>(297)</u>	<u>548</u>	<u>333</u>

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)

B. Other financial investments

1. Non-marketable debt assets – carrying amount compared with fair value

	As at March 31 (Unaudited)		December 31 (Audited)	As at March 31 (Unaudited)		December 31 (Audited)
	Carrying amount			Fair value		
	2024	2023	2023	2024	2023	2023
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Assets measured at amortized cost:						
Designated bonds	5,312	5,149	5,232	6,393	6,265	6,405
Non-marketable, non-convertible debt assets, excluding bank deposits	8,638	8,710	8,906	8,736	8,782	8,885
Bank deposits (*)	9,440	6,642	9,735	9,453	6,659	9,749
Total non-marketable debt assets	23,390	20,501	23,873	24,582	21,706	25,039
Impairments recognized in profit or loss (in aggregate)	88	43	82			
(*) Of which debt assets measured at fair value	5,511	4,996	5,853			

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)

B. Other financial investments (contd.)

2. Fair value hierarchy of financial assets

The following table presents an analysis of financial instruments measured at fair value on a timely basis, using a valuation method based on the fair value hierarchy. See Note 6A(2) for a definition of the different levels.

	As at March 31, 2024 (unaudited)			
	Level 1	Level 2	Level 3	Total
	NIS million	NIS million	NIS million	NIS million
Marketable debt assets	8,445	468	-	8,913
Non-marketable debt assets	-	5,511	-	5,511
Shares	1,708	10	669	2,387
Other	2,377	265	3,986	6,628
Total	12,530	6,254	4,655	23,439

	As at March 31, 2023 (unaudited)			
	Level 1	Level 2	Level 3	Total
	NIS million	NIS million	NIS million	NIS million
Marketable debt assets	10,666	485	-	11,151
Non-marketable debt assets	-	4,996	-	4,996
Shares	1,481	10	596	2,087
Other	471	300	3,422	4,193
Total	12,618	5,791	4,018	22,427

	As at December 31, 2023 (audited)			
	Level 1	Level 2	Level 3	Total
	NIS million	NIS million	NIS million	NIS million
Marketable debt assets	8,050	470	-	8,520
Non-marketable debt assets	-	5,853	-	5,853
Shares	1,447	9	675	2,131
Other	394	336	3,857	4,587
Total	9,891	6,668	4,532	21,091

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)

B. Other financial investments (contd.)

3. Financial assets measured at level-3 fair value hierarchy

For three-months ended March 31, 2024 (unaudited)

	Fair-value measurement on reporting date		
	Financial assets at fair value through profit or loss and available-for-sale assets		
	Shares	Other	Total
	NIS million	NIS million	NIS million
Balance as at January 1, 2024	675	3,857	4,532
Total profits (losses) that were recognized:			
In profit or loss (*)	(14)	29	15
In other comprehensive income	2	30	32
Interest and dividend receipts	-	(26)	(26)
Purchases	6	133	139
Sales	-	(37)	(37)
Balance as at March 31, 2024	669	3,986	4,655
(*) Of which total unrealized profits for the period in respect of financial assets held at March 31, 2024	(14)	69	55

For three-months ended March 31, 2023 (unaudited)

	Fair-value measurement on reporting date		
	Financial assets at fair value through profit or loss and available-for-sale assets		
	Shares	Other	Total
	NIS million	NIS million	NIS million
Balance as at January 1, 2023	577	3,293	3,870
Total profits (losses) that were recognized:			
In profit or loss (*)	1	28	29
In other comprehensive income	15	42	57
Interest and dividend receipts	(1)	(28)	(29)
Purchases	7	127	134
Sales	(3)	(40)	(43)
Balance as at March 31, 2023	596	3,422	4,018
(*) Of which total unrealized profits for the period in respect of financial assets held at March 31, 2023	1	36	37

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)

B. Other financial investments (contd.)

3. Financial assets measured at level-3 fair value hierarchy (contd.)

For the year ended December 31, 2023 (audited)

	Fair-value measurement as at the reporting date		
	Financial assets at fair value through profit or loss and available-for-sale assets		
	Shares	Other	Total
	NIS million	NIS million	NIS million
Balance as at January 1, 2023	577	3,293	3,870
Total profits (losses) that were recognized:			
In profit or loss (*)	4	141	145
In other comprehensive income	5	46	51
Interest and dividend receipts	(8)	(146)	(154)
Purchases	115	652	767
Sales	(18)	(124)	(142)
Redemptions	-	(5)	(5)
Balance as at December 31, 2023	<u>675</u>	<u>3,857</u>	<u>4,532</u>
(*) Of which total unrealized profits for the period in respect of financial assets held at December 31, 2023	<u>4</u>	<u>143</u>	<u>147</u>

C. Financial liabilities

1. Financial liabilities presented at amortized cost – carrying amount compared with fair value

	As at March 31		As at	As at March 31		As at
	(Unaudited)	(Unaudited)	December 31	(Unaudited)	(Unaudited)	December 31
	Carrying amount		(Audited)	Fair value		(Audited)
	2024	2023	2023	2024	2023	2023
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Financial liabilities presented at amortized cost						
Loans from banks	608	335	621	566	279	578
Loans from related parties	99	3	67	99	-	66
Short-term credit from banks and others	390	259	446	390	259	446
Bonds *	9,756	6,998	9,705	9,351	6,973	9,370
Financial guarantee	39	104	39	38	102	37
Total financial liabilities presented at amortized cost	<u>10,892</u>	<u>7,699</u>	<u>10,878</u>	<u>10,444</u>	<u>7,613</u>	<u>10,497</u>
Subordinated liability notes issued for compliance with the capital requirements	<u>5,242</u>	<u>5,478</u>	<u>5,236</u>			

* Including subordinated liability notes

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)

C. Financial liabilities (contd.)

2. Interest rates used to determine the fair value

	As at March 31		As at
	2024	2023	December 31
			2023
Percentage			
Loans	5.65	*5.66	5.76
Bonds	4.59	4.29	4.89
Financial guarantees	2.35	*1.83	1.47

* Restated

3. Financial liabilities measured at fair value hierarchy

The following table presents an analysis of financial liabilities presented at fair value. For a definition of the levels, see Note 6A(2).

	As at March 31, 2024 (unaudited)		
	Level 1	Level 2	Total
	NIS million	NIS million	NIS million
Derivatives (1)	2	286	288
Short sales (2)	4,848	753	5,601
Total financial liabilities	4,850	1,039	5,889

	As at March 31, 2023 (unaudited)		
	Level 1	Level 2	Total
	NIS million	NIS million	NIS million
Derivatives (1)	6	893	899
Short sales (2)	4,531	633	5,164
Total financial liabilities	4,537	1,526	6,063

	As at December 31, 2023 (audited)		
	Level 1	Level 2	Total
	NIS million	NIS million	NIS million
Derivatives (1)	76	254	330
Short sales (2)	4,895	943	5,838
Total financial liabilities	4,971	1,197	6,168

- (1) Derivative financial instruments held to cover the insurance liabilities as part of the Group's policy for asset and liability management ("ALM"). Of the above, NIS 112 million, NIS 244 million, and NIS 97 million as at March 31, 2024, March 31, 2023 and December 31, 2023, respectively, are included in the non-yield dependent liabilities, and the balance is included in the Group's yield-dependent liabilities. Most of the amount is attributable to the management of exposure through derivatives to foreign currency and the CPI. To cover these liabilities, the financial institutions deposited collaterals in accordance with the conditions set out in the contract. The Group's financial institutions have approved credit facilities for their derivative activity. Accordingly, the Group's financial institutions deposited NIS 306 million, NIS 546 million, and NIS 287 million as at March 31, 2024, March 2023, and December 31, 2023, respectively, as collateral to cover their liabilities attributable to this activity (these collaterals are presented under receivables)
- (2) Harel Finance, a subsidiary of the Company, operates through subsidiaries involved in the short sale of government bonds (Israeli and foreign) and places the proceeds of the sales in deposit until the bond maturity date. In the Reporting Period, there was a decrease in liabilities of short sales in the amount of NIS 230 million. The balance of the backing amounts as at March 31, 2024, is NIS 5 billion.

Notes to the condensed consolidated interim financial statements

Note 6 - Financial Instruments (Contd.)**C. Financial liabilities (contd.)****4. Additional information****1. Midroog rating**

- A. On February 8, 2024, Midroog reaffirmed a financial strength rating for Harel Insurance of Aa1.il, with stable outlook, and ratings of Aa2.il(hyb) for subordinated liability notes (hybrid Tier-3 capital) Series 7 bonds issued by Harel Finance & Issues, and ratings of Aa3.il(hyb) for subordinated liability notes (secondary capital and Tier-2 capital) that were issued by Harel Finance & Issues as part of Series 9 - 18 bonds, with stable outlook.
- B. On March 13, 2024, Midroog reaffirmed the Company's rating of Aa2.il with stable outlook and reaffirmed the Aa2.il rating (for Series 1 bonds) issued by the Company.

2. Financial covenants

For information relating to financial covenants for a bank loan taken by the Company, in respect of short-term loans taken by a Company subsidiary, for a loan taken out by Harel Finance and Provident, for a credit facility of Harel Finance with a bank, and for Series 1 bonds issued by the Company, see Note 24 to the Annual Financial Statements. At March 31, 2024 and at the date of publication of the report, the Company and the subsidiaries are in compliance with the prescribed financial covenants.

3. Partial repayment of a loan to the Company from Bank Hapoalim

On March 5, 2024, the Company made partial redemption in the amount of NIS 13 million of a loan to the Company from Bank Hapoalim, in accordance with the loan schedule.

4. Full early redemption of bonds (Series 7) of Harel Finance & Issues

After the Reporting Period, on May 8, 2024, the board of directors of Harel Finance & Issues, a wholly owned subsidiary of Harel Insurance, resolved to make full, early redemption at the initiative of Harel Finance & Issues of the Series 6 bonds it had issued, which will take place on May 31, 2024.

D. Information about level 2 and level 3 fair-value measurement**The interest rates used to determine the fair value of non-marketable debt assets**

The fair value of non-marketable debt assets measured at fair value by way of profit or loss and of non-marketable debt assets, where information about the fair value is given for disclosure purposes only, is determined by discounting the estimated cash flows they are expected to produce. The discounting rates are based on an allocation of the negotiable market into deciles consistent with the yield to maturity of the debt asset, and determining the position of the non-marketable asset on those deciles, and this in accordance with the risk premium stemming from the prices of transactions/issues on the non-negotiable market. The price quotes and interest rates used for the discounting are determined by Mirvah Hogen, a company that provides price quotes and interest rates for financial institutions for the revaluation of non-marketable debt assets.

Note 7 - Contingent Liabilities, Guarantees, and Commitments**A. Contingent liabilities**

There is a general exposure which cannot be evaluated and/or quantified due, among other things, from the complexity of the services provided by the Group to its insured and its customers. Among other things, the complexity of these arrangements incorporates the potential for interpretive and other arguments, in part due to information gaps between the Group's companies and other parties to the insurance contracts and the Group's other products, pertaining to a long series of commercial and regulatory conditions, including arguments regarding the way in which the moneys of insureds and members are invested. It is impossible to anticipate in advance the types of arguments that might be raised in this area, and the exposure resulting from these and other allegations in connection with the Group's products which are raised as part of the various legal proceedings, among other things, through a mechanism of hearings set forth in the Class Actions Law.

New interpretations of the information in insurance policies and long-term term pension products may, in some instances, affect the Group's future profits in respect of the existing portfolio, in addition to the exposure inherent in requirements to compensate customers for past activity. Likewise, there is an element of exposure due to regulatory changes and instructions issued by the Commissioner, in circulars that are in force and in draft circulars that are still under discussion, as well as in the Commissioner's Position Papers and Decisions in Principle on various topics, some of which have far-reaching legal and operational ramifications. This exposure is particularly strong in pension savings and long-term insurance, including health insurance. In these segments, agreements with the policyholders, members and customers are over a period of many years during which there may be policy changes, regulatory changes and changes in the law, including in case law. These rights are managed through complex automated systems, and in view of these changes they must be constantly adjusted. All these create considerable operational and mechanization exposure in these areas of activity. The Group's financial institutions have an enforcement plan according to which they review compliance with the regulatory provisions and take action to correct any deficiencies found.

Additionally, there is a general exposure due to complaints submitted from time to time to the Capital Markets, Insurance and Savings Authority against the Group's financial institutions, regarding the rights of insureds relating to the insurance policies and/or the law. These complaints are handled on a current basis by the public complaints division within the Company. The decisions of the Capital Market, Insurance and Savings Authority on these complaints, if and to the extent that any decision is made, might be given across the board and apply to large groups of insureds. Additionally, sometimes, the complaining entities even threaten to take action regarding their complaints in the form of class actions. At this time, it is impossible to estimate whether there is any exposure for such complaints and it is not possible to estimate whether the Capital Market, Insurance and Savings Authority will issue an across-the-board decision on these complaints and/or if class actions will be filed as a result of such processes, and it is impossible to estimate the potential exposure to such complaints. Therefore, no provision for this exposure has been included. Furthermore, as part of the policy applied by the Capital Market, Insurance and Savings Authority to enhance the controls and audits of financial institutions, from time to time the Authority conducts in-depth audits of a variety of activities of the Group's financial institutions. As a result of these audits, the Ministry of Finance may impose fines and/or financial penalties and it may also order that changes should be made regarding various operations, both in the past and in the future. Regarding instructions regarding past activity, the Capital Market, Insurance and Savings Authority might request the restitution of money or a change in conditions vis-à-vis policyholders and/or fund members which may impose financial liabilities on the Company's subsidiaries and/or increase the exposure of the subsidiaries that are insurers to a broader range of insurance events to be covered on account of these instructions, in policies that were issued.

As part of audits conducted by various regulatory authorities, including the Capital Market, Insurance and Savings Authority, during the Reporting Period a number of in-depth audits were and are being conducted on pension and provident, health insurance, non-life insurance, claims settlement, in the life insurance and long-term care segments, information systems and computerized databases, customer service and public complaints and also on the collection of statistical information (claims).

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

On March 17, 2024, Harel Insurance received a demand for a refund according to which Harel Insurance and Shirbit Insurance Ltd. (whose insurance activity is merged into Harel Insurance) are required to refund amounts of premiums in cases where the companies produced more than one compulsory motor insurance policy for the same vehicle. The refund demand is the result of an audit by the Capital Market, Insurance and Savings Authority at several insurance companies. A preliminary review shows that the recovery amounts are not expected to be substantial.

Within the context of investments made by the Group companies in debt assets, the investing companies are signed on indemnity notes of unlimited amounts vis-a-vis the trustees of the debt assets. In these indemnity notes, the Group companies (as well as the other investors in those debt assets), undertook towards the trustees to indemnify the trustees for any expense that may be imposed on them during the handling of the debt arrangements, insofar as they handle such arrangements and insofar as the said expense is not paid by the company which owns the assets. The Group companies hold several debt assets that are in an arrangement process. The exposure relating to the indemnity notes that were given in respect of these debt assets is insignificant.

In connection with a merger of the insurance activity of Dikla into Harel Insurance, and based on a request by Clalit Health Services which is Dikla's main customer and where, as part of the agreement with Clalit Dikla provides operating and management services for the Supplementary Health Services Plan and the Long-term Care plan for Clalit's members, Harel Insurance signed an indemnity note in which it undertook to indemnify Clalit Health Services for losses sustained by Clalit if and insofar as any losses are sustained, as a result of a spin-off of operations, under the conditions set out in the indemnity note.

On December 1, 2021, Harel Insurance acquired the insurance activity of Shirbit, including the rights and obligations incorporated therein.

Following is information about the exposure to class actions and motions to recognize claims as class actions filed against the Company and/or companies in the Group.

For motions to certify legal actions as class actions as detailed below, which are, in management's opinion based among other things on legal opinions that it received, where it is more likely than not that the defense arguments of the Company (or subsidiary) and certification of the action as a class action will be accepted, or where there is a 50% or more chance that in the final outcome the Company's (or subsidiaries) arguments will be accepted, where it is reasonable that a proposed compromise settlement, that does not include a significant undertaking for monetary payment will be accepted, no provision has been included in the financial statements. Regarding applications to approve a legal action, fully or partly, as class action regarding a claim, where it is more reasonable than not that the Company's defense arguments are likely to be rejected, the financial statements include provision to cover the exposure estimated by the Company's management and/or the managements of subsidiaries. In the opinion of the Company's management, based, among other things, on legal opinions it received, the financial statements include adequate provision, where such provision is necessary, to cover the estimated exposure by the Company and/or subsidiaries.

Regarding motions to certify an action as a class action under sections 35 and 44-55 below, it is not possible at this early stage to estimate the chances that the applications will be approved as a class action and therefore no provision was included in the financial statements for these claims.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

1. In January 2008, an action was filed in the Tel Aviv District Court against the subsidiary Harel Insurance and against four additional insurance companies (hereinafter together: "the Defendants") together with an application for its certification as a class action. The subject of the action is a claim that the respondents unlawfully collected "sub-annual factor payments" (a fee that insurance companies are allowed to collect when the amount of the annual premium is paid in several installments). The plaintiffs claim damages in the amount of NIS 1,683.54 for each year of insurance. The plaintiffs estimate that the total claim for the entire class that they wish to represent against all defendants is NIS 2.3 billion, of which about NIS 307 million is against Harel Insurance. On February 1, 2010, the court approved a request for a procedural arrangement between the parties, whereby the plaintiff will strike out from the motion and the action the claim that Harel Insurance collected a sub-annual factor fee exceeding the rate permitted in policies that were issued before 1992 as well. As instructed by the court, the plaintiff submitted an amended claim and request for its certification as a class action. On December 29, 2013 the Commissioner submitted a position that supports the position of the Defendants that there is no impediment to collecting sub-annual policy factors, on the savings component of life insurance combined savings and other term policies, including long-term care, work disability and accidental disability. On July 19, 2016, the Tel Aviv District Court approved the claim as a class action in connection with the collection of a sub-annual factor on the premium component which is known as the policy factor and on the savings component in combined savings and life insurance policies, and in connection with the collection of a sub-annual policy factor in health, disability, critical illness, work disability and long-term care policies. In December 2016, an application was filed for permission to appeal the decision of Tel Aviv District Court. Following a decision of the Supreme Court from January 2017, the respondents responded to the motion for permission to appeal the decision to certify the action as a class action and it was heard by a panel of judges. In April 2017, the Supreme Court accepted the request for a stay of implementation that was filed by the Defendants and it determined that the hearing would be stayed until a decision has been made on the application for permission to appeal and on the appeal. On May 31, 2018, the Supreme Court accepted the motion for permission to appeal, heard it as an appeal and accepted it, reversing the ruling of the District Court and dismissing the motion for certification of the action as a class action. On June 26, 2018, a motion was served to Harel Insurance to hold a further hearing on the judgment that the plaintiffs filed in the Supreme Court. In its decision from July 2, 2019, the Supreme Court instructed that another hearing on the judgment should take place before a panel of seven judges. In November 2019, the Attorney General announced that he would appear at the proceeding in person and in February 2020 he submitted his position supporting the judgment and the trend it reflects for strengthening the weight that should be given to the regulator's professional position in the interpretation of his instructions and that in his view, there is no room to intervene in the decision made in the judgment which is the subject of the proceeding regarding adopting the interpretive position of the Capital Market Authority. In July 2020, a further hearing on the ruling was held in the presence of a panel of seven judges and on July 4, 2021, a ruling was handed down in the additional hearing whereby the decision of the District Court, which determined that the motion for certification was accepted, it will remain unchanged and the case will be returned to the District Court for a hearing on the class action. The parties are in the process of mediation.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

2. In May 2011, an action was filed in the Central Region District Court against the subsidiary Harel Insurance and three other insurance companies (hereinafter together: "the Defendants"), together with an application for certification as a class action. The subject of the action is an allegation that the Defendants allegedly unlawfully collect a payment called a "policy factor" and/or "other management fees" at a considerable rate of the premium paid without their consent or knowledge and without compliance with a condition that enables such collection in the policy instructions. The plaintiffs argue that according to instructions issued by the Commissioner, companies may charge a policy factor under certain conditions; however they also claim that in addition to the Commissioner's authorization, the Defendants must stipulate collection of the policy factor in a contractual agreement with the policyholder. According to the plaintiffs, the total loss claimed for all members of the group against all the Defendants is NIS 2,325 million, and against Harel Insurance, based on its share of the market, is NIS 386 million. On June 10, 2015, the parties filed an application in the court to approve a compromise settlement. The court appointed a reviewer for the compromise settlement. Under the proposed compromise settlement, the Defendants undertook to reimburse the class members with a total amount of one hundred million shekels for the collection of a policy factor in the past. Harel Insurance's share of this amount is NIS 14 million. Additionally, each of the Defendants undertook to reduce the future collection for the policy factor from these class members at a rate of 25% relative to the amount actually collected. The Defendants also agreed to bear the compensation to the class plaintiff and cover the cost of his lawyer's fees, by an amount to be decided upon by the court. In its decision from November 21, 2016, the court dismissed the compromise settlement and approved litigation of part of the claim as a class action on the grounds of a breach of the insurance policy on account of collection of the policy factor fee with no legal basis, in a manner that compromises the insured's accrued savings, starting from seven years prior to the date of filing the claim. The relief to be claimed as part of the class action will be to remedy the breach by way of revising the insured's accrued savings by the additional amount of savings that would have been accrued if the policy factor had not been collected or by compensating the insured by the aforesaid amount. In addition, from now on, the policy factor will no longer be collected. The class in whose name the class action is litigated comprises insureds of the Defendants who have combined life insurance and savings policies that were drawn up between 1992-2003, where the savings accrued by the insured were compromised due to the collection of the policy factor. In May 2017, the Defendants filed a motion in the Supreme Court for permission to appeal this decision, in which context the compromise settlement was dismissed and the motion to certify the claim as a class action was partially approved. In September 2018, the Attorney General's response was filed to the motion for permission to appeal, according to which his position is that the Central District Court was correct in its decision not to approve the compromise settlement and to partially approve the motion to certify the action as a class action. In February 2019, the motion for permission to appeal was struck out, after the Defendants accepted the Supreme Court's recommendation to withdraw the motion for permission to appeal, while maintaining all their arguments and rights. The parties are conducting a mediation process in parallel with litigation of the class action. On September 23, 2022, a decision was handed down according to which the court's position is that the lower threshold for compromise purposes should be 40% and not less. On June 20, 2023, the class plaintiffs and Harel Insurance together with five additional insurance companies filed a motion in the court to certify a settlement agreement ("the Settlement Agreement"). The Settlement Agreement included the following: (a) Harel Insurance will reimburse the class members (as they are defined in the Settlement Agreement) for the past (the period commencing from seven years before the motion for certification was filed) and up to the commencement of the future collection (as specified in section B below - a lump sum at a rate of 42% of the total collection of the policy factor, which it is argued should have been transferred to saving. (b) Harel Insurance will subtract the future collection of the policy factor from the relevant class members, by way of reducing the policy factor to be collected by 50%, as noted in the Settlement Agreement. On May 5, 2024, the Attorney General submitted her position on the Settlement Agreement, according to which she does not object to the rate of compensation for the past, provided that subject to the fact that restitution including actual returns from 2013 and onward ceases, and she also leaves open the question of future regulation and the continued (reduced) collection of the policy factor component to the discretion of the court. In addition, the legal advisor refers to a number of other issues in the settlement agreement, including the referral of the reduction in the cost of collecting the policy factor in the future to increase the savings component of the policy and the method of calculating the fee rate and the mechanism of its distribution among the defendants.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

3. In May 2013, an action was filed in the Tel Aviv District Court together with an application for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance ostensibly refrains from paying insurance benefits to its policyholders together with linkage differences and interest, from the date of occurrence of the insured event up to the payment date of the insurance benefits. The total loss claimed for all members of the group amounts to sums varying from NIS 168 million to NIS 807 million. The mediation process conducted by the parties was unsuccessful and litigation of the action was returned to the court. On August 30, 2015, the Tel Aviv District Court partially accepted the motion for certification, such that conducting of the claim as a class action was approved regarding the argument concerning non-payment of interest as required under Section 28(A) of the Insurance Contract Law ("the Law"), and the motion was dismissed insofar as it relates to the argument that Harel Insurance does not link the insurance benefits in accordance with the provisions of Section 28(A) of the Law. The plaintiffs estimate that the overall loss claimed for all members of the group in relation to the Company according to the amended statement of claim amounts to NIS 120 million. In October 2015, an application was filed for permission to appeal the decision to certify the application as a class action. In accordance with the court's recommendation, in August 2016 the Defendants withdrew the application for permission to appeal. On February 28, 2021, a partial ruling was given on the action (the "Partial Ruling") adopting the ruling in the certification decision according to which the class action was accepted. According to the Partial Ruling, the group is defined as any eligible person (insured, beneficiary or third party) who in the period commencing three years prior to filing the action and its termination on the day of giving the Partial Ruling, received from Harel Insurance, not in accordance with a ruling on his affairs, insurance compensation without the inclusion of interest by law. Furthermore, the court stipulated that for the purpose of exercising the ruling, an expert will be appointed to determine the method of refunding the group members and calculating the amount of the refund, and it also determined that expenses will be paid to the representative plaintiffs and legal costs to their attorneys. In May 2021, Harel Insurance filed an appeal on the partial ruling in the Supreme Court. In June 2021, the Supreme Court accepted the Defendants' motion to stay implementation of the partial ruling in the sense that the proceeding to appoint an expert for implementation of the partial ruling will be delayed until a decision is made on the appeal proceeding. On November 9, 2022, the Supreme Court denied the appeal on the partial ruling, in the absence of grounds for judicial intervention in the interim decision. It was also stipulated that the appropriate place to investigate the appeal arguments is in the form of an appeal on the final judgment.
4. In April 2014, an action was filed in the Tel Aviv District Court, together with an application for its certification as a class action, against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance pays the holders of Hiyunit profit-sharing policies for work disability and long-term care insurance ("the Policy") monthly compensation (which consists of monthly compensation and the outstanding bonus), which is ostensibly calculated in contravention of the Policy provisions, and that Harel Insurance, allegedly, does not pay the policyholders the bonus they have accrued up to the date of payment of the first monthly compensation according to the Policy. The total loss claimed for all members of the Group that the plaintiff wishes to represent amounts to NIS 381 million. In March 2019, the Tel Aviv District Court certified litigation of the claim as a class action ("the Decision"). The class in whose name the class action is to be litigated is all insureds in profit-sharing life-insurance policies managed by Harel Insurance, in which the insurance benefits are paid based on an Rm formula. On July 17, 2019, Harel Insurance filed an application in the Supreme Court for permission to appeal the decision. On July 22, 2019, Harel Insurance was served with an appeal in the Supreme Court which was filed by the plaintiff in the motion for certification, on that part of the decision in which the District Court ruled not to certify litigation of the claim as a class action on the grounds of deception and that the definition of the class in the class action did not also include past insureds, including beneficiaries and heirs of insureds in the insurance policies in respect of which the claim had been certified as a class action. At the hearing, which took place in the Supreme Court on September 13, 2021, it was agreed that the group for which the class action was approved would be reduced and it was stipulated that it also includes past insureds and that the prescription period in respect of the insurance benefits is 3 years. Subject to this, with the consent of the parties, the motion for permission to appeal and the appeal were dismissed.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

5. In June 2014, an action was filed in the Tel Aviv District Court, together with an application for its certification as a class action, against the subsidiary Dikla Insurance Agency Ltd. (in its previous name Dikla Insurance Company Ltd. ("Dikla")) The subject of the action is the argument that under the provisions of the group long-term care insurance policy for members of Clalit Health Services Supplementary Long-term Care Plus ("the Policy"), Dikla fails to pay insureds who require long-term care insurance benefits for the days in which they were hospitalized in a general or rehabilitation hospital, and that these days are not included in the number of days for calculating the waiting period determined in the policy, and this ostensibly in contravention of the Commissioner's instructions and the provisions of the law. The plaintiff estimates the total loss claimed for all members of the Group that it wishes to represent at NIS 35 million. The court passed the motion to accept the Commissioner's position regarding the disputes that are the subject of the motion for certification of the action as a class action. In January 2016, the Commissioner's position was submitted which stated that the policy definition of the insured event does not violate the instructions of the Capital Market, Insurance and Savings Authority and that the policy which is the subject of the claim was approved separately by the Capital Market, Insurance and Savings Authority. In December 2018, the court dismissed the motion to certify the claim as a class action on the grounds that non-payment of the insurance benefits in respect of the hospitalization period is contrary to the Commissioner's instructions, but it approved the conducting of the action as a class action on the grounds of a breach of an insurance circular on the subject of fair disclosure to insureds when they are enrolled in a health insurance policy. The class in whose name the class action is to be conducted is all Dikla policyholders who purchased long-term care insurance after October 1, 2001, who were entitled to claim insurance benefits in the period between May 29, 2011 and May 29, 2014, and where the proper disclosure form attached to the purchased policy does not mention or refer to the section that states that the date of occurrence of the insured event is the date on which the insured first becomes eligible, or the date on which the insured was discharged from a general or rehabilitation hospital, whichever is later. In May 2019, Dikla filed a motion in the Supreme Court for permission to appeal the decision. In June 2019, the plaintiff in the motion for certification filed an appeal in the Supreme Court against the District Court's ruling not to certify litigation of the claim as a class action according to which non-payment of the insurance benefits for the hospitalization period contravenes the Commissioner's instructions and also that, as argued by the plaintiff, the court did not rule on the additional argument of breach of contract. At the hearing, which took place in the Supreme Court on May 10, 2021, the motion for permission to appeal and the appeal were dismissed, after the parties accepted the Supreme Court's recommendation to withdraw them, while preserving all their arguments. In January 2022, the parties informed the court of their agreement to enter into a mediation process. The parties are conducting a mediation process. The mediation process conducted by the parties was unsuccessful and the hearing of the action returned to the court.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent Liabilities (Contd.)**

6. In July 2014, a motion for certification of a claim as a class action was filed in the Lod-Center District Court against the subsidiary Harel Pension & Provident and against four other pension fund management companies (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants raise the management fees paid by pension fund members from the cumulative savings (accrued balance) to the maximum rate permitted by law on the date on which the members become pensioners, receive their old-age pension and they are no longer able to move their pension savings. In this way, the Defendants ostensibly apply the contractual right to which they are entitled under the provisions of the pension fund articles, in an unacceptable manner, in bad faith and contrary to the provisions of the law. According to the plaintiffs, the total loss claimed for all members of the group that the plaintiffs wish to represent, amounts to NIS 48 million against all the Defendants. The court passed the application to the Commissioner for his opinion on the questions arising from the motion for certification. In September 2017, the Commissioner's position was submitted supporting the Defendants' position whereby the rate of the management fees collected from members during the savings period is not equal to the rate of the management fees collected from post-retirement annuity recipients, given that they relate to two different periods and have different characteristics. The post-retirement management fees are reset at the time of retirement and unrelated to the rate prior to retirement. This is therefore not considered an increase in the management fees but rather setting the rate of the management fees for the period of retirement. The "Management Fees Circular" which relates to the management companies' obligation to notify their members does not apply to the setting of management fees for pensioners; and the obligation to give notice of a change in the management fees by virtue of the circular does not apply to the management companies regarding annuity recipients. The mediation process conducted by the parties was unsuccessful and the hearing on the action was returned to the court. On March 18, 2022, the Lod-Center District Court certified litigation of the claim as a class action. The class in whose name the class action is to be litigated is anyone who is a member of a comprehensive pension fund which is listed as one of the Defendants, and who is eligible to receive an old-age pension and/or may in future be eligible to receive an old-age pension. In February 2024, the parties informed the court of their consent to mediation.
7. In September 2015, an action was filed in the Lod-Center District Court together with a motion for its certification as a class action against the subsidiaries Harel Insurance and Dikla Insurance Agency Ltd. (in its previous name Dikla Insurance Company Ltd. ("Dikla")) and against three other insurance companies (henceforth together: "the Defendants"). The subject of the action is the allegation that the Defendants allegedly adopted an interpretive approach whereby in order to recognize an insured in the investigation of a claim for long-term care as one who suffers from incontinence, this condition must be the outcome of a urological or gastroenterological illness or ailment only. This, ostensibly, in contravention of the provisions of the insurance policy. The plaintiffs have not quantified the loss claimed for all members of the group they wish to represent, but they estimate it to be hundreds of millions of shekels. The mediation proves conducted by the parties was unsuccessful and the hearing on the action was returned for litigation in the court. In April 2020, the Central District Court approved litigation of the claim as a class action against Harel Insurance, Dikla and against two other insurance companies, on the grounds of breach of the long-term care insurance contract that led to non-payment or underpayment of the long-term care benefits, due to non-recognition of the insureds as being eligible to points for incontinence ("control of bowel and bladder functions"). The group in whose name the class action is being conducted is anyone who had long-term care insurance that was sold by one of the Defendants against whom conducting the action as a class action was approved, and who suffered from the loss of ability to independently control bowel or bladder functions as a result of a combination of impaired control of these functions that has not developed to organic loss of control with deteriorated functional condition, and nevertheless did not receive from the Defendants against whom conducting the claim as a class action was approved (as applicable) points for incontinence in the framework of the assessment of his claim to receive long-term care benefits, in a manner that led to an infringement of his rights to insurance compensation in the period between September 8, 2012 and the date of approval of the action as a class action. The parties are conducting a mediation process.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

8. In September 2015, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action, against the subsidiary Harel Pension & Provident and against four other companies ("hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants were ostensibly in breach of their fiduciary duties towards the members of the provident funds they manage by paying commissions to the insurance agents at a rate derived from the management fees they collect from the members, thereby compensating the agents by an amount that increases in line with the increase in the management fees. Their argument is that the Defendants ostensibly practiced unjust enrichment by creating a mechanism aimed at increasing the management fees in favor of the agents and management companies. The plaintiffs estimate the loss for all members of the group they wish to represent in the amount of NIS 300 million per annum since 2008 and in total by approximately NIS 2 billion. On November 22, 2022, the Tel Aviv District Court denied the motion for certification of the action as a class action. On January 19, 2023, the subsidiary Harel Pension & Provident was served with an appeal on the judgment which the plaintiffs in the motion for certification filed in the Supreme Court.
9. In September 2015, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action, against Shirbit¹ and against another insurance company. The subject of the action is the allegation that Shirbit allegedly refrains from paying insurance benefits to its insureds, together with interest and linkage differences, for the period from the occurrence of the insured event until the time of payment of the insurance payments, and alternatively, for the period commencing from 30 days after the insurance claim is filed and up to the actual date of payment of the insurance benefits. The total loss claimed for members of the class against Shirbit is NIS 10 million. On May 26, 2021, the Tel Aviv District Court accepted the motion for certification. According to the ruling, the group is defined as any eligible person (insured, beneficiary or third party) who, in the period commencing three years prior to filing the action and ending on the date the action was certified as a class action, received from Shirbit, not in accordance with the judgment that was handed down, insurance benefits without the addition of interest as required by law. In September 2021, Shirbit, together with other insurance companies who were sued in a number of motions for certification on the same grounds ("the Defendants"), filed a motion for a stay of proceedings on the action, until a ruling is given on an appeal filed in the Supreme Court as part of another class action that was approved on an identical matter against other insurance companies, including Harel Insurance (see Section (A)(3) above). In October 2021, the court denied the motion for a stay of proceedings. In January 2022, the Defendants filed another motion for a stay of proceedings. In March 2022, the District Court ordered a stay of proceedings until a ruling is given on an appeal filed in the Supreme Court on the corresponding claim and it instructed that the action should be litigated jointly following the ruling on the appeal. In November 2022, the Supreme Court denied the appeal on the partial ruling in the corresponding claim, in the absence of grounds for judicial intervention in an interim decision. It was also stipulated that the appropriate place to investigate the appeal arguments is in the form of an appeal on the final judgment. In May 2023, the court revoked its decision concerning a joint proceeding for the action with a corresponding claim and it instructed that the claims should be heard separately.

¹ The insurance activity of Shirbit Insurance Company Ltd. ("Shirbit") was acquired by Harel Insurance on December 1, 2021.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

10. In October 2016, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that until the annual report for 2015, Harel Insurance ostensibly neglected to disclose to its policyholders, who purchased long-term care insurance with a variable premium, what premium they will be charged from the age of 65, despite the fact that, according to the plaintiff, the premium on this policy increases by hundreds of percent at the age of 65. The plaintiff argues that Harel Insurance is therefore in breach of a statutory obligation and in breach of the obligation to provide disclosure, in breach of agreement, acts in bad faith, practices unjust enrichment and acts negligently. The plaintiff further argues that charging insureds for future premiums based on tariffs that are unknown to them is a discriminatory condition in a standard contract. The plaintiff has not quantified the total loss claimed for all members of the group that she wishes to represent against Harel Insurance, although she estimates it to be millions of shekels. In July 2017, the court approved the plaintiff's application to amend the motion for certification so that it also addresses the claim whereby Harel Insurance ostensibly neglected to present to its policyholders before the date of enrolment in the policy, the premium they would pay from the age of 65, despite the fact that it is obligated to do so according to the Commissioner's circular. In August 2017, an amended motion was filed for certification of the action as a class action. The subject of the amended motion is the allegation that Harel Insurance ostensibly neglected to present to its policyholders who have long-term care insurance with a variable premium, in the enrolment form and/or in the general conditions of the policy, the premium they would pay from the age of 65 onwards, before they enrolled in the insurance. In March 2019, the court ordered the transfer of the application for obtaining the Commissioner's position regarding the dispute which is the object of the motion for certification. In November 2019, the Commissioner's position was received according to which the provisions of Circular 2001/9 "Fair Disclosure for Insureds Enrolling in Health Insurance Policies" ("the Circular") issued by the Authority as well as the statutory provisions, obligate insurers to inform candidates for insurance at the time of purchasing the insurance of the way in which premiums may change, but the text of the Circular does not address the question of how this obligation must be fulfilled prior to enrollment and whether the obligation must be fulfilled in writing. The mediation process conducted by the parties was unsuccessful and the hearing of the action returned to the court. On February 2023, the parties informed the court that they had managed to reach agreements in principle. On November 5, 2023, the motion for certification was set for the hearing of the evidence of the parties, in view of the motion.
11. In January 2017, an action was filed in the Lod-Center District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance does not disclose (itself or through its insurance agents) to its motor insurance insureds, who are on the verge of crossing an age or driving seniority bracket in the policy period that they are able to update the driver's age or driving seniority and receive a premium refund, and that as a result these insureds overpay the premium due to not having updated the premium in the policy period as a result of changing the age or seniority bracket. The plaintiffs estimate the loss caused to members of the class they wish to represent in the amount of at least NIS 12.25 million. On February 16, 2022, a judgment was handed down by the Central District Court in which a class action which had been filed against another insurance company on a similar matter ("the Corresponding Claim") was dismissed. In March 2022, the District Court ordered a stay of proceedings until a ruling is given on an appeal to be filed in the Corresponding Claim. In March 2024, the Supreme Court dismissed an appeal filed in the Corresponding Claim.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

12. In January 2017, an action was filed in the Lod-Center District Court together with a motion for its certification as a class action against Shirbit (see footnote 1 above). The subject of the action is the allegation that Shirbit does not disclose to its motor insurance insureds, who are on the verge of crossing an age or driving seniority bracket that it applies in the policy period, that they are able to update the driver's age or driving seniority, and receive a surplus premium, and that as a result these insureds overpay the premium due to not having updated the premium in the policy period as a result of changing the age or seniority bracket. The plaintiffs estimate that the loss incurred by the members of the class they wish to represent amounts to NIS 43.31 million. On February 16, 2022, a judgment was handed down by the Central District Court dismissing a class action which had been filed against another insurance company ("the Corresponding Claim"). In March 2022, the District Court ordered a stay of proceedings until a decision is given on an appeal to be filed in the corresponding claim. In March 2024, the Supreme Court dismissed an appeal filed in the Corresponding Claim.
13. In December 2017, an action was filed in the Jerusalem District Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance, against two other insurance companies, against Clalit Health Services and against Maccabi Healthcare Services (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants ostensibly refuse to provide long-term care insurance for people on the autism spectrum or they set out unreasonable conditions for accepting them to the insurance, without their decisions being based on any statistical actuarial or medical data that is relevant to the insured risk and without providing a reason for their decision, as required by law. The plaintiffs have not quantified the loss claimed for all members of the group they wish to represent, however they estimate it to be tens or hundreds of millions of shekels. In June 2019, the court ordered the application to be submitted for obtaining the position of the Attorney General on questions arising from the motion for certification. In January 2020, the Attorney General announced that his position was the same as the position he had submitted in a parallel case and which supports the arguments of Harel Insurance. On February 6, 2023, the Jerusalem District Court denied the motion for certification of the action as a class action. On April 17, 2023, Harel Insurance was served with an appeal on the judgment which the plaintiffs in the motion for certification filed in the Supreme Court.
14. In June 2018, a claim was filed in the Jerusalem District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance and against another insurance company (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants refuse to recognize surgery performed for which there is a medical need as an insured event under the conditions of their health insurance policies, on the grounds that it is preventive surgery. The plaintiff has not estimated the total loss claimed by all members of the class that he wishes to represent. In September 2020, the court instructed that the Commissioner's position on the issues arising from the motion for certification should be accepted. In February 2021, the Commissioner's position was accepted that based on the proper and appropriate interpretation of the definition of the term "surgery" according to Insurance Circular 2004/20 concerning the definition of medical procedures in health insurance ("the Surgery Circular"), which was issued by the Commissioner of Insurance, a private health insurance policy provides the insured with a safety net against the illnesses listed in the policy, which also includes cover for surgery which will prevent these illnesses from developing or occurring. In January 2022, the Jerusalem District Court certified litigation of the action as a class action. The group in whose name the class action is to be conducted is any person who entered into a health insurance contract with the Defendants, which includes insurance cover for surgery, and whose claim for performing surgery was dismissed on the grounds that the surgery is preventive and is not covered in the policy (even if the reason was presented differently in the letter of dismissal). On May 24, 2022, the subsidiary Harel Insurance filed a motion for permission to appeal the decision in the Supreme Court. On January 7, 2024, the Supreme Court dismissed the motion for leave to appeal and the motion for leave to appeal filed by the additional defendant, on the grounds that it is reasonably possible that the issues arising in the motion for approval will be ruled in favor of the Group and allowed its management as a class action. The parties are conducting a mediation process

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

15. In February 2019, an action was filed in the Lod-Center District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance asked insureds in a group policy for the employees of Israel Electric, who received insurance benefits from which tax was not withheld at source, to return the amounts it had paid for these tax payments. The plaintiff does not quantify the total loss caused to all members of the class it seeks to represent but it estimates the loss at more than NIS 3 million. In July 2020, Harel Insurance filed a motion for summary abandonment of the motion for certification of the claim as a class action. In September 2020, the court accepted the motion filed by Harel Insurance for summary abandonment of the motion for certification of the action as a class action, and it instructed that the motion for certification should be summarily dismissed. On November 8, 2020, Harel Insurance was served with an appeal on the judgment which the plaintiff filed in the Supreme Court. Following a hearing that was held before the Supreme Court in February 2022, the court instructed the Attorney General to submit his position on a subject of principle arising from the appeal. On September 18, 2022, the Attorney General submitted her position according to which approval should not be given to conduct a class defense by way of judicial legislation, but only by way of primary legislation. Nonetheless, in appropriate cases, a class action may be conducted for declarative relief. On January 30, 2023, the Supreme Court accepted the appeal and returned the hearing to the Central District Court for it to hear the motion for certification of the action as a class action from outset.
16. In June 2019, an action was filed in the Tel Aviv Labor Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance ostensibly collects payment from insureds in life insurance policies that include insurance in the event of death and a savings component (managers insurance), for a component relating to “investment management expenses”, the collection of which is permissible by law, but without contractual agreement in the policy conditions allowing it to collect this component. The plaintiff estimates the overall loss caused to all members of the class it seeks to represent in the amount of NIS 365.3 million.
17. In June 2019, an action was filed in the Tel Aviv-Jaffa District Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance and against three other insurance companies (hereinafter together: “the Defendants”). The subject of the action is the allegation that the Defendants ostensibly refrain from paying interest on insurance benefits to their insureds, from 30 days after the claim is filed. This action and motion address the same grounds as those in a previous action and motion for certification as a class action (“the First Claim”) which was partially certified as a class action on August 30, 2015 (“the Certification Decision”) by the Tel Aviv District Court and is currently being heard in its own right (see Section (A) (3) above), but they refer to a different period from the one for which the First Claim was certified and it was filed by the plaintiffs for reasons of caution and in parallel with their request to broaden the group represented in the First Claim also to the period from the issuing of the Certification Decision until the judgment is actually given. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent against Harel Insurance at about NIS 90 million, and against all the Defendants in the amount of NIS 264.4 million. In July 2020, the Tel Aviv District Court ordered a stay of proceedings until a verdict is issued on the first claim.
18. In January 2020, an action was filed in the Central District Court, together with application motion for its certification as a class action, against the subsidiary Harel Insurance and against two other insurance companies and a roadside assistance / breakdown service company (hereinafter together: “the Defendants”). The action alleges that the Defendants ostensibly provide their customers with substitute windshields that are not original and are not standard certified, and this ostensibly in contravention of their undertakings towards their customers in the agreements with them. The plaintiffs do not quantify the overall loss claimed for all members of the classes they wish to represent, but they estimate that it is substantially more than NIS 2.5 million.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

19. In April 2020, an action was filed in the Haifa District Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance and against eleven other insurance companies (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants do not refund the holders of their compulsory motor, comprehensive and third-party insurance policies for premiums that were ostensibly overpaid by the policyholders in view of the seeming substantial reduction of the risk level to which the Defendants are exposed from March 2020 in view of the contraction of economic activity due to the outbreak of the COVID-19 pandemic and subsequent reduced volume of traffic. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent against Harel Insurance in the amount of NIS 130 million, and against all the Defendants in the amount of NIS 1.2 billion. In June 2020, the court instructed that hearing of the motion should be transferred to the Tel Aviv District Court. In October 2021, the Tel Aviv District Court ordered a stay of proceedings in the proceeding before it and this until after the ruling on the proceeding regarding a refund of premiums to insureds in policies for insuring business premises, employers liability insurance and third-party insurance on account of an alleged reduction of the risk to which the Defendants are exposed following the outbreak of COVID-19 and the restrictions on economic activity, in which context the Haifa District Court denied the motion to certify the action as a class action against Harel Insurance and other insurance companies, becomes absolute ("the Judgment in the Additional Proceeding") or insofar as an appeal is filed on the ruling in the Supreme Court - until a ruling is given on the appeal. In December 2021, the District Court ordered the stay of proceedings to be lifted, after the Judgement in the Additional Proceeding had become absolute.
20. In April 2020, an action was filed in the Central District Court, together with a motion for its certification as a class action against the subsidiary Harel Insurance, against six other insurance companies and against the company that manages the pool for compulsory motor insurance ("the Pool") (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants do not refund the holders of their compulsory motor, comprehensive and third-party insurance policies for premiums that were ostensibly overpaid by the policyholders in view of the seeming drastic reduction of the risk level to which the Defendants are exposed in view of the dramatic decrease in the number of claims submitted to the Defendants due to the contraction of economic activity as a result of the outbreak of the COVID-19 pandemic and alleged subsequent reduction in the volume of traffic on the roads and percentage of road accidents in Israel. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent against Harel Insurance in the amount of NIS 110 million, and against all the Defendants in the amount of NIS 720 million. In June 2020, the court instructed that the hearing should be transferred to the Tel Aviv District Court. In October 2021, the Tel Aviv District Court ordered a stay of proceedings in the proceeding being heard by the court and this until after the ruling on the proceeding regarding a refund of premiums to insureds in policies for insuring business premises, employers liability insurance and third-party insurance on account of an alleged reduction of the risk to which the Defendants are exposed following the outbreak of COVID-19 and the restrictions on economic activity, in which context the Haifa District Court dismissed the motion to certify the action as a class action against Harel Insurance and other insurance companies, becomes absolute ("the Judgment in the Additional Proceeding") or insofar as an appeal is filed on the ruling in the Supreme Court - until a ruling is given on the appeal. In December 2021, the District Court ordered the stay of proceedings to be lifted, after the Judgement in the Additional Proceeding had become absolute.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

21. In April 2020, an action was filed in the Haifa District Court, together with a motion for its certification as a class action, against Shirbit (see footnote 1 above) and against eleven other insurance companies (jointly: "the Defendants") including Harel Insurance (see section (A)(19) above). The subject of the action is the allegation that the Defendants do not refund the holders of their compulsory motor, comprehensive and third-party insurance policies premiums that were ostensibly overpaid by the policyholders in view of the supposedly substantial reduction of the risk level to which the Defendants are exposed from March 2020 in view of the contraction of economic activity due to the outbreak of the COVID-19 pandemic and subsequent reduced volume of traffic. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent against Shirbit in the amount of NIS 38 million, and against all the Defendants in the amount of NIS 1.2 billion. In June 2020, the court instructed that the hearing of the motion should be transferred to the Tel Aviv District Court. In October 2021, the Tel Aviv District Court ordered a stay of proceedings in a proceeding being heard by the court and this until after a ruling on a proceeding to which Shirbit is not a party regarding a refund of premiums to insureds in policies for insuring business premises, employers liability insurance and third-party insurance on account of an alleged reduction of the risk to which the Defendants are exposed following the outbreak of COVID-19 and the restrictions on economic activity, in which context the Haifa District Court denied the motion to certify an action as a class action that had been filed against other insurance companies, becomes absolute ("the Judgment in the Additional Proceeding") or insofar as an appeal on the ruling in the Judgment in the Additional Proceeding is filed in the Supreme Court – until a judgment is handed down on the appeal. In December 2021, the District Court ordered the stay of proceedings to be lifted, after the Judgment in the Additional Proceeding had become absolute.
22. In May 2020, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action against the subsidiary Harel Pension & Provident and against thirteen other management companies ("the Defendants"). The subject of the action is the allegation that the Defendants ostensibly classify part of the provisions for their customers to the education funds that they manage as taxable provisions, despite the fact that they are not considered as such. The plaintiffs have not quantified the loss claimed for all members of the class they wish to represent, but they estimate it, on the low side, in the amount of hundreds of millions of shekels. In April 2021, a motion was filed for permission to file a third-party notice against the Tax Authority. In August 2021, the Tax Authority responded to the motion and argued, among other things, that according to its position, the motion for certification should have been filed in an appropriate proceeding against the Tax Authority and not against the defendants and that there is no place to approve the motion in the manner in which it was filed. Furthermore, the court asked to instruct that the Tax Authority should be included as a respondent to the proceeding and to instruct it to submit its position on the arguments set out in the motion for certification. In February 2022, the court instructed that the Tax Authority should be included as a respondent in the proceeding. The Tax Authority submitted its response in August 2022, and, among other things, argued that the proceeding is inconsistent with investigation as a class proceeding and that the respondents operate in these contexts as a "conduit" to transfer money. The Authority rejected the applicants' position whereby the calculation should be annual, stated that the statutory calculation should be monthly, and explained that in its circulars, over the years, it allowed the calculation to be made on an aggregate monthly basis. The parties are in the process of mediation.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

23. In June 2020, an action was filed in the Central Region District Court together with a motion for its certification as a class action against the subsidiaries Harel Insurance and Harel Pension & Provident (hereinafter together "the Defendants"). The subject of the action is the allegation that as part of loan agreements between the Defendants and their customers, in loans that are linked to the Consumer Price Index ("the CPI"), it was allegedly determined that if the CPI decreases, principal and interest payments will not fall below their value as specified in the loan repayment schedule. This, ostensibly, in contravention of the law and which constitutes, as argued by the plaintiff, a discriminatory condition in a standard contract. The plaintiff does not quantify the total loss caused to all members of the class it seeks to represent but it estimates the loss at more than NIS 3 million. The mediation process conducted by the parties was unsuccessful. In October 2022, the court instructed the Commissioner to state his position regarding the issues in dispute. On March 13, 2023, the Commissioner's position was submitted in which, if it is determined that the linkage mechanism failed to meet the statutory provision, and restitution of the excess payment is required, this money may be refunded from the provident fund monies or from the insureds monies. In accordance with the court's decision, on April 23, 2023, the hearing was transferred to the Tel Aviv District Labor Court.
24. In July 2020, an action was filed in the Lod-Center District Court, together with an application for its certification as a class action, against the subsidiary Harel Insurance and against four other insurance companies (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants ostensibly do not reduce the insurance premiums for insureds determined with exclusions on account of a pre-existing medical condition despite the fact that the exclusions allegedly reduce the insurance risk relative to the risk in policies for insureds for whom similar exclusions were not determined. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent against Harel Insurance in the amount of NIS 760 million, and against all the Defendants in the amount of NIS 1.9 billion.
25. In August 2020, an action was filed in the Lod-Center District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance ostensibly conditions the investigation of claims for disability in personal accident policies on the submittal of a medical opinion for the insureds and that it refuses to reimburse the insureds for the cost of the professional opinion and this, ostensibly in contravention of the policy provisions and also the allegation that Harel Insurance assesses each of the claim components separately, in contravention of the statutory provisions. The plaintiffs have not quantified the loss claimed for all members of the group they wish to represent, but they estimate that it is more than NIS 3 million. The parties conducted a mediation process. On November 23, 2023, the parties filed a motion in the Lod-Center District Court to approve a settlement agreement in which context it was agreed that part of the cost of the expert opinion submitted by the class members, as they are defined in the settlement agreement, will be paid to the class members.
26. In September 2020, an action was filed against the subsidiary Harel Insurance in the Tel Aviv District Court, together with a motion for its certification as a class action. The subject of the action is the allegation that Harel Insurance allegedly does not disclose to its travel insurance policyholders that the limitation relating to baggage insurance regarding the maximum amount of compensation for loss or theft of an item also applies to the loss or theft of a valuable item. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent in the amount of NIS 447 million. In December 2021, the court submitted the motion to the Commissioner to obtain his position in relation to the dispute which is subject of the motion for certification of the action as a class action. In March 2022, the Commissioner's position was submitted according to which Harel's interpretation is inconsistent with the simple wording of the policy.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

27. In December 2020, an action was filed in the Tel Aviv Jaffa District Court, together with a motion for its certification as a class action, against the subsidiary Harel Pension & Provident. The subject of the action is the allegation that Harel Pension & Provident does not, ostensibly, comply with the statutory provisions relating to the location of members with whom contact has been lost and relating to the location and notification of beneficiaries and heirs of deceased members. It is further alleged that Harel Pension & Provident ostensibly collected excess management fees in a manner contrary to the statutory provisions. The plaintiffs have not quantified the loss claimed for all members of the class they wish to represent, but they estimate it to be tens and even hundreds of millions of shekels. On September 2022, the Tel Aviv District Court partially certified litigation of the claim as a class action. The class in whose name the class action will be litigated is all the lawful beneficiaries and/or heirs of deceased members, as well as all members with whom contact has been severed and that Harel Pension & Provident collected from their accounts management fees at a rate in excess of the rate permitted by law, and this, from 2006 and up to the date of filing the motion for certification. The parties are conducting a mediation process.
28. In December 2020, four motions to certify actions as class actions were filed against Shirbit (see footnote 1 above) (three motions to certify actions as class actions were filed in the Lod-Center District Court and one motion was filed in the Tel Aviv District Court), on similar grounds of a data security failure against the backdrop of a cyber security attack on Shirbit's servers by hackers and the publication of personal information about Shirbit's customers. In June 2021, the plaintiffs in the four motions to certify actions as class actions, filed a consolidated motion for certification. The subject of the consolidated action is the allegation that alleged security omissions in Shirbit caused the leak of information and data in Shirbit's possession. The plaintiffs have not quantified the loss claimed for all members of the class they wish to represent, but they estimate that it is more than NIS 2.5 million. The parties conducted a mediation process. On June 29, 2023, the parties filed a motion in the Lod-Center District Court to approve a settlement agreement in which it was agreed, among other things, that the subsidiary Harel Insurance Company Ltd. will pay financial compensation to the class members, as they are defined in the settlement agreement, for whom "sensitive information" and/or "non-sensitive information", according to their definition in the settlement agreement, was published.
29. In March 2021, an action was filed in the Central District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance ostensibly unlawfully rejects claims by insureds in personal accident policies for payment of compensation for hospitalization days in a medical center which is not a general hospital, on the grounds that the policy defines a "hospital" as a general hospital only, and that the policy is ostensibly worded in a misleading manner and in contravention of the law, while violating Circular 2001/9 of the Commissioner of Insurance on the subject of "proper disclosure for insureds when enrolling in a health insurance policy". The plaintiff does not quantify the total loss caused to all members of the class it seeks to represent but it estimates the loss at more than NIS 2.5 million. The parties are in the process of mediation.
30. In March 2021, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action against the subsidiary Harel Insurance and against two other insurance companies (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants ostensibly reject claims by health insurance policyholders, which include cover for medications that are not included in the health services basket, in respect of the costs of medical cannabis, despite the fact that it is argued that medical cannabis ostensibly meets the definition of "medication" in the policies. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent against all the Defendants in the amount of NIS 79 million. The parties are conducting a mediation process.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

31. In April 2021, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action, against the Company and against 14 different financial institutions - banks, insurance companies, investment houses, credit companies and credit card companies (hereinafter together: "the Defendants"). The subject of the action is the allegation that personal information about the Defendants' customers who utilize the digital services on the Defendants websites and apps is ostensibly passed on to third parties, particularly to Google and its advertising services, without the customers' explicit consent. The plaintiffs have not quantified the loss claimed for all members of the class they wish to represent, but they estimate it to be millions of shekels. The mediation between the parties was unsuccessful and the hearing of the action was returned to the court.
32. In July 2021, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance and against six other insurance companies (hereinafter together: "the Defendants"). The subject of the action is the argument that when calculating the monthly benefit paid to insureds in life insurance policies which include profit sharing from the investment portfolio, the Defendants allegedly deduct interest from the monthly return accrued to the insureds, without any appropriate stipulation to this effect in the policy conditions and without the rate of interest being specified in the policies. The plaintiffs have not quantified the loss claimed for all members of the group they wish to represent, but they estimate that it is more than NIS 2.5 million.
33. In September 2021, an action was filed in the Jerusalem District Court together with a motion for its certification as a class action against the subsidiaries Harel Pension & Provident and Harel Insurance (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants allegedly send advertisements by SMS and email and this, ostensibly, without obtaining the recipient's consent to receive such advertisements, without specifying that it is advertising, without including a message concerning the right to refuse to receive advertisements and without providing an option to refuse. This ostensibly in contravention of the Communications (Telecommunications and Broadcasts) Law, 1982. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent in the amount of NIS 10 million. The parties conducted a mediation process. On March 31, 2024, the parties filed a motion for certification of a settlement agreement with the District Court, in which it was agreed, among other things, that the defendants would compensate the eligible class members, as defined in the settlement agreement, by providing a defined number of days of travel insurance free of charge, which can be utilized by the eligible class members as set out in the settlement agreement.
34. In October 2021, an action was filed in the Lod-Center District Court, together with an application for its certification as a class action, against the subsidiary Harel Insurance and against an additional insurance company (hereinafter together: "the Defendants"). The subject of the action is the allegation that the Defendants ostensibly and unlawfully dismiss insurance claims for special-needs children, in the context of a long-term care policy, despite the fact that, according to the plaintiffs, they meet the definition of "cognitively impaired" according to the policy, and this without conducting any examination as to whether their condition corresponds with this definition. The plaintiffs estimate the overall loss claimed for all members of the class they wish to represent against both defendants together in the amount of NIS 2.97 billion.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

35. In October 2021, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance. The subject of the action is the allegation, in part, that Harel Insurance ostensibly does not pay insureds in profit-sharing life insurance policies, according to which the insurance benefits are paid on the basis of an Rm formula, the full payment for the investment profits according to the policy instructions and that it ostensibly fails to calculate the yield rate in accordance with the policy instructions. This action addresses grounds which correspond partially with those addressed in a previous action and motion for certification as a class action - the Ben Ezra case ("the First Claim"), which was partially certified for litigation as a class action on March 27, 2019, by the Tel Aviv District Court and the application of which was limited by the Supreme Court to a number of specific policies only (see Section (A)(4) above). As a result, this action and motion for its certification as a class action was filed in relation to the other policies which are no longer included in the First Claim. The plaintiff estimates the overall loss caused to all members of the class it wishes to represent in the amount of NIS 1.4 billion.
36. In November 2021, an action was filed in the Tel Aviv District Labor Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance ostensibly refuses to provide insurance cover for partial work disability for its insureds in group medical insurance, and this ostensibly in contravention of the policy instructions. The plaintiff has not estimated the total loss claimed by all members of the class that it wishes to represent.
37. In December 2021, an action was filed in the Lod-Center District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance allegedly increases the premiums collected from its insureds in home structural insurance policies when they are renewed without obtaining their express agreement in advance to raise the premiums. The plaintiffs have not quantified the loss claimed for all members of the group they wish to represent, but they estimate that it is more than NIS 2.5 million. The parties conducted a mediation process that was not successful and hearing of the action returned to the court.
38. In March 2022, an action was filed against the subsidiary Harel Insurance, together with a motion for its certification as a class action, in the Tel Aviv District Court. The subject of the action is the allegation that Harel Insurance allegedly unlawfully collected and collects from the insureds a premium for insurance cover for preventive surgery. The plaintiff does not quantify the total loss claimed for all members of the class it wishes to represent but it estimates the loss to be substantially more than NIS 2.5 million.
39. In April 2022, an action was filed in the Central District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance is in breach of its lawful obligation to pay linkage differences in respect of insurance benefits paid in the non-life insurance segments for the period between the date on which the insured event occurs and the date of payment of the insurance benefits. The plaintiff does not quantify the loss claimed for all members of the class it wishes to represent. On January 12, 2023, a hearing took place in which the parties informed the court that they had decided to enter into a mediation process.
40. In August 2022, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance ostensibly saves and sends personal information about its customers, in contravention of the statutory provisions and in an infringement of their privacy. The amount of the action is estimated at more than NIS 500 million (estimate only until additional data is received).
41. In September 2022, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance and four other insurance companies. The subject of the action is the allegation that the Defendants only indemnify women insureds for expenses for prenatal tests and examinations for newborns, thus ostensibly discriminating against male insureds in their health policies. The plaintiff does not estimate the overall loss caused to all members of the class it wishes to represent but estimates it to be more than NIS 2.5 million.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

42. In September 2022, an action was filed against the subsidiary Harel Insurance in the Tel Aviv District Court, together with a motion for its certification as a class action. The subject of the action is the allegation that Harel Insurance ostensibly neglects to pay policyholders with the Preferred Bonus health policy ("the Policy") the full cumulative premiums, in contravention of the policy instructions, and that Harel Insurance ostensibly collected excess premiums from the insureds in this policy. The plaintiff does not estimate the overall loss caused to all members of the class it wishes to represent.
43. In February 2023, an action was filed in the Central District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance allegedly does not pay its insureds who have motor insurance and third parties, the full fee for the assessor who prepares the loss assessment for the vehicle, in contravention of the provisions of the policy and the law. The plaintiff does not quantify the total loss claimed for all members of the class it wishes to represent.
44. In May 2023, an action was filed against the subsidiary Harel Insurance in the Tel Aviv District Court, together with a motion for its certification as a class action. The subject of the action is the allegation that Harel Insurance ostensibly marketed a health insurance policy stipulating that the fourth child onwards will receive free insurance cover and that nonetheless it charged payment for a health policy for the fourth child onwards born after 2016. The plaintiffs have not quantified the overall loss claimed for all members of the group they wish to represent, but they estimate that it is more than NIS 2.5 million.
45. In June 2023, an action was filed in the Tel Aviv District Court together with a motion for its certification as a class action against the subsidiaries, Harel Insurance Company, Harel Pension & Provident, against two additional insurance companies, and against two additional management companies "the Defendants"), on the grounds that the Defendants allegedly withheld tax from the "recognized annuity" component that was tax exempt, thus ostensibly reducing the amount of the annuity received by the class members, in contravention of the law. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent at NIS 297 million.
46. In July 2023, an action was filed in the Central District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance ostensibly transfers money to its insureds by check rather than by bank transfer or a credit card credit, and this ostensibly in contravention of the provisions of the law. The plaintiff quantifies the total loss claimed by all members of the class that it wishes to represent at more than NIS 3 million.
47. In September 2023, an action was filed in the Central District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance ostensibly approves claims filed by insureds who have become long-term care patients from the date of submittal of the claim and not from the earlier date, on which they became long-term care patients, thus ostensibly avoiding the payment of insurance benefits for which it is liable and it collects premiums to which it is not entitled, in contravention of the provisions of the policy and the law. The plaintiffs have not quantified the loss claimed for all members of the class they wish to represent, but they estimate that it is more than NIS 2.5 million.
48. In September 2023, an action was filed in the Central District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance and against an additional insurance company "the Defendants"). The subject of the action is the allegation that when purchasing travel insurance, the Defendants allegedly collect a dollar-linked payment at an exchange rate that is not the representative dollar rate as agreed in the policy conditions. The plaintiff estimates the loss for all members of the class it wishes to represent against Harel Insurance in the amount of NIS 12.25 million and against the additional insurance company in the amount of NIS 2.1 million.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)**

49. In September 2023, an action was filed in the Tel Aviv District Labor Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance and against Clalit Health Services “the Defendants”). The subject of the action is the allegation that the Defendants collect payment from parents for long-term care insurance for their children who have reached the age of 19, and this ostensibly without express permission or consent prior to starting the charge and without notifying, warning and/or informing as required by law. The plaintiffs do not quantify the loss claimed for all members of the class they wish to represent.
50. In September 2023, an action was filed in the Central District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance rejects, ostensibly unlawfully, claims for the cover of expenses for treatment with injections under fluoroscopy (contrast media injections) for insureds in health insurance policies, alleging that the treatment is an injection not included in the definition of surgery according to the policies and this, ostensibly, in a misleading manner and in contravention of the law. The plaintiff does not quantify the total loss caused to all members of the class it seeks to represent but it estimates the loss at more than NIS 2.5 million.
51. In September 2023, an action was filed in the Central District Court together with a motion for its certification as a class action against the Company and against Marpet Ltd., in which the Company is the controlling shareholder (jointly: “the Defendants”). The subject of the action is the allegation that the Defendants ostensibly market medical services for pets in a misleading manner and in contravention of the law. The plaintiff does not quantify the total loss caused to all members of the class it seeks to represent but it estimates the loss at more than NIS 2.5 million.
52. In September 2023, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance and seven other insurance companies (jointly: “the Defendants”). The subject of the action is the allegation that the Defendants ostensibly refuse to provide towing services for insureds with policies that include a service note for the provision of vehicle towing services, and this ostensibly without disclosing this in the text of the service notes. The plaintiffs estimate the total loss claimed for all members of the class they wish to represent in the amount of NIS 80 million.
53. In November 2023, an action was filed in the Tel Aviv District Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance and seven other insurance companies (jointly: “the Defendants”). The subject of the action is the allegation that in extreme scenarios such as the Swords of Iron War, the risk is expected to drop sharply and a large, unplanned profit might be created in future for the insurance companies, this without appropriate relief that includes a significant cut in premiums for insureds in policies in which the risk components were reduced significantly and in some cases do not exist at all if premiums continue to be collected without any change. The plaintiffs estimate the total loss claimed for all members of the class against all the Defendants in the amount of NIS 10.02 million.

Notes to the condensed consolidated interim financial statements

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**A. Contingent liabilities (contd.)****Actions filed after the Reporting Period**

54. In April 2024, an action was filed in the Tel Aviv District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that Harel Insurance sent, ostensibly, advertising material to the applicants and a wide group of recipients, without the express prior consent of the recipient and without noting the legal name of Harel Insurance, which is ostensibly contrary to the Telecommunications Law (Telecommunications and Broadcasts), 1982. The plaintiffs quantify the alleged damage at NIS 5 million, but state that at this stage, it is not possible to accurately estimate the amount.
55. In April 2024, an action was filed in the Central District Court, together with an application for its certification as a class action, against the subsidiary Harel Insurance and against four other insurance companies/agencies (jointly: "the Defendants"). The subject of the action is the allegation that the defendants or anyone on their behalf, ostensibly violate the provisions of the Supervision of Financial Services (Insurance) Law, 1981 and the directives of the Commissioner of Insurance, by selling, ostensibly, comprehensive motor insurance policies that include service documents for related services as an integral part of the policies, without setting out the prices of the service documents and without giving the customers the option to choose between at least two service providers. The plaintiff estimates the overall loss incurred by all the members of the class it seeks to represent at more than NIS 2.5 million, but notes that the amount cannot be accurately estimated.

Summary table:

The following table summarizes the amounts claimed as part of the contingent applications for the approval of class actions, actions that were approved as a class action, and other significant claims against the Company and/or subsidiaries, as specified by the claimants in the suits they filed. It should be clarified that the amount claimed does not necessarily constitute the amount of exposure estimated by the Company, given that these are the claimants' estimates and they will be investigated during the litigation process.

Type	Number of claims	Amount claimed NIS million
<u>Actions certified a class action:</u>		
Amount pertaining to the Company and/ or subsidiaries is specified	7	1,686
Claim relates to several companies and no specific amount was attributed to the Company and/ or subsidiaries	1	48
Claim amount is not specified	3	
<u>Pending requests for certification of actions as class actions:</u>		
Amount pertaining to the Company and/ or subsidiaries is specified	12	3,471
Claim relates to several companies and no specific amount was attributed to the Company and/ or subsidiaries	6	5,436
Claim amount is not specified	26	

The total provision for the claims filed against the Group companies as set out above, as at March 31, 2024, March 31, 2023, and December 31, 2023 amounts to NIS 162 million, NIS 155 million, and NIS 158 million, respectively.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Cont.)**B. Actions settled in the reporting period**

1. In March 2023, an action was filed in the Haifa District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance and against an additional insurance company (jointly below: “the Defendants”). The subject of the action was the allegation that the Defendants collected from their insureds who have work disability insurance, monthly premiums for the last few months corresponding with the last possible waiting period defined in each insurance contract for work disability, a period in which, according to the insurance contracts, the Defendants are not liable to pay any insurance compensation. On January 15, 2024, the Haifa District Court approved the application to abandon the motion for certification, and it ordered the dismissal of the personal claim and to strike out the motion for certification.
2. In December 2019, an action was filed in the Tel Aviv District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action is the allegation that, at the time of the purchase, Harel Insurance ostensibly only disclosed to its policyholders who purchased Magen 1 life insurance policies with a variable premium and/or Harel LeAtid work disability policies, the premium to be paid only for a few years and not for the entire policy period. In October 2020, the parties informed the court of their agreement to enter into a mediation process. The mediation between the parties was unsuccessful and the hearing of the action was returned to the court. In September 2021, the court submitted the motion to the Commissioner to obtain his position in relation to the disputes underlying the motion for certification of the action as a class action. In April 2022, the Commissioner’s position was submitted stipulating that the insurance companies are obligated to disclose the information concerning the premiums payable by the insured throughout the policy period. The parties renewed the mediation process. In October 2022, the parties filed a motion in the court to approve a settlement agreement in which it was agreed, among other things, that Harel Insurance will pay the class members a lump-sum amount of compensation based on the mechanism set out in the settlement agreement. On January 22, 2024, the Tel Aviv District Court validated the settlement agreement as a judgment, in which context it was agreed, among other things, that Harel Insurance will pay members of the class compensation according to the mechanism set out in the settlement agreement.
3. In April 2018, an action was filed in the Lod-Center District Court together with a motion for its certification as a class action against the subsidiary Harel Insurance. The subject of the action was the allegation that Harel Insurance ostensibly pays insureds who have policies for surgery that do not provide compensation at a rate of half the expenses saved if the surgery is performed by the HMOs, but they receive an undertaking for payment of this compensation for amounts that are actually less than half of the expenses subsequently saved by the company, and it is therefore ostensibly in breach of its undertaking towards them. The parties conducted a mediation process. On January 16, 2023, the parties filed a motion in the Lod-Center District Court to approve a settlement agreement, in which context it was agreed that the Group members, as they are defined in the settlement agreement, will receive a supplement to the compensation paid to them based on the cost of the components of each operation. On February 25, 2024, the Lod-Center District court validated the settlement agreement as a judgment.
4. In March 2021, an action was filed against the subsidiary Harel Insurance, together with a motion for its certification as a class action, in the Tel Aviv District Court. The subject of the action was the allegation that Harel Insurance ostensibly unlawfully rejects claims for insurance benefits in respect of cover for a medical device by insureds in a group health insurance policy for members of the Israel Teachers Union, arguing that the maximum cover in the policy has been utilized and this, ostensibly, based on a clause in the policy which the plaintiff argues did not exist in the original policy and was applied retroactively. On January 3, 2023, the parties filed a motion in the Tel Aviv District Court to certify a settlement agreement according to which it was agreed, among other things, that additional insurance benefits for the purchase of medical equipment would be paid to the class members, as they are defined in the settlement agreement, had the insurance limit not been applied. On March 24, 2024, the Tel Aviv District court validated the settlement agreement as a judgment.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Contd.)**B. Actions settled in the reporting period (contd.)**

5. In October 2016, an action was filed in the Jerusalem District Labor Court, together with a motion for its certification as a class action, against the second-tier subsidiary Tzva Hakeva. The subject of the action is the allegation that Tzva Hakeva ostensibly collects investment management expenses from the fund's members, which is permissible by law, but for which there is no contractual agreement in the fund's articles of association allowing it to collect these expenses. According to the plaintiff, Tzva Hakeva therefore operated in contravention of the provisions of law and the special fiduciary obligation applicable to it. In January 2018, it was decided to consolidate the hearing with additional motions to certify pending class actions on the subject of direct expenses in provident funds and education funds. In February 2018, the court ruled that the Commissioner's opinion on the proceeding should be obtained. In May 2018, the Commissioner's opinion was submitted supporting the position of the Defendants in which financial institutions are permitted to collect direct expenses from the members or insureds, even if this is not explicitly mentioned in the institution's articles, and provided that this is done in accordance with the Supervision of Financial Services (Provident Funds) (Direct Expenses for Performing Transactions) Regulations, 2008 ("the Regulations"). In his position, the Commissioner noted that it is also relevant, with the necessary changes, for insurance companies that manage yield-dependent insurance. On September 18, 2023, the court handed down a ruling whereby the parties are required to submit completion of arguments on the consequences of the motions for certification of the Supreme Court judgment, which accepted the motion for leave to appeal in the matter of direct expenses in Migvan Personal Investment savings policies. The parties submitted completions of arguments. On February 20, 2024, the plaintiffs filed a notice with the court stating that in the coming days, an agreed motion for withdrawal will be filed with the court. On March 17, 2024, an agreed motion was filed with the court for the plaintiffs' abandonment of the motion for certification and the other consolidated motions, in which the court is asked to approve the plaintiffs' abandonment of the motion for certification and to instruct that their personal claim is denied. On March 27, 2024, the court approved the plaintiff's motion to abandon the motion for certification, and it ordered the dismissal of the plaintiffs' personal claim.
6. In March 2017, an action was filed in the Jerusalem District Labor Court, together with a motion for its certification as a class action, against the subsidiary Harel Pension & Provident. The subject of the action is the allegation that until the end of 2015, Harel Pension & Provident ostensibly collected from the members of Harel Otzma Taoz Provident Fund investment management expenses, which is permissible by law, but for which there is no contractual agreement in the provident fund's articles of association, allowing it to collect these expenses. In January 2018, it was decided to consolidate the hearing with additional motions to certify pending class actions on the subject of direct expenses in provident funds and education funds. In February 2018, the court ruled that the Commissioner's opinion on the proceeding should be obtained. In May 2018, the Commissioner's opinion was submitted supporting the position of the Defendants in which financial institutions are permitted to collect direct expenses from the members or insureds, even if this is not explicitly mentioned in the institution's articles, and provided that this is done in accordance with the Supervision of Financial Services (Provident Funds) (Direct Expenses for Performing Transactions) Regulations, 2008 ("the Regulations"). In his position, the Commissioner noted that it is also relevant, with the necessary changes, for insurance companies that manage yield-dependent insurance. On March 17, 2024, an agreed motion was filed with the court for the plaintiffs' abandonment of the motion for certification and the other consolidated motions, in which the court is asked to approve the plaintiffs' abandonment of the motion for certification and to instruct that their personal claim is denied. On March 27, 2024, the court approved the plaintiff's motion to abandon the motion for certification, and it ordered the dismissal of the plaintiffs' personal claim.

Note 7 - Contingent Liabilities, Guarantees, and Commitments (Contd.)**C. Actions settled after the Reporting Period**

1. In August 2016, an action was filed in the Lod-Center District Court together with a motion for its certification as a class action against the subsidiary Harel Pension & Provident. The subject of the action was the allegation that in addition to management fees, Harel Pension & Provident ostensibly collects from its members payment for a component relating to investment management expenses (direct expenses component for performing transactions), which is permissible by law, but for which there is no contractual provision allowing it to do so. The plaintiff argues that Harel Pension & Provident is therefore in breach of the provisions of the pension fund's Articles of Association and the heightened fiduciary and disclosure obligations applicable to it, that it negotiates in bad faith and provides its customers with a misleading description. In April 2017, the court instructed that the hearing of the motion should be transferred to the Tel Aviv District Labor Court. In February 2018, the court instructed the Commissioner to submit his position on the proceeding. In June 2018, the position of the Capital Market Authority supporting the position of Harel Pension and Provident was submitted. In September 2020, the court instructed a stay of proceedings in the case until a ruling is given on the motion for permission to appeal in the matter of direct expenses in Migvan Personal Investments savings policies, in which context the district court approved litigation of the action as a class action against Harel Insurance. In its judgment from June 22, 2023, the Supreme Court accepted the motion for leave to appeal, in the matter of direct expenses in Migvan Personal Investments savings policies, and consequently, dismissed the motion for certification underlying the appeal. On July 10, 2023, the plaintiffs filed a motion to order the continuation of the hearing in the procedure and completion of arguments in writing following the Supreme Court judgment. On July 25, 2023, the court accepted the motion of the plaintiffs, and ordered the submission of completion of arguments. The parties submitted completions of arguments. On January 18, 2024, the court handed down a ruling ordering the case to be transferred for a ruling/judgment. On April 14, 2024, an agreed motion was filed with the court for the plaintiff's abandonment of the motion for certification and the other consolidated motions, in which the court is asked to approve the plaintiffs' abandonment of the motion for certification and to instruct that their personal claim is denied. On April 15, 2024, the court approved the plaintiff's motion to abandon the motion for certification and the other motions in which the hearing was consolidated, and it ordered the dismissal of the plaintiffs' personal claim.
2. In December 2023, an action was filed in the Tel Aviv District Labor Court, together with a motion for its certification as a class action, against the subsidiary Harel Insurance and against Clalit Health Services (jointly: "the Defendants"). The subject of the action was the allegation that the defendants allegedly mislead members of Clalit Health Services by publishing on the website of Clalit Health Services that the prescription period for a claim for payment of long-term care insurance benefits is three years from the occurrence of the insurance event and not five years, which is in contravention of the provisions of the law. On January 22, 2024, the plaintiff filed a motion with the Tel Aviv District Labor Court to strike out the class action and petitioned the court to order the claim and the motion for certification as a class action against the Defendants to be struck out and to close the case without an order for costs. On April 23, 2024, the court approved the plaintiff's motion to abandon the motion for certification and the class action.
3. In August 2022, an action was filed against the Company in the Tel Aviv District Court, together with an application for its certification as a class action. The subject of the action was the allegation that the Company's website is not accessible for people with disabilities, in contravention of the provisions of the law. On December 21, 2023, the parties filed a motion with the Tel Aviv District Court to approve the settlement agreement, in which context it was agreed that the Company would apply several measures to increase accessibility for people with disabilities, including a donation to the association as set out in the agreement. On May 5, 2024, the Tel Aviv District Court in Tel Aviv gave validity to a judgment for the settlement agreement and for the amendment of the settlement agreement in accordance with the notice of the parties to the court from March 2024, in which it was agreed, among other things, that the company will act in several ways for the purpose of promoting accessibility for those with disabilities, including a contribution to the fund which was established by virtue of the Law on Class Actions (the "Fund"). The Court reduced the amount of the compensation for the representative plaintiff and the fees for his attorney, as agreed in the settlement, stating that the reduced amount will be credited to the group and added to the amount to be transferred to the fund.

Note 8 - Capital Requirements and Management**1. Solvency II based economic solvency regime**

An economic solvency regime based on Solvency II applies to Harel Insurance, and this pursuant to the implementation provisions published in June 2017 and revised in October 2020 ("Provisions of the Economic Solvency Regime").

Economic solvency ratio:

The economic solvency ratio is calculated as the ratio between the eligible economic own funds of Harel Insurance and the solvency capital requirement (SCR).

The eligible economic own funds are defined as the sum of the equity arising from the economic balance and debt instruments which include loss-absorbing mechanisms (additional tier-1 capital, tier-2 capital instruments, subordinated tier-2 capital, hybrid tier-2 and tier-3 capital).

The economic balance items are calculated according to economic value, where the insurance liabilities are calculated on the basis of a best estimate of all the anticipated future flows from current business, excluding margins for conservatism and plus a risk margin.

The purpose of the SCR is to estimate the exposure of the economic shareholders equity to a series of scenarios set out in the economic solvency regime provisions which reflect insurance risks, market and credit risks as well as operational risks.

Among other things, an economic solvency regime includes transitional measures relating to compliance with the capital requirements, which allow the economic capital to be increased by deducting from the insurance reserves the amount calculated in accordance with the provisions of the economic solvency regime ("the Deduction"). The Deduction will gradually decrease until 2032 ("the Transitional Period"). There is also a different maximum recognition limitation for tier-2 capital.

According to the consolidated circular, the economic solvency ratio report for data as at December 31 and June 30 each year will be included in the periodic report subsequent to the period of the calculation.

On May 28, 2024, Harel Insurance published a report on the economic solvency ratio in respect of data at December 31, 2023, on its website:

<https://www.harel-group.co.il/about/harel-group/harel/investor-relations/Pages/repayment-ability.aspx>.

According to the report, Harel Insurance has a capital surplus even without taking the transitional measures into account.

The calculation prepared by Harel Insurance for data at December 31, 2023, was reviewed in accordance with ISAE 3400 - Review of Future Financial Information. This standard is relevant for audits of the solvency calculation and it is not part of the auditing standards applicable to financial reports. A special report prepared by the external auditors emphasized that the forecasts and assumptions are based, in principle, on past experience, as it emerges from actuarial studies conducted from time to time. In view of the reforms in the capital market, insurance and savings, and changes in the economic environment, past data do not necessarily reflect future performance. In some cases, the information is based on assumptions about future events and management activity and on the future development of the risk margin pattern, which do not necessarily materialize or that may materialize differently from the assumptions that formed the basis for the information. Moreover, actual performance could differ significantly from the information, given that the combination of scenarios of events could materialize in a significantly different manner from the assumptions in the information.

Note 8 - Capital Requirements and Management (Contd.)**1. Solvency II based economic solvency regime (contd.)**

A special report prepared by the external auditors noted that they did not examine the reasonability of the Deduction amount in the transitional period as at December 31, 2023, other than to check that the Deduction does not exceed the projected discounted amount of the risk margin and the solvency capital requirement in respect of life and health risks for existing business in the transitional period, based on the pattern of future development of the required capital that affects calculation of the expected release of equity, as well as the release of the projected risk margin, as specified in the provisions concerning calculation of the risk margin. Furthermore, attention is drawn to the information in the Solvency Report concerning the uncertainty arising from regulatory changes and exposure to contingencies, the effect of which on the solvency ratio cannot be estimated.

Notably, the model in its current format is extremely sensitive to changes in market and other variables, such as changes in the interest rate, changes in investment profits, revised actuarial assumptions and changes relating to the activity of Harel Insurance and regarding the uncertainty inherent in the actuarial and financial assumptions and forecasts used in the preparation of the report.

Material changes after the date of the calculation:

Shortly before the publication date of the financial statements, the risk-free linked shekel interest curve continued to rise in the medium and long term, against the backdrop of the Swords of Iron War, the macroeconomic situation and global interest trends. This increase in the curve is expected to increase the capital surplus and economic solvency ratio of Harel Insurance. Due to the nature of its activity, Harel Insurance is exposed to falling prices in the financial markets, a slowdown of activity in the economy, and other risks arising from the War.

2. Own Risk and Solvency Assessment (ORSA) for insurance companies

On January 5, 2022, the Commissioner published an amendment to the provisions of the Consolidated Circular on Reporting to the Commissioner of the Capital Market - Own Risk and Solvency Assessment (ORSA) of insurance companies ("the Amendment"). The Amendment stipulates that insurance companies shall report their Own Risk and Solvency Assessment (ORSA) to the Commissioner once a year, in January. According to the Amendment, the Company will submit a report to the Commissioner that includes a summary of the results, business position and interrelationships, exposure to risk, assessment of solvency ratio and capital requirements, forward-looking assessment and scenarios and sensitivity analyses. The Circular will be implemented gradually, commencing January 1, 2023.

In the wake of the Swords of Iron War, on October 23, 2023, a circular for financial institutions was published on "Emergency Instructions of the Commissioner of the Capital Market, Insurance and Saving - October 2023" ("Commissioner's Emergency Instructions"), extending the date for submission of the ORSA report by 60 days to March 31, 2024, and postponing the initial date for reporting the forward-looking assessment and assessment of scenarios and sensitivity analyses required as part of ORSA, from the nearest reporting date to the following reporting date in January 2025. For additional information, see Note 1B above.

Harel Insurance submitted the required report to the Commissioner in March 2024.

3. Capital management policy of Harel Insurance

It is Harel Insurance's policy to hold a robust capital base to guarantee its solvency and its ability to meet its commitments towards its insureds, to ensure that it is capable of continuing its business activity and so that it can provide a return for its shareholders. Harel Insurance is subject to the capital requirements and regulations stipulated regarding the distribution of a dividend.

On May 29, 2023, the Board of Directors of Harel Insurance approved a revised capital management plan and at this stage, threshold conditions were determined for a dividend distribution, which include a minimum economic solvency ratio taking the transitional measures into account of 135%, and a minimum solvency ratio without taking the transitional measures into account of 110%.

For information about a dividend distribution policy approved by the Company's Board of Directors and Board of Directors of Harel Insurance on February 28, 2021, see Note 15D to the Annual Financial Statements.

Notes to the condensed consolidated interim financial statements

Note 8 - Capital Requirements and Management (Contd.)

4. Consolidated companies that manage mutual funds and investment portfolios are obligated to hold minimum capital in accordance with the directives of the Israel Securities Authority. The companies take regular action to ensure that they are in compliance with this requirement. As at March 31, 2024, the consolidated companies are in compliance with these requirements.
5. Plans to repurchase shares
- A. Pursuant to the information in Note 15B2(a) to the Annual Financial Statements, in the Reporting Period, the Company purchased 591,775 shares at a cost of NIS 18 million. As at March 31, 2024, the Company has utilized the full plan by the purchase of 3,408,006 shares.
- B. Pursuant to the information in Note 15B2(b) to the Annual Financial Statements, in the Reporting Period, the Company purchased 699,549 shares at a cost of NIS 21.3 million. At the date of publication of the report, the Company has purchased 1,262,259 shares at a cost of NIS 41.3 million.

Note 9 - Material Events in the Reporting Period

1. Effects of the changes in the interest rate and changes in the difference between the fair value and carrying amount of the non-marketable assets on the insurance liabilities are set out below:

	For the three months ended March 31		For the year ended December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Life insurance - decrease in insurance liabilities as a result of: Revised interest rate used for calculating the reserves for annuity and work disability	-	-	176
Total life insurance	-	-	176
Health insurance – decrease in the insurance liabilities as a result of: Update of the interest rate applied in calculating the active reserve and reserve for claims in payment – personal lines long- term care	-	-	42
Total health insurance	-	-	42
Non-life insurance – decrease in the insurance liabilities as a result of: Interest rate effects (1)	19	186	83
Total non-life-insurance	19	186	83
Total effects of interest on profit and comprehensive income before tax	19	186	301
Total effects of interest on profit and comprehensive income after tax	13	122	198

Non-life insurance:

- (1) In the Reporting Period, due to an increase in the interest curve applied in calculating the insurance liabilities (an increase in the risk-free interest curve and a decrease in the illiquidity premium), and changes in the difference between the fair value of the non-marketable assets and their carrying amount, insurance liabilities in the non-life segment were reduced by NIS 19 million before tax.

Note 9 - Material Events in the Reporting Period (Contd.)

2. In the Reporting Period, real positive yields were recorded in profit sharing policies that were sold between 1991 and 2003. Nonetheless, due to a real aggregate negative yield on these policies, Harel Insurance did not record variable management fees in the Reporting Period, but only fixed management fees. Pursuant to the mechanism for collecting management fees as set out in the legislative arrangement, variable management fees will not be collected in respect of yield-dependent policies that were sold between 1991 and 2003, until investment profits are attained in respect of assets held to cover yield-dependent liabilities, which will cover the accrued investment losses. As at March 31, 2024, the estimate for management fees that will not be collected due to the accrued real negative yield until a cumulative positive yield is attained, is NIS 141 million. See also Note 10(1).

3. Repurchase of shares

On repurchases of shares that took place in and subsequent to the Reporting Period, see Note 8.

4. Cancellation of the agreement for the acquisition of Isracard Ltd. ("Isracard")

On February 12, 2023, the Company entered into a binding agreement with Isracard and a fully owned special purpose subsidiary of the Company ("the Target Company") by virtue of which the Company will acquire all (100%) of the fully diluted issued share capital of Isracard for a total consideration of NIS 3.3 billion ("the Agreement").

As stipulated in the Agreement between the parties, completion of the transaction was subject to the fulfillment of a number of preconditions, including obtaining regulatory approvals from the Commissioner of Competition, the Supervisor of Banks and the Commissioner of the Capital Market, Insurance and Savings.

The Company received two out of the three required regulatory approvals by the deadline set for completion of the transaction (approval from the Supervisor of Banks and approval from the Commissioner of the Capital Market, Insurance and Savings. On January 31, 2024, formal notice was received from the Commissioner of Competition stating that he opposed the merger between the Company and Isracard. Accordingly, the Company informed Isracard that the Agreement is cancelled.

5. Credit facility provided to a subsidiary - Hamazpen Shutaphim Laderech Ltd. ("Hamazpen")

In December 2019, Hamazpen entered into agreement with Harel Insurance to receive a credit facility in the amount of NIS 150 million for the purpose of providing credit to its customers. In September 2020, the credit facility was increased by an additional NIS 100 million; in November 2021, the credit facility was increased by an additional NIS 50 million; and in December 2022, the credit facility was increased by an additional NIS 50 million. As collateral for providing this credit facility, the Company signed a letter of undertaking to invest the required amounts in Hamazpen's capital from time to time so as to ensure that, at all times, Hamazpen's equity will not fall below 15% of the total balance sheet of Hamazpen up to a maximum investment amount of NIS 100 million. As at March 31, 2024, the outstanding credit provided by Harel Insurance to Hamazpen was NIS 306 million. As at the Reporting Date, the outstanding credit provided by Harel Insurance to Hamazpen was NIS 350 million.

6. Special general meeting

On February 5, 2024, a special general meeting of the Company was convened, the agenda of which included the following topics: Appointment of Michel Siboni as a director of the Company; approval of the conditions for termination of employment of the CEO Michel Siboni; approval of the employment conditions of the incoming CEO Nir Cohen. The general meeting approved all the items that were listed on the agenda. See also Note 9(11) below.

Note 9 - Material Events in the Reporting Period (Contd.)**7. Completion of a transaction for the purchase of the shares of Se-Fi Insurance Agency Ltd. (Se-Fi)**

On January 1, 2024, a transaction was completed for the purchase of 70% of the shares of Se-Fi, after fulfilling all of the preconditions set out in the agreement, including obtaining approval from the Competition Commissioner and a control permit from the Commissioner of the Capital Market. The consideration of the purchase was set at an amount of NIS 31 million and the agreement set out an adjustment mechanism for the consideration based on the fixed profit of Se-Fi for 2023 and the net financial gap as at the completion date as set out in the agreement.

8. Dividend distribution

On March 28, 2024, the Company's Board of Directors approved the distribution of a cash dividend in the amount of NIS 350 million (NIS 1.69 per share). The dividend was paid on April 16, 2024.

The Board of Directors made its decision about the distribution of the dividend, after taking into account the Company's results in accordance with the financial statements. The Board of Directors was presented with information on the distributable profits, capital surpluses of the Company's subsidiaries and the Group's cash requirements, in various scenarios. The Board of Directors reviewed the Company's compliance with the profit test and solvency test prescribed in Section 203(a) of the Companies Law. Following this review, the Board of Directors confirmed the Company's compliance with the distribution test.

9. Employee outline plan

On March 26, 2024 and on March 28, 2024, the compensation committee and the board of directors, respectively, approved another outline plan based on the option plan approved in August 2021. Under the outline, 994,000 options were offered to 29 employees in the Company's subsidiaries. In addition, 2,500,000 options were approved as a "reserve" for additional future allocations.

10. On the rating of Midroog, see Note 6.**11. Termination of the term of office of the Company's CEO and appointment of a new CEO**

Michel Siboni, who served as CEO of the Company and Chairman of the Board of Directors of Harel Insurance, stepped down from his position on January 31, 2024, after more than 30 years with Harel Group. Michel Siboni continues to serve as a director in Harel Insurance and Chairman of the Board of Hamazpen, and he was also appointed as a director in the Company commencing February 5, 2024. After Michel Siboni stepped down from his position, Nir Cohen, who is currently the CEO of the Company, was appointed as CEO of Harel Investments as well, from February 1, 2024.

Note 10 – Material Events after the Reporting Period

1. Further to the information in Note 9(2), immediately prior to the date of publication of the financial statements, the estimate for management fees that will not be collected due to the real, negative yield until a cumulative positive yield is attained, amounts to NIS 193 million.
2. On the publication of a solvency ratio report as at December 31, 2023 by Harel Insurance, see Note 8.
3. Share-based payment

Further to Note 9(9) above, on April 17, 2024, 994,000 options were allotted to 29 employees in the Company's subsidiaries. The exercise price for each option at the grant date is NIS 34.29. The fair value of the options at the grant date was NIS 9.9 million.

4. On a decision concerning the full early redemption of Series 7 bonds issued by Harel Finance & Issues, see Note 6.
5. Annual and special general meeting

On April 18, 2024, an annual and special general meeting of the Company was convened, with the following items on the agenda: (1) discussion of the Periodic Report for 2023; (2) reappointment of external auditors and appointing the Company's Board of Directors to determine their fee; (3) reappointment of the Company's incumbent directors, who are not external directors, for a further term of office (Yair Hamburger, Gideon Hamburger, Ben Hamburger, Yoav Manor, Michel Siboni, Doron Cohen, Josef Ciechanover and Eli Defes); (4) appointment of Yochi Dvir as an external director in the Company. The meeting is called for May 30, 2024.

HAREL INSURANCE INVESTMENTS AND FINANCIAL SERVICES LTD

ANNEXES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

Annexes to the condensed consolidated interim financial statements

Annex A - Information about assets for other financial investments in the Group

A. Information about other financial investments

	As at March 31, 2024 (unaudited)			
	Revalued at fair value through profit or loss	Available for sale	Assets measured at amortized cost	Total
	NIS million	NIS million	NIS million	NIS million
Marketable debt assets (A1)	455	8,458	-	8,913
Non-marketable debt assets (*)	5,511	-	17,879	23,390
Shares (A2)	344	2,043	-	2,387
Other (A3)	2,461	4,167	-	6,628
Total other financial investments	8,771	14,668	17,879	41,318

	As at March 31, 2023 (unaudited)			
	Revalued at fair value through profit or loss	Available for sale	Non-marketable assets measured at amortized cost	Total
	NIS million	NIS million	NIS million	NIS million
Marketable debt assets (A1)	1,579	9,572	-	11,151
Non-marketable debt assets (*)	4,996	-	15,505	20,501
Shares (A2)	497	1,590	-	2,087
Other (A3)	555	3,638	-	4,193
Total other financial investments	7,627	14,800	15,505	37,932

	As at December 31, 2023 (audited)			
	Revalued at fair value through profit or loss	Available-for-sale	Non-marketable assets measured at amortized cost	Total
	NIS million	NIS million	NIS million	NIS million
Marketable debt assets (A1)	479	8,041	-	8,520
Non-marketable debt assets (*)	5,853	-	18,020	23,873
Shares (A2)	200	1,931	-	2,131
Other (A3)	527	4,060	-	4,587
Total other financial investments	7,059	14,032	18,020	39,111

(*) For information about the composition of non-marketable debt assets at the level of the Company's consolidated financial statements, see Note 6.

Annexes to the condensed consolidated interim financial statements

Annex A - Information about assets for other financial investments in the Group (Contd.)

A1. Marketable debt assets

	Carrying amount			Amortized cost		
	As at March 31		As at	As at March 31		As at
	2024	2023	December 31	2024	2023	December 31
	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Government bonds	5,631	6,660	5,243	6,458	7,170	5,948
Other debt assets:						
Other non-convertible debt assets	3,282	4,491	3,277	3,510	4,870	3,530
Total marketable debt assets	8,913	11,151	8,520	9,968	12,040	9,478
Impairments recognized in profit or loss (in aggregate)	-	-	9			

A2. Shares

	Carrying amount			Cost		
	As at March 31		As at	As at March 31		As at
	2024	2023	December 31	2024	2023	December 31
	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Marketable shares	1,718	1,490	1,456	1,467	1,425	1,278
Non-marketable shares classified for trading	116	81	117	116	81	102
Non-marketable shares	553	516	558	358	315	368
Total shares	2,387	2,087	2,131	1,941	1,821	1,748
Impairments recognized in profit or loss (in aggregate)	196	135	194			

A3. Other financial investments

	Carrying amount			Cost		
	As at March 31		As at	As at March 31		As at
	2024	2023	December 31	2024	2023	December 31
	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
Marketable financial investments	2,377	471	394	2,334	435	339
Non-marketable financial investments	4,251	3,722	4,193	3,031	2,477	2,912
Total other financial investments	6,628	4,193	4,587	5,365	2,912	3,251
Impairments recognized in profit or loss (in aggregate)	201	194	200			
Derivative financial instruments presented in financial liabilities	112	244	97			

Other financial investments include mainly investments in ETFs, participation notes in mutual funds, investment funds, financial derivatives, forward contracts, options and structured products.



HAREL INSURANCE INVESTMENTS AND FINANCIAL SERVICES LTD.

**SEPARATE FINANCIAL INFORMATION FROM THE CONDENSED
CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

As at March 31, 2024

Condensed Separate Interim Information on Financial Position as at

	March 31		December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Assets			
Intangible assets	2	2	2
Fixed assets	18	20	18
Investments in equity accounted investees	6,325	6,128	6,101
Loans to investees	712	867	673
Investment property	36	32	34
Trade and other receivables	76	65	63
Assets for employee benefits	27	26	27
Other financial investments			
Marketable debt assets	-	1,269	-
Non-marketable debt assets	33	33	96
Shares	116	186	112
Other	2,050	102	36
Total other financial investments	2,199	1,590	244
Cash and cash equivalents	1,055	317	3,092
Total assets	10,450	9,047	10,254
Capital			
Share capital and share premium	359	359	359
Treasury stock	(343)	(237)	(304)
Capital reserves	563	493	540
Retained earnings	8,162	7,759	8,298
Total equity	8,741	8,374	8,893
Liabilities			
Deferred tax liabilities	4	7	2
Liabilities for employee benefits	41	39	41
Trade and other payables	400	44	44
Current tax liabilities	12	7	14
Financial liabilities	1,252	576	1,260
Total liabilities	1,709	673	1,361
Total liabilities and equity	10,450	9,047	10,254

Yair Hamburger
Chairman of the Board of
Directors

Nir Cohen
CEO

Arik Peretz
CFO

Date of approval of the financial statements: May 28, 2024

The additional information accompanying the separate interim financial statements is an integral part thereof.

Condensed Separate Interim Information on Profit or Loss

	For the three months ended March 31		For the year ended December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Profit from investments, net, and finance income	43	12	125
Income from management fees	37	36	144
Total income	80	48	269
General and administrative expenses	11	13	50
Financing expenses, net	13	3	37
Total expenses	24	16	87
Company's share in profits (losses) of investee companies	169	(70)	340
Profit (loss) before taxes on income	225	(38)	522
Taxes on income	14	10	37
Profit (loss) for the period attributed to the Company's owners	211	(48)	485

The additional information accompanying the separate interim financial statements is an integral part thereof.

Condensed Separate Interim Information on Comprehensive Income

	For the three months ended March 31		For the year ended December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Profit (loss) for the period	211	(48)	485
Other comprehensive income (loss) items that after initial recognition as part of comprehensive income were or will be transferred to profit or loss			
Foreign currency translation differences for foreign activity	(1)	4	(9)
Group's share of the comprehensive income of investees	3	25	86
Total other comprehensive income (loss) for the period that after initial recognition as part of comprehensive income was or will be transferred to profit or loss, net of tax	2	29	77
Other comprehensive income items that will not be transferred to profit or loss			
Revaluation reserve for fixed asset items in investee companies	27	52	53
Remeasurement of a defined benefit plan	-	-	1
Taxes on income for items of other comprehensive income that will not be transferred to profit or loss	(7)	-	(16)
Other comprehensive income for the period that will not be transferred to profit or loss, net of tax	20	52	38
Other comprehensive income for the period, net of tax	22	81	115
Total comprehensive income for the period attributed to the Company's owners	233	33	600

The additional information accompanying the separate interim financial statements is an integral part thereof.

Condensed Separate Interim Information on Changes in Equity

	Share capital and premium	Capital reserve for assets available for sale	Translation reserve for foreign activity	Capital reserve for share-based payment	Treasury stock	Capital reserve for transactions with non- controlling interests	Capital reserve for revaluation of fixed assets	Retained earnings	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
For the three months ended March 31, 2024 (Unaudited)									
Balance as at January 1, 2024	359	287	(130)	56	(304)	(49)	376	8,298	8,893
Total comprehensive income (loss) for the period									
Profit for the period	-	-	-	-	-	-	-	211	211
Other comprehensive income (loss)	-	(4)	4	-	-	-	19	3	22
Total comprehensive income (loss) for the period	-	(4)	4	-	-	-	19	214	233
Transactions with owners recognized directly in equity									
Dividend to owners	-	-	-	-	-	-	-	(350)	(350)
Share-based payment	-	-	-	4	-	-	-	-	4
Purchase of treasury stock	-	-	-	-	(39)	-	-	-	(39)
Exercise of options	-*	-	-	-*	-	-	-	-	-
Balance as at March 31, 2024	359	283	(126)	60	(343)	(49)	395	8,162	8,741

* Less than NIS 1 million

Condensed Separate Interim Information on Changes in Equity

	Share capital and premium	Capital reserve for assets available for sale	Translation reserve for foreign activity	Capital reserve for share-based payment	Treasury stock	Capital reserve for transactions with non- controlling interests	Capital reserve for revaluation of fixed assets	Retained earnings	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
For the three months ended March 31, 2023 (Unaudited)									
Balance as at January 1, 2023	359	222	(154)	31	(237)	(49)	339	7,824	8,335
Effect of initial application of IFRS 9*	-	18	-	-	-	-	-	(18)	-
Balance as at January 1, 2023 after initial application of IFRS 9	359	240	(154)	31	(237)	(49)	339	7,806	8,335
Comprehensive income (loss) for the period									
Loss for the period	-	-	-	-	-	-	-	(48)	(48)
Other comprehensive income	-	14	30	-	-	-	36	1	81
Total comprehensive income (loss) for the period	-	14	30	-	-	-	36	(47)	33
Transactions with owners recognized directly in equity									
Share-based payment	-	-	-	6	-	-	-	-	6
Balance as at March 31, 2023	359	254	(124)	37	(237)	(49)	375	7,759	8,374

* See Note 2H to the annual consolidated financial statements on the initial application of IFRS 9, Financial Instruments.

The additional information accompanying the separate financial statements is an integral part thereof.

Condensed Separate Interim Information on Changes in Equity (contd.)

	Share capital and premium	Capital reserve for assets available for sale	Translation reserve for foreign activity	Capital reserve for share-based payment	Treasury stock	Capital reserve for transactions with non- controlling interests	Capital reserve for revaluation of fixed assets	Retained earnings	Total
	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million	NIS million
For the year ended December 31, 2023 (audited)									
Balance as at January 1, 2023	359	222	(154)	31	(237)	(49)	339	7,824	8,335
Effect of initial application of IFRS 9*	-	18	-	-	-	-	-	(18)	-
Balance as at January 1, 2023 subsequent to initial application of IFRS 9	359	240	(154)	31	(237)	(49)	339	7,806	8,335
Total comprehensive income for the year									
Profit for the year	-	-	-	-	-	-	-	485	485
Other comprehensive income	-	47	24	-	-	-	37	7	115
Total comprehensive income for the year	-	47	24	-	-	-	37	492	600
Transactions with owners recognized directly in equity									
Share-based payment	-	-	-	25	-	-	-	-	25
Purchase of treasury stock	-	-	-	-	(67)	-	-	-	(67)
Balance as at December 31, 2023	359	287	(130)	56	(304)	(49)	376	8,298	8,893

* See Note 2H to the annual consolidated financial statements on the initial application of IFRS 9, Financial Instruments.

The additional information accompanying the separate financial statements is an integral part thereof.

Condensed Separate Interim Information on Cash Flows

		For the three months ended March 31		For the year ended December 31
		2024	2023	2023
		(Unaudited)	(Unaudited)	(Audited)
	Annex	NIS million	NIS million	NIS million
Cash flows from operating activities				
Before taxes on income	A	51	(20)	145
Taxes paid		(17)	(3)	(28)
Net cash provided by (used in) operating activities		34	(23)	117
Cash flows from investing activities				
Investment in investees		(16)	(16)	(50)
Investment in fixed assets		-	-	(1)
Dividend and interest from investees		3	502	1,028
Financial investments, net		(2,014)	(226)	1,107
Repayment of loans and capital notes provided to investees		9	19	221
Net cash from (used for) investment activity		(2,018)	279	2,305
Cash flows from financing activity				
Repurchase of Company shares by the Company		(39)	-	(67)
Proceeds of issue of liability notes, net		-	-	793
Dividend to the Company's owners		-	(100)	(100)
Repayment of loans from banks and others		(13)	(13)	(27)
Repayment of lease liabilities		(1)	(1)	(3)
Repayment of liability notes		-	-	(101)
Net cash from (used for) financing activity		(53)	(114)	495
Net increase (decrease) in cash and cash equivalents		(2,037)	142	2,917
Cash and cash equivalents at beginning of the period		3,092	175	175
Cash and cash equivalents at end of the period		1,055	317	3,092

The additional information accompanying the separate financial statements is an integral part thereof.

Condensed Separate Interim Information on Cash Flows (contd.)

	For the three months ended March 31		For the year ended December 31
	2024	2023	2023
	(Unaudited)	(Unaudited)	(Audited)
	NIS million	NIS million	NIS million
Annex A - Cash flows from operating activities			
Profit (loss) for the period attributed to the Company's owners	211	(48)	485
Items not involving cash flows			
Company's share of profits (losses) of equity accounted investees	(169)	70	(340)
Net losses (profits) from financial investments	(4)	(2)	1
Change in fair value of investment property	(2)	(3)	(5)
Financing expenses (income), net	1	(4)	2
Taxes on income	14	10	37
Depreciation and amortization	1	1	3
Changes in other statement of financial position items			
Trade and other receivables	(13)	(36)	(34)
Trade and other payables	12	(9)	(6)
Liabilities for employee benefits, net	-	1	2
Total adjustments required to present cash flows provided by (used in) operating activities	(160)	28	(340)
Total cash flows provided by (used in) operating activities	51	(20)	145

NOTE 1 - Method of preparing the separate financial information

A. General

The following is condensed separate interim financial information from the Group's Condensed Consolidated Interim Financial Statements as at March 31, 2024 ("Condensed Consolidated Interim Financial Statements") published as part of the Periodic Reports ("Condensed Separate Interim Financial Information"), which are presented in accordance with the provisions of Regulation 38D ("the Regulation") and the Tenth Schedule to the Securities (Periodic and Immediate Reports) Regulations, 1970 ("Schedule no. 10"), concerning the condensed separate, interim financial information of the Company. This condensed, separate interim financial information should be read in conjunction with the separate financial information for the Company as at December 31, 2023, and with the Condensed Consolidated Interim Financial Statements.

B. Definitions

The Company	-	Harel Insurance Investments & Financial Services Ltd.
Consolidated companies / subsidiaries	-	Companies, including partnerships, whose reports are fully consolidated, directly or indirectly, with the reports of the Company.
Investee companies	-	Consolidated companies and companies, including partnerships, in which the Company's investment therein is included, directly or indirectly, in the financial statements on the equity basis.
Date of the Report	-	The date of the Statement of Financial Position

C. Method of preparing the financial information

The condensed separate interim financial information was prepared in accordance with the accounting policy detailed in Note 2 to the Company's separate annual financial statements as at December 31, 2023.

NOTE 2 - Material Relationships, Agreements, and Transactions with Investees

1. In the Reporting Period, Harel Mutual Funds Ltd., a subsidiary of Harel Finance, a company wholly owned by the Company, made partial repayment of a capital note in the amount of NIS 10 million. The repayment was made from the independent sources of Harel Mutual Funds Ltd.
2. On March 3, 2024, Marpet (a subsidiary held by the Company at a rate of 51%) distributed a dividend in the amount of NIS 4.7 million (the Company's share is NIS 2.4 million). The dividend was paid on April 9, 2024.
3. On completion of the transaction for the purchase of shares of Se-Fi Insurance Agency Ltd., see Note 9 to the Condensed Consolidated Interim Financial Statements.

NOTE 3 – Material Events in the Reporting Period

1. On the affirmation of a rating for the Company and Series 1 bonds of the Company by Midroog, see Note 6 to the Condensed Consolidated Interim Financial Statements.
2. On a repurchase of shares, see Note 8 to the Condensed Consolidated Interim Financial Statements.
3. On the cancellation of the agreement to acquire Isracard Ltd., see Note 9 to the Condensed Consolidated Interim Financial Statements.
4. On the distribution of a dividend by the Company, see Note 9 to the Condensed Consolidated Interim Financial Statements.
5. On the special general meeting, see Note 9 to the Condensed Consolidated Interim Financial Statements.
6. On the outline plan for employees, see Note 9 to the Condensed Consolidated Interim Financial Statements.
7. On the partial redemptions of a loan to the Company from Bank Hapoalim, see Note 6 to the Condensed Consolidated Interim Financial Statements.
8. On the termination of the term of office of the Company's CEO and appointment of a new CEO, see Note 9 to the Condensed Consolidated Interim Financial Statements.

NOTE 4 – Material Events After the Reporting Period

1. On a repurchase of shares, see Note 8 to the Condensed Consolidated Interim Financial Statements.
2. On a share-based payment, see Note 10 to the Condensed Consolidated Interim Financial Statements.
3. On the annual and special general meeting, see Note 10 to the Condensed Consolidated Interim Financial Statements.



Harel Insurance Investments and Financial Services Ltd.

**Report concerning the effectiveness of
internal control over financial reporting
and disclosure**

Quarterly report concerning the effectiveness of the internal control over financial reporting and disclosure as per Regulation 38C(a)

Management, under the oversight of the Board of Directors of Harel Insurance Investments and Financial Services Ltd. ("the Company"), is responsible for defining and maintaining due internal control over the Company's financial reporting and disclosure.

In this instance, management consists of:

- A. Mr. Nir Cohen - CEO of Harel Insurance Company Ltd..
- B. Mr. Arik Peretz - the Company's VP Finance, Deputy CEO and Head of the Finance and Resources Division of Harel Insurance Company Ltd.,
- C. Mr. Gilad Shapiro - General Counsel to the Company and the Group's companies, Deputy CEO of Harel Insurance Company Ltd.
- D. Mr. Sami Babecov - VP of the Company and manager of the Group's investments, deputy CEO and manager of the investment division of Harel Insurance Company Ltd.
- E. Ms. Osnat Manor Zisman - Internal Auditor of the Company and companies in the Group.
- F. Ms. Hagit Chitayat Levin - CEO of Harel Finance Holdings Ltd.
- G. Mr. Tomer Goldberg – Director of the Group's strategic and alternative investments.

Internal control over financial reporting and disclosure includes the Company's existing controls and procedures that were planned by the general manager and the most senior financial officer or are monitored by them or by the person who actually performs these duties, under the oversight of the Company's board of directors. The purpose of these controls and procedures is to provide a reasonable measure of assurance as to the reliability of financial reporting and the preparation of the financial statements pursuant to the provisions of the law, and to ensure that the information that the Company is required to disclose in its published reports in accordance with the provisions of the law, is collected, processed, summarized and reported on the dates and in the format prescribed by law.

Among other things, the internal control consists of controls and procedures designed to ensure that the information that the Company is required to disclose, as noted, is accumulated and submitted to the Company's management, including to the CEO and most senior financial officer, or to the person who actually performs these duties, so as to ensure that decisions are made at the appropriate time, with respect to the disclosure requirement.

Due to its inherent limitations, internal control over financial reporting and disclosure is not intended to provide absolute assurance that a misstatement or omission of information in the report can be prevented or detected.

With respect to the assessment of the internal control over financial reporting, Harel Insurance Company Ltd. and the Company's subsidiaries are financial institutions governed by the instructions of the Commissioner of the Capital Market, Insurance and Savings in the Ministry of Finance.

In relation to the internal control in the aforementioned subsidiaries, the Company applies the following instructions:

- Financial Institutions Circular 2010-9-7 from November 2010 - "Internal control over financial reporting – attestations, statements, and disclosures";
- Financial Institutions Circular 2010-9-6 from November 2010 – "Management's responsibility for the internal control over financial reporting - Amendment" (amendment to Financial Institutions Circular 2009-9-10);
- Financial Institutions Circular 2009-9-10, from June 2009 – "Management's responsibility for the internal control over financial reporting".

In the annual report concerning the effectiveness of the internal control over financial reporting and disclosure that was included in the periodic report for the period ended December 31, 2023 (hereinafter – the last annual report on internal control), the internal control was found to be

effective. Based on this assessment, the Board of Directors and management of the Company concluded that the aforesaid internal control, as at December 31, 2023, is effective.

Prior to the date of the report, the Board of Directors and management received no information regarding any event or matter that might change the assessment of the effectiveness of the internal control, as found in the last annual report on internal control;

At the date of the report, based on the information in the last annual report on internal control, and based on information submitted to management and the Board of Directors, as noted above, the internal control is effective.

Certification

I, Nir Cohen, hereby certify that:

1. I have reviewed the quarterly report of Harel Insurance Investments and Financial Services Ltd. (hereinafter - the Company) for Q1 2024 ("the Reports");
2. Based on my knowledge, the Reports contain no misstatement of a material fact nor do they omit any statement of a material fact necessary for the purpose of ensuring that presentations they contain, in light of the circumstances under which such presentations were included, shall not be misleading with respect to the period covered in the Reports;
3. Based on my knowledge, the financial statements and other financial information contained in the Reports reasonably reflect, in all material respects, the financial position, results of operations, and cash flows of the Company at the dates and periods covered in the Reports;
4. Based on my most recent assessment of the internal control over financial reporting and disclosure, I disclosed to the auditors, to the Board of Directors and the Audit Committee and Financial Reports Committee of the Company:
 - A. Any significant deficiencies and material weaknesses in the determination or application of the internal control over financial reporting and disclosure that might reasonably compromise the Insurance Company's ability to record, process, summarize and report financial information in a manner that may cast doubt on the reliability of the financial reporting and preparation of the financial reports pursuant to the provisions of the law; and –
 - B. Any fraud, whether material or immaterial, that involves the General Manager (CEO) or any person directly accountable to him or other employees who hold a significant role in the internal control over financial reporting and disclosure;
5. I, myself or together with others in the Company:
 - A. Defined controls and procedures, or ensured that such controls and procedures are determined and in place under my oversight, for the purpose of ensuring that material information relating to the Company, including its subsidiaries as they are defined in the Securities (Annual Financial Reports) Regulations, 2010, is brought to my attention by others in the Company and the subsidiaries, particularly during the preparation of the Report; and -
 - B. Defined controls and procedures, or ensured that such controls and procedures are determined and in place under my oversight, for the purpose of providing a reasonable measure of certainty as to the reliability of the financial reporting and to ensure that the financial reports are prepared in accordance with the provisions of the law, including in accordance with generally accepted accounting standards;
 - C. No event or matter which took place during the period between the date of the last report (quarterly or periodic, as applicable) and the date of this report was brought to my attention, that might alter the conclusion of the Board of Directors and Management in relation to the effectiveness of the Company's internal control over financial reporting and disclosure.

The foregoing shall not derogate from my responsibility or from the responsibility of any other person, under any law.

May 28, 2024

Nir Cohen

CEO

Certification

I, Arik Peretz, hereby certify that:

1. I have reviewed the interim financial statements and other financial information contained in the interim financial statements of Harel Insurance Investments and Financial Services Ltd. ("the Company") for Q1 2024 ("the Reports" or "the Interim Reports");
2. Based on my knowledge, the interim financial statements and other financial information contained in the Interim Reports contain no misstatement of a material fact nor do they omit any statement of a material fact necessary to ensure that the statements they contain, in light of the circumstances under which such statements were included, shall not be misleading with respect to the period covered in the Reports;
3. Based on my knowledge, the Interim Reports and other financial information contained in the Interim Reports reasonably reflect, in all material respects, the financial position, results of operations, and cash flows of the Company at the dates and for the periods covered in the Reports;
4. Based on my most recent assessment of the internal control over financial reporting and disclosure, I disclosed to the auditors, to the Board of Directors and the Audit Committee and Financial Reports Committee of the Company:
 - A. Any significant deficiencies and material weaknesses in the determination or application of the internal control over financial reporting and disclosure to the extent that it relates to the interim financial statements and to any other information contained in the Interim Reports, that might reasonably compromise the Company's ability to record, process, summarize or report financial information in a manner that may cast doubt on the reliability of the financial reporting and preparation of the financial reports pursuant to the provisions of the law; and –
 - B. Any fraud, whether material or immaterial, that involves the General Manager (CEO) or any person directly accountable to him or other employees who hold a significant role in the internal control over financial reporting and disclosure;
5. I, myself or together with others in the Company:
 - A. Defined controls and procedures, or ensured that such controls and procedures are determined and in place under my oversight, for the purpose of ensuring that material information relating to the Company, including its subsidiaries as they are defined in the Securities (Annual Financial Reports) Regulations, 2010, is brought to my attention by others in the Company and the subsidiaries, particularly during the preparation of the Report; and -
 - B. Defined controls and procedures, or ensured that such controls and procedures are determined and in place under my oversight, for the purpose of providing a reasonable measure of certainty as to the reliability of the financial reporting and to ensure that the financial reports are prepared in accordance with the provisions of the law, including in accordance with generally accepted accounting standards;
 - C. No event or matter that took place during the period between the date of the last report (quarterly or periodic, as applicable) and the date of this report, in relation to the interim financial statements and to any other financial information contained in the Interim Financial Reports, was brought to my attention, that might, in my opinion, alter the conclusion of the Board of Directors and Management in relation to the effectiveness of the Corporation's internal control over financial reporting and disclosure.

The foregoing shall not derogate from my responsibility or from the responsibility of any other person, under any law.

May 28, 2024

Arik Peretz
CFO